

MINUTES
EXECUTIVE BOARD MEETING
OCTOBER 18, 2011
SAUKENAUK SCOUT RESERVATION

Executive Board Attendance

Donna Andrews	Mike Hausch	Kevin Mineart
Charlie Bach	Joe Henning	Steve Morey
Donna Buss	Greg Humphrey	Chuck Porter
David Carrick	Reed Hutchcraft	Nathan Smith
Todd Chelf	Pat Jackson	Ron Teater
Bill Daniels	Jeff Kennedy	Carolyn Weyer
Lonnie Dunn	Lonnie Kinkeade	Stephen Weyer
	John McKillip	

Other Attendance

Tony Costigan	Rev. Mark Spring	Jim Thompson
Gary Mertz	Scott Teater	Rosanna Voss
	Scott Thiessen	

John McKillip opened the meeting at 6:30 p.m. A quorum was present.

Father Mark Spring gave the invocation.

Action Items:

- ◆ MOTION (by Lonnie Kinkeade, seconded by Mike Hausch) TO APPROVE THE MINUTES OF THE JUNE 21, 2011 EXECUTIVE BOARD MEETING AS WRITTEN. Motion carried.
- ◆ MOTION (by Pat Jackson, seconded by Kevin Mineart) TO ACCEPT THE MINUTES OF THE SEPTEMBER 20, 2011 EXECUTIVE COMMITTEE MEETING AS WRITTEN.
- ◆ MOTION (by Greg Humphrey, seconded by Chuck Porter) TO APPROVE PRESIDENT'S APPOINTMENT OF COUNCIL NOMINATING COMMITTEE. Motion carried.
- ◆ MOTION (by Pat Jackson, seconded by Ron Teater) TO APPROVE PRESIDENT'S APPOINTMENT OF TWO YOUTH MEMBERS, CHIEFS OF BLACK HAWK LODGE AND TRIBE OF THE SILVER TOMAHAWK, TO A ONE-YEAR TERM. Motion carried.
- ◆ MOTION (by Stephen Weyer, seconded by Lonnie Dunn) TO ACCEPT THE TREASURER'S REPORT AS PRESENTED. Motion carried.
- ◆ MOTION (by Kevin Mineart, seconded by Ron Teater) TO APPROVE THE 2012 CAMP FEES STRUCTURE. Motion carried.

Report Items:

- ◆ Minutes were presented for the Executive Board from June 21, 2011 and the Executive Committee from September 20, 2011.
- ◆ Council Nominating Committee was appointed by John McKillip. Chairman is Pat Jackson; members are Bob Dickson and John McKillip, with Gary Mertz serving as Staff Advisor.
- ◆ Youth Members Ben Kuhn, Chief of the Black Hawk Lodge, and Nathan Smith, Chief of the Tribe of the Silver Tomahawk, were appointed by John McKillip to serve a one-year term. Nathan introduced himself to those in attendance.
- ◆ Treasurer's Report (Bill Daniels)
 - Income Statement - Most concerning is net on FOS. Net on Special Events is up, but less than last year. United Way appears to be way off. We budgeted revenue; the auditor says we have to recognize it during the current year. Under Reclass United Way line item \$82,500 is pledge-yet-to-come. We are not as far off as it appears. Camp Revenue is down.
 - Expense – Employee expenses are about \$50,000 under budget due to Professional staff and rangers. Most of the expense side is down except for a couple items.
 - Balance Sheet – We have more cash than last year at this time and our liabilities are down.
- ◆ Council Audit: Bill reported that the Audit Committee met with the Auditor in May. We received the audit report and a much cleaner audit. Auditor was complimentary. The 2010 audit shows an \$86,000 profit versus the \$14,000 loss in 2009. We received a clean, unqualified audit. Had four findings. Scott Bunch has done a very good job cleaning up the mess of our previous accountant.
- ◆ Commissioner's Report (Donna Buss): Looking back on this year, District Commissioners were given the goal of having no more than 2-3 units per Commissioner. As a Council, we have met that goal and have a current Unit-to-Commissioner ration of 2.3 units to one Commissioner, which rates us #10 nationally. A second goal was providing Unit Commissioners with information and tools to help them meet their goals of: monthly unit visits, recording visits on UVTS, acquaint units with the Journey to Excellence tool, and have 90% of our units recharter on time. Our Council hosted the Daniel Beard College for Commissioner Science in March, 2011 and an annual Commissioner Conference in October, 2011. Both of these were well attended by our Commissioners, with over one-third of Commissioners attending each program. In addition, District Commissioners held monthly meetings with their Commissioner teams. We believe communication and distribution of tools have been accomplished, although more work is needed. Our UVTS reporting has increased five-fold over 2010; we are just below the Silver Level on Journey to Excellence at the Council level with 23% of units having six or more recorded visits. Our goal is 25% and we believe we will accomplish that by the end of the year. Our real test will be the rechartering of our Council's units in the next 30 days. The Council is currently at the Gold Level for Journey to Excellence. Everyone on the Executive and Advisory Boards can retrieve this www.myscouting.org (must create an account before you can see the dashboard).
- ◆ Membership (Stephen and Carolyn Weyer): The Membership Team has been working very hard this year. In Area 3, we are #1 with no one remotely close to us as far as recruiting.

We need more units and youth. We are 234 shy of our year-end goal. We would like to see our Membership Team expanded.

- ◆ Finance Report:
 - FOS Breakfast (Lonnie Dunn): Will be Thursday, October 20th in Quincy. We have nine tables sold with roughly 80 people in attendance. Mark Bortz (from the 1985 Chicago Bears team) will be our speaker.
 - Popcorn (Gary Mertz): As of today, we have \$300,000 out that units are selling in Show and Deliver. Burlington/West Burlington starts November 1st. We are up \$60,000 in Show and Deliver over last year. Fun City youth kick-off is on Sunday, October 23rd.
- ◆ Special Events
 - Physically Strong Challenge/Adventure Race (Scott Thiessen): We had nine teams that showed up on Saturday, October 15th which is about 20 people. It was an eight-hour race. The first team finished in 4 ½ hours with the last team finishing in 9 ½ hours. All said they will be coming back and will spread the word. The next race is scheduled for March 24, 2012 at Saukenauk Scout Reservation.
- ◆ Risk Management (Joe Henning): The Risk Management Committee continues to research the issue of storm shelters. Joe attended the Risk Management Conference in August at Philmont Scout Ranch. A new issue is the safety and condition of the cars that the Professionals are using. Researching the feasibility of (a) the Council having a couple cars, or (b) the minimum standards of a Professional's personally-owned vehicle.
- ◆ Camping/Activities (Kevin Mineart): Encouraged units to consider changing weeks they are attending Boy Scout Summer Camp so we don't have the problem of having lots of campers in a week and very few in another week. In 2011, we had 550 Council youth which is 66% attendance. Jamboree and an Out-of-Council LDS Encampment may have detracted some from attending our Council camps. The National average is 62% attendance. If we are going to increase attendance, it will have to be from out-of-council units. Kevin Mineart and Scott Thiessen went to Northern Tier near Ely, MN for a conference in September. An LDS Week is a possibility which is actually a program for LDS units. A draft program in a Monday through Saturday camp will be put together. We will have the LDS units provide us what the program should be. We are looking at adding a week of camp Monday through Saturday during the week of July 4, 2012 at Camp Eastman. We are also looking at some high adventure activities such as a "Rocks Week" go to the back side of the lake at Saukenauk Scout Reservation. Area camp costs for 2011 are all higher than our Council's All Councils plan to increase their fees by 5% for 2012. Mississippi Valley Council fees for 2012 will be \$200 per youth and \$95 per adult. Cub Resident Camp sign-up will be much earlier in 2012. We need to have good staff and keep good staff. Kevin discussed the proposed "2012 'Camp Savings' PLAN" for Boy Scout and Cub Resident Camps. Troops that use the Camp Savings plan will receive a \$25 per person reduction in camp costs and 1 leader gets to come to camp for free. All adults that are on the camp roster will also receive a 2012 camp coffee mug. Units have four requirements they need to complete in order to receive the fee reduction, free leader and camp mugs. Camp fees for Cub Resident Camp will be \$105 per Webelos Scout, \$90 per Wolf/Bear Scout, and \$45 per adult. There will be a \$25 late fee.

- Jamboree: Information was distributed. Everyone was asked to promote registrations, including adults. Joe Henning added that the BMI aspect is being “pushed” for all participants.
- ◆ Properties (John McKillip):
 - Properties Review Report: Luther Tankersley, from National Office, was invited in to make recommendations. Sanitation facilities were given a fairly low grade. Recommended upgrade to campsite sanitary facilities (i.e. flushing toilets and showers). He was pretty hard on the two Council Offices and Scout Shops, too. There is a point in our current strategic plan to review these properties. John will gather a group together and form a task force to evaluate how we are using our facilities; if we need to tweak our program. John stated, ***“Let me be very clear. We are not having discussions at this point of divesting one of our camps. It is something we need to take very seriously in the future.”***
- ◆ Forestry (John McKillip): In 2007, we had a professional forester evaluate trees on our properties. At that time, it was his recommendation to cut some trees and re-forest. He stated, “The worst thing to do is to not do anything.” Timber prices then went very low. Now, prices are up and makes it economical. The original forester has gotten very busy and recommended Jeff Brown of Brown’s Forestry. This was approved at the April Board Meeting and there was discussion at the September Executive Committee Meeting. Emails went out about logging. ***That is not what we are doing.*** Based on the evaluation of Camp Eastman and Saukenauk Scout Reservation, Eastman will have a one-year project and Saukenauk will have a one-year project in one spot with the back part of Saukenauk being a four- to five-year project. The first year is expected to bring in \$100,000. It was recommended by the Executive Committee that the bulk of this income go to Endowment or to Capital. There is a meeting on Monday, October 24th at 6:00 p.m. at Saukenauk for volunteers. It was recommended to replant trees, which is a long-time project. It could be 40 to 50 years before another harvest. Past President Dennis Gorman remembered some timber harvest had been done at Saukenauk in 1979. Some timber harvest was also done at Eastman, but timeframe is unknown. ***We are not talking clear-cut; we are talking timber management.*** We have Black Locust and Honeysuckle, which are both very pervasive; they need to be cut out and gotten under control or they will take over our properties. An anonymous donor has volunteered to pay for white oak seedlings at both camps. The forester suggested road and culvert improvements at Saukenauk before the next round of harvesting.
- ◆ District Chair Reports:
 - Eagle Ridge (Lonnie Dunn): Biggest news is that we have a District Executive, Kyle Anglesey. We had a good membership committee meeting with the Weyers attending. Quincy’s Applebee’s is hosting a pancake breakfast fundraiser on Saturday, November 19th. Tickets cost \$5.00 each of which we keep \$4.00. Hopefully, the two breakfasts will help with our FOS deficit. Two counties of the four are moving forward.
 - River Valley (John McKillip): District Dinner has been moved forward to November 19th due to District Commissioner Jeff Lucas being gravely ill. He is bravely battling pancreatic cancer. The dinner has a western theme.
 - Shoquoquon (Todd Chelf): The District is doing well with FOS. By the end of this week, we should be at the end of October goal. Nominating Committee has

met and will meet again. Membership should meet numbers by Thanksgiving. David is a great addition to our team.

- ◆ Scout Executive (Gary Mertz): National has a new Council Handbook for Employees. Some big changes are the two handbooks have been merged into one book (no longer Staff, Professionals, Para-Pros); some sick time and Paid Time Off changed (the limit is now 90 days); overtime is not allowed unless it is approved by the Scout Executive; vacation days have changed; employees can now carry over five vacation days to the following calendar year. Membership is doing very well. September had a 3.5% growth. River Valley is up 2% over last year. We should reach our year-end 2% to 4% growth by December 1st. Camp Cards will be ordered by units at the November Roundtables. We estimate we will have 18,000 ordered; last year we sold 15,000. Sale starts in February with the Camp Cards again selling for \$5.00 each.
- ◆ Council President's Report (John McKillip): One Journey to Excellence criterion is holding an Executive Board Training session. We held it in September. John thanked everyone who attended. John also thanked everyone who was a camp leader, camp staff or parent. John received a very complimentary letter from an out-of-council unit leader. The deadline for the online Board Assessment survey from NH Nonprofits is today. December is our teleconference meeting.

Meeting adjourned at 7:45 p.m.

Respectfully submitted,

Gary S. Mertz
Scout Executive

Attest: _____
John McKillip, Council President

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