

MINUTES
EXECUTIVE BOARD MEETING
JUNE 20, 2017
Saukenauk Scout Reservation

Executive Board Attendance

Rick Atwood	Parker Hanks	Bill Paxton
Brent Babyak	Cecil Haskins	Josh Schier
Bob Dickson	Joe Henning	Misty Scott
Kent Embree	Keith Kaufmann	Dennis Stewart
Greg Feldberg	Keith Klusmeyer	Ron Teater
Dennis Gorman	Gina Lanning	Jeff Terry
Jack Gunsten	Kevin Mineart	Curt Wavering

Other Attendance

Todd Lamison	David Lane	Rosanna Voss
	Joel McGuire	

Excused Absence

Donna Buss	Jack Freiburg	Jeff Spear
Mark Crooks	Jon Manley	Rev. Deb Stowers
Terri Dowell	Karen Mayville	Marcel Wagner
Will Duryea	John McKillip	Kent Williams
Sarah Fernandez	Doug Peters	

Program Director Parker Hanks and Camp Director Joel McGuire talked about various aspects of summer camp.

Council President Kevin Mineart called the meeting to order at 6:50 p.m. Quorum was declared.

Action Items:

- ◆ MOTION (by Ron Teater, seconded by Keith Klusmeyer) TO APPROVE THE APRIL BOARD MINUTES AS SUBMITTED. Motion carried.
- ◆ MOTION (by Ron Teater, seconded by Brent Babyak) TO ACCEPT THE MAY EXECUTIVE COMMITTEE MINUTES AS SUBMITTED. Motion carried.
- ◆ MOTION (by Dennis Stewart, seconded by Jeff Terry) TO ACCEPT THE ELECTRONIC VOTE FOR UPGRADING THE ALARM SYSTEM AND PURCHASE OF BUNK BEDS. Motion carried.
- ◆ MOTION (by Cecil Haskins, seconded by Bob Dickson) TO APPROVE THE TREASURER'S REPORT AS PRESENTED. Motion carried.
- ◆ MOTION (by Dennis Gorman, seconded by Bill Paxton) TO APPROVE THE REVISED 2017 BUDGET AS PRESENTED. Motion carried.
- ◆ MOTION (by Keith Klusmeyer, seconded by Jeff Terry) TO ACCEPT REPORTS PROVIDED BY PROGRAM VP, MARKETING/PR VP, HUMAN RESOURCES VP, FIRST VICE PRESIDENT,

ENDOWMENT VP, FINANCE/FUND DEVELOPMENT VP, AND ADMINISTRATION VP.

Motion carried.

- ◆ MOTION (by Ron Teater, seconded by Josh Schier) TO PURCHASE SCANNING EQUIPMENT WITH A COST UP TO \$3,000 UTILIZING FUND 2; AND APPROVE UP TO \$5,000 EXPENDITURE IN FUND 1 TO SCAN CURRENTLY STORED DOCUMENTS. Motion carried.
- ◆ MOTION (by Keith Klusmeyer, seconded by Joe Henning) TO APPROVE SPRAYING A 130-ACRE AREA IN CAMP EASTMAN AND EXPENDING \$5,200 OF BOARD DESIGNATED FUNDS FOR FOREST MANAGEMENT AND REMOVAL OF INVASIVE SPECIES. Motion carried.
- ◆ MOTION (by Brent Babyak, seconded by Bill Paxton) TO APPROVE UP TO \$2,000 TO BE EXPENDED ON THE PURCHASE OF AN INFLATABLE BB GUN RANGE WITH \$1,337 UTILIZED FROM RICHMOND RESTRICTED FUNDS AND REMAINING FUNDS EXPENDED THROUGH GENERAL FUND 2. Motion carried.
- ◆ MOTION (by Brent Babyak, seconded by Keith Kaufmann) TO CHANGE THE YEAR-END SURPLUS DISTRIBUTION FROM 75% DEFERRED MAINTENANCE FUND AND 25% OPERATIONAL NET ASSETS, TO 50% DEFERRED MAINTENANCE FUND, 30% YEARLY EXPENDITURE FUND, AND 20% OPERATIONAL NET ASSETS FUND. Motion carried.
- ◆ MOTION (by Brent Babyak, seconded by Dennis Gorman) TO PURCHASE A SECOND AED FOR CAMP EASTMAN AT A COST OF \$1,395 EXPENDING \$1,230.10 FROM TEMPORARY RESTRICTED CAPITAL FUNDS DESIGNATED TOWARDS THE PURCHASE OF AN AED AT CAMP EASTMAN AND THE REMAINING FUNDS OF \$165 FROM UNRESTRICTED CAPITAL. Motion carried.
- ◆ MOTION (by Joe Henning, seconded by Brent Babyak) TO ACCEPT THE RESIGNATION FROM THE BOARD OF TED HEA. Motion carried.
- ◆ MOTION (by Joe Henning, seconded by Bill Paxton) TO APPROVE GREG ELLINGSON AS A NEW COUNCIL MEMBER-AT-LARGE AND EXECUTIVE BOARD MEMBER. Motion carried.
- ◆ MOTION (by Ron Teater, seconded by Josh Schier) TO ACCEPT REPORTS PROVIDED BY EAGLE VALLEY DISTRICT CHAIRMAN, SHOQUOQUON DISTRICT CHAIRMAN, AND ORDER OF THE ARROW CHIEF. Motion carried.
- ◆ MOTION (by Dennis Stewart, seconded by Cecil Haskins) TO CREATE A COUNCIL REQUIREMENT FOR RECHARTERING UNITS TO DEMONSTRATE BASIC INFRASTRUCTURE TO SUPPORT QUALITY PROGRAM BY PROVIDING A WRITTEN CALENDAR, BUDGET, AND MEMBERSHIP RECRUITMENT/RETENTION PLAN. Motion carried

Report Items:

- ◆ Treasurer's Report (Misty Scott): Misty reviewed the report Treasurer John McKillip submitted. Total Revenue is \$12,000 over last year. Salaries and Benefits are below budget. Operating Cash is \$110,000 better than last year. Deferred Activity build-up is due to this year's Jamboree.
- ◆ Audit Report (Misty Scott): A meeting was held in April. Two letters are issued with the audit. One is general concerns which had nothing unusual to convey to us; the second is internal control with no recommendations this year which means the staff is doing a phenomenal job. The actual opinion on the audit was clean, which means nothing was found and very minimal changes were made to the end-of-year financials. The audit was accepted and approved by the Executive Committee at the May meeting.

- ◆ United Way (Kevin Mineart): The United Ways cut our funding for 2018. Burlington/West Burlington Area United Way was disproportionately reduced for 2018; we dropped approximately 25% compared to 5% for the rest. This will hinder our ability to provide program in the Burlington Area. We may need to look at options to reduce costs such as reducing camperships and support of Scoutreach in Burlington, as well as limiting Service Center hours. We are looking to get a meeting with Council Key Leadership and Key Leadership from the Burlington United Way to discuss our partnership and to appeal the decision. United Way of Adams County reduced our grant in line with reduction of their fundraising. We will be working with Adams County United Way to help them become stronger in their fundraising efforts and their program to the community. The United Way has been a strong supporter of Scouting for a long time. We have benefited from United Ways that see the importance of Scouting. However, we had our strongest relationships when our volunteer leadership was actively involved in the United Ways as part of the allocations committees and board. Many of our leaders that are also involved with the United Way have been retiring. We need a new batch of leaders to be a part of their ranks to ensure good decision-making and that they understand the value of Scouting.
- ◆ 2017 Budget Revisions (Misty Scott): Last year, there were three districts when the budget was formed. Most of the changes come from two merging into one district. Due to a few things that could not have been foreseen, we wish to change the budget. The net effect will be a \$2,000 net reduction of surplus for a total budgeted surplus of \$13,000.
- ◆ 2018 Budget Process Report (Misty Scott): Misty shared the budget building process workplan. Essentially, it takes a lot of volunteer work and a lot of work from the staff. This breaks down how the process will occur.
- ◆ Vice President Reports and Discussion (Brent Babyak): Brent suggested everyone look at the new staff/Philmont Cabins. He thanked all the volunteers who helped work on them and did a great job.
- ◆ Document Retention Action (Ron Teater): Essentially, we are required to save more things as time goes on with the option to do so electronically. To do that, we need to purchase a scanner using Fund 2 money. As VP of Administration, Ron recommended the purchase of scanning equipment with a cost up to \$3,000 utilizing Fund 2 money and approve up to \$5,000 expenditure in Fund 1 to scan currently stored documents.
- ◆ Invasive Species Team Report and Aerial Spray Action (Keith Klusmeyer): Camps are pretty much invaded with honeysuckle and Russian Olive. A task force was formed and a meeting was held with the forester, Jeff Brown. If we were to hire someone to come in and get these invasive species under control, it would cost us between \$350 and \$600 per acre. Jeff gave us a name of an Agricultural Spraying company out of Astoria, IL. Because honeysuckle is the last plant to lose its leaves in the fall and everything else has gone dormant, an aerial spray can be used to kill the honeysuckle. Due to the logging the last couple of years, the thought is to give the outfitter at Saukenauk Scout Reservation a year where we are not disturbing his deer season. Therefore, we would like to spray approximately 130 acres at Camp Eastman at a cost of \$40 per acre with a 75%-80% kill and must be reapplied in two years. The Invasive Species Task Force proposed that we expend \$5,200 of Board Designated Funds for Forest Management and removal of Invasive Species. This fund currently has \$8,100. There is a two- to three-week window in late November to do this in the fall. Meanwhile, both rangers are working on a grid map for the main areas in camp that we can use volunteers to control the honeysuckle on the main parts of camp. A spray of 10 oz. Round-up, 5 oz. Crossbow (2,4d) and 1 oz. dish soap to a gallon of water will be used. With the brush hog on the skid loader and help from Troops, we believe we can get those areas under control.

- ◆ Inflatable BB Gun Range (Brent Babyak): We had the opportunity to talk to the folks from Daisy while we attended National Annual Meeting in May. They were running a promotion for this BB Gun range with a guarantee that we would be part of the first run. The total cost, not including donated BB Guns, is up to \$2,000. We have approval from the Richmond Restricted Fund of \$1,337 with the remaining funds to be expended through general fund 2. This will be a wonderful Cub Scout recruiting tool.
- ◆ Year-end Surplus Distribution (Brent Babyak): Assuming there is a surplus at year-end, it is recommended we change the year-end surplus distribution from 75% Deferred Maintenance Fund and 25% Operational Net Assets, to 50% Deferred Maintenance Fund, 30% Yearly Expenditure Fund, and 20% Operational Net Assets Fund. By adding the Yearly Expenditure Fund, we will be able to address non-building related needs that may arise such as gravel, bunk beds, and septic system at camp. This year may be a tighter surplus, and any surplus we do have will likely be due to a good popcorn year. Approving this change will allow us to highlight the opportunity to support camps to our units as an extra incentive to sell popcorn.
- ◆ Second AED at Camp Eastman (Brent Babyak): Previously, we had been using an AED from one of our service centers as the second device. We should have two permanent AEDs located at Camp Eastman. The negotiated cost of the second AED was reduced from \$1700 to \$1395. With the \$1230.10 available from the temporary restricted capital funds designated towards the purchase of an AED at Camp Eastman, leaving a balance of \$165 from unrestricted capital to make up the difference.
- ◆ Additional Reports and Discussion (Dennis Stewart): The OA Service Corps started this week with six OA members who put together six brand new picnic tables today. This is a win-win for us. It gives the older boys who do not need to work on merit badges an opportunity to come to camp and do some service. Dennis also reported FOS was such a success this year with Shoquoquon reaching 131.9% of its goal.
- ◆ Council Commissioner's Remarks (Dennis Stewart):
 - Dennis reported on JTE where Membership Growth is Gold, Cub Scout Advancement is Silver, Boy Scout Advancement is Gold, Cub Scout Camping is way up and Gold, Boy Scout Camping is a little bit down and Silver. Overall, JTE is looking very good and the Council is Gold.
 - PBJ (Program, Budget, Join/Membership program) was very successful with 78 units participating this spring. Dennis met with many of these units and found they were very happy to receive the information that we shared with them. The purpose was to show each unit's leadership the possibilities of making their units more successful to discussing with them their use of a unit calendar, unit budget, and ideas on recruiting membership.
 - We propose creating a Council requirement for rechartering units to demonstrate basic infrastructure to support quality program by providing a written calendar, budget, and membership recruitment/retention plan. This is nothing different than PBJ; we are requesting the units come with these items to rechartering. This does not require a specific format, just to demonstrate the unit has these items.
- ◆ Scout Executive's Remarks (Todd Lamison):
 - Program Launch is next week. Todd highly encouraged all to come out to Program Launch. This is one of the few times we get most of our units together. Please wear your nametags.
 - Summer Camp has seen a lot of staff challenges. We have a much more fluid staff than we'd like. Todd thanked David Lane; his leadership has made the changes seamless.

- While the Budget shows we will have a \$13,000 surplus, our projections are not as positive. The surplus won't be the \$70,000 we have had the last few years unless popcorn is much stronger than 2016. A key reason our projections are lower is that we don't have as many boys coming to Boy Scout Summer Camp. We budget to invest \$50,000 operationally into our camps. Closing one camp does not change the operational numbers. It is a misnomer to think we make money by having camps. We are projecting that we will have to invest \$90,000 to \$120,000 into our camp operations this year. We are going to create some focus groups with key stakeholders, including Scoutmasters. The focus groups will discuss opportunities to increase youth participation in summer camp to reduce financial expenditures and increase income from camp activities. We need to figure out how to reduce expenses and increase investments. We have no plans to sell either camp.
- The Building Committee met recently. There are a few places we think we might want to look at. We are looking at possibly June 29th to drop by and look at all three buildings which are in downtown Quincy.

◆ Council President's Remarks (Kevin Mineart):

- Kevin thanked everyone for coming out tonight. There was lots of great discussion. He congratulated everyone involved in FOS. He received the news while attending National Meeting.
- Kevin read a letter from National stating the Mississippi Valley Council placed in the Top 10 of Level 400 Councils in the months of March and April.
- Kevin Mineart, Todd Lamison, J. David Gilbert, Joe Henning, David & Beth Lane, and Brent & Patty Babyak all attended National Annual Meeting in May. There was a lot of great fellowship. Kevin encouraged anyone who has an interest at all to attend next year. The Chief Scout Executive discussed Family Entry in Boy Scouting. We are seeing an increase in specific populations that are not utilizing Scouting. Single-parent households denote challenges to bring children to separate activities, and the Asian and Hispanic populations join activities that the whole family join together. In order to overcome these obstacles and serve more boys, the BSA is looking at including girls in the BSA program. This is not a co-ed program, but a way for entire families to participate in Scouting. Sisters already participate unofficially. The current discussion is about single-gendered units (boy dens and girl dens). It would be up to the individual chartering organizations as to if and how they would implement this.
- Kevin closed his report by highlighting upcoming Board Orientations and the Top Shot event being moved from June to August 4th.

Meeting declared adjourned at 8:17 p.m.

Respectfully submitted,

Todd Lamison
Scout Executive

Attest: _____
Kevin Mineart, Council President

/rcv

MINUTES
EXECUTIVE BOARD MEETING
APRIL 18, 2017
John Wood Community College – Quincy
Southeastern Community College – West Burlington

Executive Board Attendance

Quincy

Rick Atwood
Brent Babyak
Bob Dickson
Kent Embree
Jack Gunsten
Cecil Haskins
Joe Henning
Keith Kaufmann
Keith Klusmeyer
Gina Lanning
Karen Mayville
Kevin Mineart
Bill Paxton
Misty Scott
Marcel Wagner

Burlington

Donna Buss
Mark Crooks
Parker Hanks
Greg Humphrey
John McKillip
Doug Peters
Dennis Stewart
Ron Teater

Other Attendance

Mike Hausch
Todd Lamison
Mike McCarthy
Rosanna Voss

David Lane

Excused Absence

Will Duryea
Greg Feldberg
Sarah Fernandez
Jack Freiburg
Dennis Gorman

Ted Hea
Ryan Nagrocki
Josh Schier
Jeff Spear
Rev. Deb Stowers

Jeff Terry
Curt Wavering
Kent Williams

President Kevin Mineart called the meeting to order at 5:31 p.m. and welcomed everyone to the April Executive Board meeting. We have a lot of new board members in attendance. Kevin asked everyone to introduce themselves at both locations.

Action Items:

- ◆ MOTION (by Joe Henning, seconded by Cecil Haskins) TO APPROVE THE DECEMBER BOARD MINUTES AS SUBMITTED. Motion carried.

- ◆ MOTION (by Bob Dickson, seconded by John McKillip) TO ACCEPT THE JANUARY EXECUTIVE COMMITTEE MINUTES AS CORRECTED AND THE MARCH EXECUTIVE COMMITTEE MINUTES AS SUBMITTED. Motion carried.
- ◆ MOTION (by Greg Humphrey, seconded by Brent Babyak) TO ACCEPT THE PRESIDENT COMMITTEE APPOINTMENTS AS APPROVED BY THE EXECUTIVE COMMITTEE AT THE MARCH MEETING AS WELL AS THE AMENDED AUDIT COMMITTEE REMOVING JULIE STRATMAN AND ADDING KAREN WAGNER. Motion carried.
- ◆ MOTION (by Dennis Stewart, seconded by Karen Mayville) TO ACCEPT THE TREASURER'S REPORT AS PRESENTED. Motion carried.
- ◆ MOTION (by Gina Lanning, seconded by Rick Atwood) TO APPROVE THE ADVISORY COUNCIL MEMBERS AS PRESENTED BY THE NOMINATING COMMITTEE. Motion carried.
- ◆ MOTION (by Ron Teater, seconded by Bob Dickson) TO ACCEPT THE RESIGNATION OF JULIE STRATMAN FROM THE EXECUTIVE BOARD. Motion carried.
- ◆ MOTION (by Brent Babyak, seconded by Rick Atwood)
- ◆ TO APPROVE A CAPITAL BUDGET of \$15,000 THAT THE VP OF ENTERPRISE MAY EXPEND UPON REQUEST OF THE PROPERTIES COMMITTEE TO COMPLETE WORK OF PETE'S POND PROJECT.
- ◆ Motion carried.
- ◆ MOTION (by Dennis Stewart, seconded by Gina Lanning) TO ACCEPT THE VICE PRESIDENT REPORTS AS SUBMITTED. Motion carried.
- ◆ MOTION (by Dennis Stewart, seconded by John McKillip) TO ACCEPT THE DISTRICT, ORDER OF THE ARROW, AND TRIBE OF THE SILVER TOMAHAWK REPORTS AS WRITTEN. Motion carried.

Report Items:

- ◆ Executive Committee Meeting Reports (Kevin Mineart): The minutes from the January Executive Committee meeting list Kevin Mineart and Ron Teater as attending in both Quincy and Burlington locations. Both attended in Burlington only.
- ◆ President Committee Appointments (Kevin Mineart): Budget Committee – Misty Scott, Chair; Doug Peters, Donna Buss, Ron Teater, John McKillip (members). Nominating Committee – Joe Henning, Chair; Brent Babyak, Jon Manley, Jeff Terry, Mark Crooks (members). Compensation and Benefits Committee – Joe Henning, Chair; Bob Dickson, John McKillip, Brent Babyak, Kevin Mineart (members). Audit Committee – Greg Humphrey, Chair; Jack Freiburg, Karen Wagner, Mike Bernhardt, Misty Scott (members). Julie Stratman had been included in the Executive Committee's report, however she has since resigned from the Executive Board. Karen Wagner has been recruited to replace Julie.
- ◆ Treasurer's Report (John McKillip): Income Statement – FOS is ahead of year-to-date budget by almost \$16,000 and ahead of last year by almost \$25,000. Foundations & Trusts \$12,500 was received in March. These funds are in temporarily restricted until they are spent on the website and other donor restricted projects. Correspondingly, advertising is under budget until these funds are spent. Although this won't show up until April, we wanted to report that we received about \$5,000 from the Knapp Trust. This is the first activity in approximately 10 years. Knapp Trust is property in Lee County near Shimek Forest. Trust still owns the property, but was given to the Boy Scouts to use. It is good for No-Trace

camping. Scout Shop Sales are about 35% (\$2,942) ahead of year-to-date budget and \$1,963 ahead of last year. Product Sales include income and cost of goods sold for online popcorn sales. Also, the Discount Cards cost is in cost of goods. Total Support & Revenue is \$24,000 ahead of year-to-date budget and \$44,800 ahead of last year. Surplus, while still a deficit, is \$71,600 better than budget and \$38,800 better than last year. Balance Sheet – Operating cash is \$95,853 better than last year. Approximately \$55,000 was transferred to Funds 2 & 3 with the audit adjustments for memorials and last year’s “net income”. Deferred Activity Expense (Asset) and Deferred Activity Revenue (Liability) both up due to Jamboree.

- ◆ Nominating Committee Report (Joe Henning): Julie Stratman received a big promotion with the Quincy School District last month. She has asked to step away from our board. It is the hope of the Nominating Committee that she will return as a Board Member after she has been in this new position for a year. Joe also reported on the new Board Mentoring Program. He asked that mentors take the opportunity to talk to the to whom they have been assigned. Walk them through board packets and answer any questions they may have after the meeting. Kevin stated this program gives everyone a starting point of reference and is an excellent plan.
- ◆ Vice President Reports and Discussion (Brent Babyak): Brent touched on the Program report which includes highlights of annual council activities, annual district activities, calendar, camp promotion, program launch, training, advancements, and upcoming program committee meetings. Bob Dickson reported the Membership/Marketing committee is comprised of four individuals. The Council entered an agreement with Vervocity to help us with our new website which will be more user friendly. As VP of Human Resources, Joe Henning reported the professional staff recently attended the All Hands conference in French Lick, IN, Heather Huebner was promoted to Senior District Executive, and Jon Manley accepted the position of Volunteer Development Chair. The Enterprise Committee reported several new chairmen including Greg Allen as Risk Management Chair, Keith Klusmeyer as Council Properties Chair, Greg Ellingson as Saukenauk Scout Reservation Chair, BJ Kelly as Camp Eastman Properties Chair, and Brent Babyak as Envision 2020 Chair by virtue of his position as 1st Vice President. Envision 2020 will be revisited, possibly re-ordering some of the objectives based on needs and funding accordingly.

Brent also reported on the Pete’s Pond project at Camp Eastman. Black Hawk Lodge Order of the Arrow approved \$3,000 with a matching grant from National Order of the Arrow for a total of \$6,000 funding for the Pete’s Pond project which will include dredging, enlarging, and restocking fish. The Camp Eastman Pool is an aging asset and is getting up in years. Key components of the pool will need attention sooner than later. Should there be some major downtime with the pool, this would allow us a back-up for swimming activities. In the process of assessing the scope of work, the need for additional funding was identified. In addition to the \$6,000 earmarked for this project, we would like to ask the Board for approval of allocating an additional \$15,000 to complete Pete’s Pond to the scope we need. Part of the need was identified with some volunteers being stretched a little too thin and volunteer fatigue. It is probably appropriate for the project to utilize outside equipment (dredging, bulldozer, etc.). This will also help us keep on our timeline for our program. Brent presented a motion for approval of \$15,000 budget to allow the properties committee to proceed and complete work of Pete’s Pond. Total available funds will be \$21,000.

Brent reported he attended the Estate Planning Seminar presented by Bill Siebers. Marcel Wagner reported the Trivia Night was a terrific event with proceeds slightly above budget. Marcel is working with J. David Gilbert to get Friends of Scouting pledges from Board members and others who pledged in the past but haven't done so recently.

- ◆ Additional Reports and Discussion (Dennis Stewart): Eagle Valley District is on target in their Friends of Scouting and Membership goals. As the details of the merge of Eagle Ridge and River Valley continue to be worked out, the District is thriving and growing in all areas. Shoquoquon District is currently sitting at 1,025 JTE points for a solid Bronze. Friends of Scouting is at 64.9% of its goal. Most units have not yet entered Scouting for Food hours into the Community Service site. 15.38% of units have required commissioner contacts (Bronze JTE). Shoquoquon District is Gold for Unit Retention at 96.29%. Order of the Arrow Spring Conclave will be held April 21-23 at Camp Eastman where new Ordeal and Brotherhood members will be inducted. The Lodge is implementing a new OA Provo Week this summer where the OA Service Corps will provide a unique experience for youth Arrowmen. Next year is the Lodge's 15th anniversary; the Lodge is working on some exciting things to make it a true celebration. Tribe of the Silver Tomahawk has started to get into its summer swing. Work on the lodge is finishing up with the doors, windows, and floor still to go in. The Tribe is preparing for its second year of full program at Saukenauk Scout Reservation this year. One exciting thing for this year is starting the construction of a ring which will begin April 15th and ideally be useable for the summer.
- ◆ Council Commissioner's Remarks (Dennis Stewart): Dennis reported he attended the Commissioner College at the Western Illinois University campus in Moline, IL on April 1st. There were 79 attendees. Our Council had a very weak showing with only those who were instructors showing up. Next year's Commissioner College will be at the same location on April 7th.
- ◆ Scout Executive's Remarks (Todd Lamison): Todd reported that 80% of the professional staff have changed positions; despite these changes, we are doing well. Most of our customers have not seen any changes to customer service. As professionals change positions, so do the support staff. Todd is impressed and grateful for the strong staff we have at Mississippi Valley Council.

Throughout the past two years, we have made change the Board requested when I came to interview, which included a focus towards growing membership and improving our camps. This year, as we started the year, we made some additional very positive changes as we changed our staffing structure. We need to make everything work this year with a much tighter budget. We are on target, but just on target. We don't have a lot of fail safes. We need everyone to do a little extra. The staff is working very hard on this.

In May, we have three volunteers and three staff members attending National Annual Meeting in Orlando. This is the biggest showing our Council has had. Todd thanked the three volunteers for investing their time and treasures for attending the National Meeting. Michael Surbaugh, Chief Scout Executive/CEO of National Boy Scouts of America came and spoke to everyone attending the All Hands Conference. Todd was very impressed with how Mr. Surbaugh lays things out and speaks. Todd encouraged the Board Members who

were on the fence about attending the National Meeting to plan for next year to hear Michael Surbaugh speak about Scouting's future directly.

- ◆ Council President's Remarks (Kevin Mineart): Kevin thanked everyone for being involved in the board meeting at both Burlington and Quincy. There are lots of new faces tonight. This is one of the better turnouts we have had in a while. Kevin also thanked the staff. There is a short list of board members who have not yet made their FOS pledge. We have made great progress the last two years with a fantastic attitude in philosophy the last two years. There is a vast list (37) of upcoming events in the board packet, a few of which are a Board Orientation on Thursday, Distinguished Citizen Dinner in Burlington on May 4th, and the next Executive Board meeting on June 20th in the dining hall at Saukenauk Scout Reservation. Dinner will be available in the dining hall with the meeting immediately after dinner. Kevin explained the importance of the Progress Review which follows tonight's meeting.

Meeting declared adjourned at 6:14 p.m.

Respectfully submitted,

Todd Lamison
Scout Executive

Attest: _____
Kevin Mineart, Council President

/rcv

Progress Review was conducted by Area Director, Mike McCarthy from 6:21 to 6:57 p.m. Mike went through a Powerpoint Slide Deck focusing on five areas: Finance, Membership, Program, Unit Service, and Governance looking at trend lines over five years. Some comparison data is with national and councils within Area 3. Area 3 consists of the eastern half of Iowa, western half of Illinois south through St. Louis. The Progress Review is intended to be somewhat of a dialogue.

Mississippi Valley Council is historically a Gold Council.

Finance consists of fiscal management, fundraising, and endowment. We have a very strong fiscal performance. Council-generated support had a good, strong performance for 2016. Our Net FOS has had a slight decrease over the last couple of years primarily because we have been reallocating gifts that were historically received and placed in the grants/foundations line. The Net Product Sales Income average of operating income for 2016 is 22.6%. We have a steady growth on operating income from investments. Permanent endowment gifts will fluctuate from year to year. Our focus should be on estate planning and estate gifts.

Membership – total market share including Explorers is 14% which is above the national average of 7.8% and the area average of 11%. Lions were not included in these numbers. Membership/Youth Growth for 2016 is 4.9% with the national average of -0.6% and the area

average of -0.4%. These numbers were affected by the Lions. Youth retention in 2016 for the council was 78.3% which is above the national average of 76.2% and the area average of 74.7%. We have had a steady decline in Traditional Units and Exploring Posts from 2012 to 2016.

Program – Cub Scout Advancement rate has declined. This, along with camping, will impact retention. Boy Scout Advancement has a steady increase and is over the national and area averages. Cub Scout Camp attendance is based on July 1 to June 30. We had 99.4% attending Day Camp, Resident Camp, or Family Camp. Our New Cub Camporee (Family Camp) had a 400-person increase; we also had an increase in Cub Resident Camp.

Unit Service – Unit retention for 2016 was 94.6%, above the national average of 93.2%. Unit contacts, as recorded in Commissioner Tools, was 35.4%. This could be partly due to recording/not recording the visits in Commissioner Tools.

Leadership & Governance – The Council’s strategic plan is an active plan. Contact Leaders Trained is slightly below the area average and above national average. Youth Protection Training is outstanding at 90.7% of all positions having completed youth protection training.

The five JTE Criteria target for improvement in 2017 are Community Service, Unit Leadership, District Leadership, Endowment, and Cub Scout Advancement.

Mike commended the Mississippi Valley Council on a great job; we are a very healthy council. The Council Charter will be hung in the Council office.

MINUTES
EXECUTIVE COMMITTEE MEETING
MAY 16, 2017
TELECONFERENCE
Quincy and Burlington Service Centers

Attendance:

<u>Quincy</u>	<u>Burlington</u>	<u>Phone</u>
Bob Dickson	Donna Buss	Joe Henning
Greg Feldberg	Kevin Mineart	Todd Lamison
	Ron Teater	John McKillip

Others:

J. David Gilbert	David Lane
Rosanna Voss	

Excused Absence:

Brent Babyak	Dennis Stewart	Marcel Wagner
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President Kevin Mineart welcomed everyone and called the meeting to order at 5:37 p.m

Action Items:

- MOTION (by Ron Teater, seconded by Greg Feldberg) TO APPROVE THE MINUTES OF THE MARCH 21, 2017 EXECUTIVE COMMITTEE AS WRITTEN. Motion carried.
- MOTION (by Greg Feldberg, seconded by Bob Dickson) TO APPROVE THE TREASURER'S REPORT AS SUBMITTED. Motion carried.
- MOTION (by John McKillip, seconded by Joe Henning) TO ACCEPT THE AUDIT REPORT Motion carried.

Report Items:

- Treasurer's Report (John McKillip): John reported – Income Statement – FOS is below budget for the month of April, but ahead of year-to-date budget and at this time last year. Total Direct Support is slightly ahead of budget and last year. Product Sales for the month and year-to-date are below budget and last year. Also, in Cost of Goods is the cost for the discount cards. Total support and revenue is \$20,000 ahead of year-to-date budget and \$25,000 ahead of last year. Surplus year-to-date ahead of budget and last year. Balance Sheet – Operating cash is \$53,600 better than last year. Deferred activity expense (asset) and deferred activity revenue (liability) both up due to Jamboree. Bottom line in all our revenue categories, we are ahead of budget and ahead of last year with net surplus ahead of budget and last year. We are in pretty decent shape so far.
- 2016 Audit (John McKillip): The Audit Committee met last week with auditors Gray, Hunter, Stenn. We received two letter from them. The first talks about the audit and they give us a clean audit opinion. The second letter concerns internal control which is also a very clean letter; no internal control issues. The statements themselves give a clean audit opinion on page 2. This is exactly what we want. Page 5 of the audit report shows total funds for 2016, half-way down Increased Net Assets \$475,000 is primarily from the Seeley Trust and Knapp Trust. We have had a very good year, about \$300,000 is not in the bank. The Audit Committee recommends the Executive

Committee accept the Audit Report. The Audit Committee will present the report to the Executive Board for their review and questions.

- Budget Adjustment (John McKillip): A couple weeks ago, Todd Lamison, Ryan Barnes, Misty Scott, and John McKillip had a conference call. When the original budget was adopted it was known there would be changes when Eagle Ridge and River Valley Districts merged to create a new district. We might be a little short in FOS and a little under budget for staff expenses due to the turnover in Shoquouon District. The net effect will not change the budget by a lot of money. Just wanted the Executive Committee to be aware. At the full Board Meeting at Saukenauk, I will be submitting suggested changes to the Budget to reflect the changes in our plan that arose after the original budget was created.

Discussion

- Invasive Species Update (Todd Lamison): Todd reported a task force has been put together. We need to make sure we maintain our forest if we want to harvest trees in 10 to 15 years. A map has been created showing where the invasive species need to be controlled. Based on the amount of land we have; we will not be able to use volunteer manpower. Talked to an individual who sprays for invasive species. There is a window to spray for two to three weeks each fall without causing minimal damage to other foliage. Cost per square acre is much more affordable compared to other methods. The Invasive Species Task Force is suggesting that we spray a sample plot of land. We may be asking for \$5,000 at our next board meeting. This will also be hunting season; therefore, we chose Camp Eastman for the initial sample spray. The invasive species are honeysuckle and Russian Olive at Saukenauk Scout Reservation and Camp Eastman.
- Document Retention (Ron Teater): Ron referred to "Document Retention/Destruction Document" dated January 1, 2016 from National BSA. Quite a few things are permanent retention. Most of the documents are to be saved in digital form; in addition, some are to be in paper form. We are running out of space to store documents permanently. We should probably be looking at digitizing our records. Mike Sullivan provided a quote for software to scan documents to keep up to date which would be a \$2,000 to \$3,000 expenditure probably coming out of a Fund 2 budget. If we go through a company like Mike's, we would need to box things up and they would come back in a digital form. The bottom line is we would be looking at probably \$10,000 for a total of doing all the documents. Suggestion is to start \$1,000 to \$3,000 expenditure on a yearly basis. John McKillip stated it would depend on what manpower we have in our two service centers as to whether we perform the scanning ourselves or have an outside company. Todd suggested using volunteers to take care of removing staples, etc. and have staff scan the current documents. Past documents, we don't have the manpower. Donna Buss suggested getting an AmeriCorps employee in to help with this project. Joe asked if we have capacity to store all this information. Todd stated yes, we do.
- Recharter Requirement (Todd Lamison): We will have at least 75% of our units go through our PB&J program creating documents. It is suggested to create a requirement to include the three documents every year for rechartering. This would be a chance to help the units that are in trouble. Suggestion is to do this for this year and that point on.

Reports:

- Program Report – Annual Council Activities for Boy Scouts and Cub Scouts were reported. Program Launch is June 28th from 5:00 p.m. to 7:30 p.m. at Saukenauk Scout Reservation. All units and Scouters are encouraged to attend this event. OLS was held in April and had approximately 20 participants. A new chair for this event is being sought as Terry Wallace has stepped down after a decade of dedication to the program. NYLT will be held June 4-10 at Saukenauk Scout Reservation. Every unit is encouraged to send at least one Scout to this premier training for youth leaders. Bobcat Bonanza is planned for districts in September in incorporate new Cubs receiving Bobcat within 30

days of joining. Council Advancement is currently at 30%, down from a year ago by approximately 7%. Summer Camp at Camp Eastman we are still down by 138; we are set at Saukenauk Scout Reservation, but can have more capacity at both camps.

- Membership & Marketing Report – The development of our BSA website is underway with Vervocity Interactive. They are currently applying our Web Design development project proposal into the process of design and coding. We have our first Marketing Committee meeting scheduled for May 24th and hope to receive an update on the project at that time.
- Commissioner Report – Dennis Stewart thanked the professional staff, volunteers and unit leaders for the success of PB&J. We have had 70 units sign up for a time slot to attend this event. The reactions of the unit leaders have been very positive and encouraging. Many of the unit leaders that have participated are learning key principals to help their units be successful. The commissioner team is in the process of developing a bi-monthly packet for unit visits to be used by the unit commissioners of our council. It is the hope to have this completed in time for Program Launch in June. Our current JTE score for unit visits is at 27.69%, which is silver. Unit commissioners need to be getting out and making contacts with their units this Spring. We need about an additional 22 contacts to raise our status to Gold. Dennis hopes to add the PB&J contacts, as well as the unit contacts at summer camp, to raise the bar for our council and achieve the gold status.
- Human Resources – There will be a meeting of the Volunteer Development Committee on June 7th to be organized by Jon Manley.
- Endowment – Thank you and congratulations to Doug Peters who has generously contributed a gift to the Mississippi Valley Council Endowment for James E. West Fellowship Awards. The Burlington Distinguished Citizen Dinner was held on May 4, 2017 to honor Jerry Sherwood. All proceeds got to the Mississippi Valley Council Endowment. Our estimated net is \$6,772.95. The event went very well. All staff who put the event on need to be commended. It was a new venue and all in all, went very well.
- Finance & Fund Development – Special Events
 - Trivia Night – Budget \$6,715; Projection \$6,946.54
 - Adventure Race – Budget \$3,268; Projection \$2,349
 - Top Shot – Budget \$6,315. The date is 6/30.
 - Golf Tournament – Budget \$8,301. This committee is currently forming. The confirmed date is 10/6.

Friends of Scouting – The council is at 85.7% of its Goal (+12.7% since last report). We need to place an emphasis on cultivating new donors.

Discount Cards – Discount card sale has concluded; however, we still have cards available. We have sold 82.16% of our Discount Card Goal.
- Enterprise Committee –
 - Council Properties Committee – Keith met with the Saukenauk Properties Committee on May 4th to review current projects that are planned and underway. Philmont (Staff) Cabins at SSR have about two weeks of work ahead with concrete poured and topsoil and seeding scheduled ahead of Mother's Day weekend. A meeting was held to discuss options and cost projections for the Gardner Service Center on May 8th. A summary of discussions and recommendations will be forthcoming at the June 2017 Board Meeting.
 - Saukenauk Scout Reservation Properties Committee – Two primary projects underway are the five Philmont Staff Cabins construction project and the rock wall construction, both ahead of Summer Camp 2017. Need to address some roadway erosion issues because of the recent rainfall events from early May 2017. The committee met on May 4th in Quincy.
 - Camp Eastman Properties Committee – The committee met on Wednesday, May 5th in Fort Madison. Primary projects underway include pouring of concrete pads for the staff cabins constructed off-site to be completed ahead of Summer Camp 2017. The Black Hawk Lodge

- of the Order of the Arrow performed some substantial site work and brush clearing ahead of the Pete's Pond excavation scheduled later this month.
- o Envision 2020 Committee – The committee is in the process of finalizing a meeting during Week #2 at Camp Eastman the week of July 9-15. We will review the status of existing projects for the MVC #141 properties and evaluate funding opportunities and priorities on other existing projects previously identified in 2016.

Commissioner's Report (Dennis Stewart): No report.

Scout Executive's Report (Todd Lamison): Todd reported he was called to a meeting at National for all Scout Executives on May 4th. The media made the meeting sound like we were deciding on making Cub Scouts Co-Ed. The Chief Scout Executive (CSE) wanted to talk to Scout Executives about their thoughts in creating a family entry point for Cub Scouts, which would allow for girls to join. Cub Scout Packs would have options to stay single-gendered in this model. Currently, no decision is being made. The CSE was looking for input and opinion, not to make anything happen. The next step is to take this to his Executive Committee. LDS decided to stop using Varsity and Venturing as part of their program. All indications are they are still 100% behind Cub Scouting and Boy Scouting. We don't see this affecting membership in the near future. PB&J's have been absolutely amazing. We will do a follow-up to hit those that were not able to attend the first sessions. The sessions are absolutely worth our investment.

Council President's Report (Kevin Mineart): Kevin reported he attended Sporting Clays last week. It appeared to do very well. With the staff and volunteers doing their parts, the event went off without a hitch. Kevin is looking forward to participating again one way or another next year. We are comping up on our next Board Meeting on June 20th at Saukenauk Scout Reservation. Everyone should plan to attend. Dinner will be in the Dining Hall with the campers. Several people are attending National Annual Meeting next week. Hopefully, we can bring back a lot of good information. Program Launch is June 28th at Saukenauk Scout Reservation. If you haven't been to a Program Launch, you should try to get to this one. June 30th is the Top Shot event in Montrose; the Shoquoquon District version of Sporting Clays.

The meeting was declared adjourned at 6:14 p.m.

Respectfully submitted,

Todd Lamison
Scout Executive

Attest: _____
Kevin Mineart, Council President

/rcv

June 3, 2017

The key discussed three timely projects that we seek the Executive Committee to approve. Each are listed below. You may vote "yes", "no", "wish to have additional discussion" on each of the three. Please vote as soon as possible by sending an email to Rosanna.

#1 Upgrade Alarm System

Alarm system is not currently working in Burlington due to new phone configuration. Moving to internet based system will allow more flexibility and eliminate the need for a separate phone line being added to Burlington. Deal made with ASI (current vendor) to keep monthly fee the same if we purchased the upgraded equipment (they normally charged an additional \$20 a month for service). SE inquired a couple other companies but did not find a viable alternative option. Cost approximated to be \$1,000 each office, with restricted funds available. The actual costs and available funds put this slightly higher and outside the Scout Executive designated authority. **The Executive Committee approves the expenditure of capital upgrade to Burlington – \$1,351.59 and Quincy - \$982.31. Upgrades will be expended from the restricted fund for technology (MGT) of \$1,630 and \$703.90 of general fund 2.**

#2 Purchase of the Inflatable BB Range

At the annual meeting an inflatable BB Gun Range branded with Scouting and made by Daisy was highlighted at the Vendor Area. Daisy is making a limited run for orders available in 2017, they were seeking orders at the conference. In order to ensure we are part of the 2017 run, it would be prudent to order asap. The inflatable will be able to be used at camp, programs off camp and for recruitments. The Richmond family is in favor of using the restricted funds for shooting sports they provided on this project. We estimate the cost to be range \$1,600 + shipping \$200 + screen printing dedication \$200. Kevin Mineart and Brent Babyak have pledged to purchase bb guns needed for the range if needed (specific power of bb gun needed).

Executive Committee approves up to \$2,000 to be expended on the Inflatable BB Gun Range. We will utilize Richmond Restricted Fund of \$1,337 and remaining funds will be expended through general fund 2.

#3 Bunk Purchase

It was originally estimated that we would have enough bunks for both the Philmont cabins and the 3 new Eastman cabins. As the rangers began to set the bunks up, they found some were not in usable condition. We are currently 5 bunks short to fill the new Philmont cabins and the Eastman cabins. It is also desirable to buy thicker mattresses for the larger Philmont cabin (cost is less than \$100 per mattress). The bunk beds are needed before Sumer Camp at Eastman starts. As we have restricted funds available for the purchases related to Saukenauk, the new beds will be utilized there and the old bunk beds will be moved to Eastman. **Executive Committee approves expenditures up to \$3,000 to purchase bunk beds from the restricted funds for Saukenauk Scout Reservation.**

Yours in Service and Scouting,

**Todd Lamison
Scout Executive/CEO
Mississippi Valley Council, BSA**

#1 Upgrade Alarm System

The Executive Committee approves the expenditure of capital upgrade to Burlington – \$1,351.59 and Quincy - \$982.31. Upgrades will be expended from the restricted fund for technology (MGT) of \$1,630 and \$703.90 of general fund 2.

Motion carried with a vote of 10 Yes and 1 No Response.

#2 Purchase of the Inflatable BB Range

Executive Committee approves up to \$2,000 to be expended on the Inflatable BB Gun Range. We will utilize Richmond Restricted Fund of \$1,337 and remaining funds will be expended through general fund 2.

President Kevin Mineart retracted the motion as, upon gathering further information, it was decided that the decision could be made at a regularly scheduled meeting.

#3 Bunk Purchase

Executive Committee approves expenditures up to \$3,000 to purchase bunk beds from the restricted funds for Saukenauk Scout Reservation.

Motion carried with a vote of 9 Yes, 1 Abstain, and 1 No Response.

Name	YES		NO		ABSTAIN	
	#1	#3	#1	#3	#1	#3
Brent Babyak 1st Vice President	X	X				
Donna Buss VP Program	X	X				
Bob Dickson VP Marketing/PR	X	X				
Greg Feldberg VP Endowment						
Joe Henning VP Human Resources	X	X				
Todd Lamison Scout Executive	X	X				
John McKillip Treasurer	X					X
Kevin Mineart President	X	X				
Dennis Stewart Council Commissioner	X	X				
Ron Teater VP Administration	X	X				
Marcel Wagner VP Finance/Fund Development	X	X				
	10	9	0	0	0	1

Mississippi Valley Council, BSA
Treasurer's Report
May 31, 2017

Income Statement

- FOS had a big month thanks to a large donation in Shoquoquon. That puts us over budget (net) for the year. Congratulations to the Shoquoquon team.
- Other direct support is down but that's a timing issue. When camperships are awarded, funds will be released from restriction to cover them.
- Camp rental fees are ahead of budget. That's also timing. We received Camp Callahan's payment in May and it was budgeted for June.
- Camp-Other Income is the hunting lease which was budgeted for May.
- Salaries & benefits, primarily medical insurance, continue to be below budget.
- Occupancy is below budget but will catch up as summer camp utilities come in.
- Net Surplus ahead of last year but with camp attendance down, that will decrease as expenses continue to come in.

Balance Sheet

- Operating cash is \$110,000 better than last year.
- Deferred activity expense (asset) and deferred activity revenue (liability) both up due to Jamboree.

Other

- Misty will cover proposed adjustments to our budget at the meeting. Popcorn is projected to be lower than originally budgeted. Some expense budget reductions will offset most of this. The original budget had items for Eagle Ridge and River Valley separated. Now that those 2 districts are merged, the budgets will be revised to reality.
- Bottom line is projected to be about \$13,000 rather than the original \$15,000.

Submitted by,
John McKillip
Council Treasurer

Detailed Comparative Statement of Budgeted Operations
Period Ending: May 31, 2017

Operating Fund - Unrestricted

Account	Project	Project Name / Account Name	Current Period			Year to Date			Current Year
			Budget	Actual	Last Year	Budget	Actual	Last Year	Budget
4001		Contributions-FOS	22,000	39,385	17,599	162,000	162,132	150,513	178,000
3605		Reclass-Friends of Scouting	-	-	-	-	25,183	8,469	-
4069		Provision for Uncollectable-FOS	(1,320)	(2,363)	(1,056)	(9,720)	(9,728)	(9,031)	(10,680)
		Total Friends of Scouting	20,680	37,022	16,543	152,280	177,587	149,952	167,320
4071		Contributions-Project Sales	334	123	1,384	3,550	3,770	7,847	20,944
		Total Project Sales	334	123	1,384	3,550	3,770	7,847	20,944
4201		Contributions-SE-Sponsorships	34,000	29,565	31,865	34,000	29,565	31,865	34,000
4231		Contributions-SE-Other	-	-	(1,250)	13,275	12,476	10,644	34,780
4251		Cost-DB-SE-Meals	(8,950)	(5,226)	(9,256)	(13,292)	(8,757)	(11,901)	(20,181)
		Total Special Events	25,050	24,339	21,359	33,983	33,284	30,608	48,599
4401		Contribution-Found & Trusts	-	-	-	77,500	75,000	75,000	87,500
3625		Reclass-Foundations & Trusts	-	-	-	-	-	177	-
		Total Foundations & Trusts	-	-	-	77,500	75,000	75,177	87,500
4501		Contributions-Other Direct	3,165	139	602	6,225	1,703	3,841	8,980
		Total Other Direct Contributions	3,165	139	602	6,225	1,703	3,841	8,980
		TOTAL DIRECT SUPPORT	49,229	61,622	39,887	273,538	291,345	267,425	333,343
4701		Contributions-United Way-Allocation	500	500	335	3,620	3,760	5,465	23,620
4702		Contributions-United Way-DDesg	-	565	-	-	565	160	-
3640		Reclass-United Way Allocation	5,754	5,754	5,254	28,771	28,774	26,270	52,550
		Total United Way	6,254	6,819	5,589	32,391	33,099	31,895	76,170
		TOTAL INDIRECT SUPPORT	6,254	6,819	5,589	32,391	33,099	31,895	76,170
		TOTAL SUPPORT	55,483	68,441	45,476	305,929	324,444	299,320	409,513
6301		Sale of Goods-Non taxable	11,245	11,876	10,675	46,895	52,441	44,696	128,000
6351		Cost of Goods Sold-Supplies	(7,641)	(7,921)	(6,998)	(31,878)	(34,361)	(28,957)	(87,000)
		Sale of Supplies Net of Costs	3,604	3,954	3,677	15,016	18,080	15,739	41,000
6401		Product Sales	-	396	339	115,000	97,138	114,299	584,000
6451		Cost of Products Sold	-	-	-	(4,068)	(3,788)	(3,915)	(115,538)
6471		Unit Commissions Paid	-	(7)	-	(50,850)	(43,853)	(50,306)	(158,950)
		Product Sales Net of Costs & Commissions	-	390	339	60,082	49,497	60,079	309,512
6501		Investment Income	21	53	25	104	152	102	250
6503		Investment Income-Endowment Fund	2,167	3,143	2,794	12,583	22,502	14,007	29,500
		Investment Income	2,188	3,196	2,819	12,687	22,654	14,109	29,750
6701		Camp-Fees	-	-	-	-	-	-	305,800
6702		Camp-Rental Revenues	3,267	13,570	2,868	6,933	19,250	6,430	25,800
6703		Camp-Sale of Meals	-	-	-	-	-	-	2,150
6704		Camp-Program Fees	-	-	-	-	-	-	2,850
6709		Camp-Government Subsidies	-	-	-	-	-	-	1,050
6711		Camp-Sales of Goods-Nontaxable	-	-	-	-	-	-	44,500
6712		Camp-Cost of Goods Sold	-	-	-	-	-	-	(21,500)
6731		Camp-Other Income	15,000	15,000	15,000	15,000	15,000	15,000	30,200
		Camping Revenue Less Cost of Goods and Discounts	18,267	28,570	17,868	21,933	34,250	21,430	390,850
6801		Activity-Fees	640	457	14	27,936	39,435	18,376	136,696
		Activity Revenue Less Cost of Goods and Discounts	640	457	14	27,936	39,435	18,376	136,696
6931		Other Income	83	999	445	416	1,557	606	1,000
		Total Other Revenue	83	999	445	416	1,557	606	1,000
		TOTAL REVENUE	24,781	37,566	25,161	138,071	165,473	130,339	908,808
		TOTAL SUPPORT AND REVENUE	80,264	106,007	70,637	444,000	489,917	429,659	1,318,321
7002		Professional Salaries	24,199	24,072	22,581	120,997	112,214	110,578	290,392
7003		Staff Salaries	14,216	13,664	12,179	71,080	68,395	61,994	170,600
7009		Temporary Camp Salaries	5,099	5,052	4,928	25,497	25,260	24,639	128,193
7010		Temporary Program Help	76	-	-	1,160	300	-	2,472
		Total Salaries	43,591	42,788	39,688	218,734	206,170	197,211	591,657
7101		BSA Grp Accident Ins-Employer	5	10	5	25	48	26	60
7102		BSA Group Life Ins-Employer	288	298	271	1,438	1,457	1,355	3,452
7103		BSA Group Medical Ins-Employer	7,207	5,680	6,194	36,037	26,767	31,992	86,488
7104		BSA Retirement Plan-Employer	2,830	2,570	2,394	14,148	12,850	12,407	33,956
7108		BSA LTD Ins-Employer	223	230	210	1,114	1,128	1,049	2,673
7109		BSA Dental Plan-Employer	385	385	408	1,927	1,893	2,023	4,624
		Total Employee Benefits	10,938	9,173	9,482	54,689	44,142	48,851	131,253
7201		Social Security Taxes-Employer	3,340	3,094	2,857	16,762	14,876	14,409	40,205
7202		Unemployment Taxes-Employer	83	-	-	417	-	-	1,000
7203		Workers' Comp Ins-Employer	460	516	419	2,300	2,307	2,293	9,922
		Total Payroll Tax Expense	3,884	3,610	3,276	19,478	17,183	16,702	51,127
7301		Employment Expense-Interviewing	42	-	-	208	-	-	500
7303		Employment Expense-Other	42	-	-	208	135	-	500
		Total Employee Related Expenses	83	-	-	417	135	-	1,000
		TOTAL EMPLOYEE COMPENSATION	58,495	55,571	52,446	293,317	267,629	262,764	775,037
8008		Accounting Services	150	53	52	750	542	509	13,500
8009		Electronic Data Processing Fees	475	475	475	2,375	2,375	2,375	5,700
8010		Other Professional Services	40	-	583	205	-	2,915	500
		Total Professional Fees	665	528	1,110	3,330	2,917	5,799	19,700
8103		Supplies-Program	962	2,341	488	29,355	30,614	19,534	173,189
8104		Supplies-Food and Commissary	-	-	-	-	-	-	46,500
8105		Supplies-Janitorial	25	-	-	125	100	-	5,550

Detailed Comparative Statement of Budgeted Operations
Period Ending: May 31, 2017

Operating Fund - Unrestricted			Current Period			Year to Date			Current Year
			Budget	Actual	Last Year	Budget	Actual	Last Year	Budget
8106	Supplies-Office	384	229	1,064	1,920	2,753	1,721	4,600	
Total Program & Other Supplies		1,371	2,570	1,552	31,400	33,467	21,255	229,839	
8201	Telephone	1,028	1,140	1,367	5,142	4,740	5,712	12,340	
Total Telephone & Communications		1,028	1,140	1,367	5,142	4,740	5,712	12,340	
8301	Postage	675	(383)	710	3,175	2,944	3,648	6,500	
Total Postage & Shipping		675	(383)	710	3,175	2,944	3,648	6,500	
8405	Electricity	2,483	3,388	1,508	12,417	9,394	8,205	29,800	
8406	Gas	1,358	764	174	6,792	4,578	2,757	16,300	
8408	Water & Sewer	460	226	238	2,302	1,164	1,132	5,525	
8409	Janitorial & Other Maint Contract Ser	240	345	226	1,202	1,155	1,222	2,885	
8413	Building Supplies	1,580	550	1,611	7,900	2,311	3,826	18,960	
Total Occupancy & Utilities		6,122	5,273	3,757	30,612	18,602	17,143	73,470	
8502	Equipment Service Contracts	719	(1,637)	169	3,594	2,722	3,086	8,625	
8511	Equipment Service	825	785	361	4,125	2,823	1,645	9,900	
8521	New Equipment-Non-depreciable	83	-	-	417	23	781	1,000	
Total Rental & Maintenance of Equipment		1,627	(852)	530	8,135	5,568	5,512	19,525	
8702	Gas and Oil	925	1,356	126	4,625	4,012	2,684	11,100	
8703	Vehicles repairs	300	223	57	1,500	1,417	1,629	4,400	
8707	Mileage and Allowance	2,906	2,634	4,842	14,530	12,436	13,763	34,872	
8709	Hotel, Meals and Incidentals	400	573	325	2,000	2,829	2,198	4,800	
8714	Membership Dues	279	410	160	1,395	1,782	1,341	3,343	
Total Travel & Living		4,810	5,195	5,511	24,050	22,476	21,615	58,515	
8831	National Conferences	3,000	3,982	2,827	7,000	7,445	4,858	10,500	
8832	Regional Conferences	167	-	-	533	-	1,178	5,595	
8833	Local Conferences	10	2,450	-	2,070	4,682	2,113	2,150	
8834	Other Conferences	-	-	-	-	-	-	2,200	
Total Conferences & Meetings		3,177	6,432	2,827	9,603	12,127	8,149	20,445	
8901	Individual Assist-Registration	50	-	-	250	50	1,200	2,446	
8910	Individual Assist-Camperships	-	100	-	-	100	-	1,000	
Total Assistance to Individuals		50	100	-	250	150	1,200	3,446	
9154	Recognitions--Fundraising	-	-	-	-	-	-	10,259	
Total Recognition & Awards		-	-	-	-	-	-	10,259	
9305	Insurance-Building & Contents	1,215	1,261	1,042	6,073	5,868	5,148	14,575	
9309	Insurance-Automobile	267	254	254	1,333	1,270	1,180	4,000	
9313	Insurance--Fidelity Bond	8	8	8	38	38	38	90	
9315	Insurance-General Liability	1,104	-	-	5,521	6,555	5,553	13,250	
9316	Insurance-Directors & Officers	-	-	-	2,000	1,788	1,764	2,000	
9322	Insurance-Participant	-	-	-	2,800	2,749	-	2,800	
Total Insurance Coverage		2,593	1,523	1,303	17,765	18,267	13,682	36,715	
9402	Advertising	400	5,596	355	14,655	7,146	1,615	17,455	
9404	Bank Service Charges	375	498	402	1,875	2,315	1,736	4,500	
9431	Other Expenses	100	1,907	17	500	1,946	69	1,200	
Total Miscellaneous Expenses		875	8,001	774	17,030	11,407	3,420	23,155	
9691	National Service Fee	1,284	1,422	1,317	5,234	5,687	5,269	14,218	
Total National Charter & Service Fees		1,284	1,422	1,317	5,234	5,687	5,269	14,218	
TOTAL OTHER EXPENSES		24,278	30,949	20,758	155,727	138,351	112,403	528,127	
TOTAL EXPENSES		82,773	86,521	73,204	449,044	405,980	375,167	1,303,164	
SURPLUS (Deficit) UR REVENUE/EXPENSE		(2,509)	19,486	(2,566)	(5,044)	83,937	54,492	15,157	
Total Transfers To/From Other Funds		-	-	-	-	-	-	-	

--- End of Statement ---

Statement of Financial Position
Period Ending: May 31, 2017

	Operating Fund		Capital Fund		Endowment Fund		Total of All Funds	
	2017	2016	2017	2016	2017	2016	2017	2016
Current Assets								
Cash	737,695	627,025	833,105	780,790	45,558	47,996	1,616,358	1,455,811
Short Term Investments	19,162	19,028					19,162	19,028
Accounts and Notes Receivable	100	543					100	543
Contributions Receivable	45,266	65,969			700		45,966	65,969
Inventory	58,618	49,619					58,618	49,619
Interfund Loans	18,661	19,500			-18,661	-19,500		
Deferred Activity Expense	84,038	46,186					84,038	46,186
Deferred Camp Expense	15,450	17,893					15,450	17,893
Deferred Special Event Expense	2,667	3,042					2,667	3,042
Prepaid Expenses	11,211	15,881					11,211	15,881
Total Current Assets	992,867	864,686	833,105	780,790	27,597	28,496	1,853,569	1,673,972
Non Current Assets								
Contributions Receivable								
Unallocated Asset Acquisition								
Land, Buildings and Equipment			748,037	663,460			748,037	663,460
Long Term Investments					2,174,060	1,962,254	2,174,060	1,962,254
Other Non Current Assets					1,227,136	1,102,030	1,227,136	1,102,030
Total Non-Current Assets			748,037	663,460	3,401,196	3,064,284	4,149,234	3,727,744
TOTAL ASSETS	992,867	864,686	1,581,143	1,444,250	3,428,793	3,092,780	6,002,803	5,401,716
Current Liabilities								
Accounts Payable	54,590	25,431	22,304	64	5,800	4,574	82,694	30,069
Accrued Expenses	15,757	6,404					15,757	6,404
Taxes and Benefits Withheld	1,870	1,409	0		0		1,870	1,409
Custodial Accounts	60,239	62,101					60,239	62,101
Deferred Activity Revenue	94,185	57,928					94,185	57,928
Deferred Camp Revenue	269,505	273,701					269,505	273,701
Deferred Special Event Revenue	-100	1,306					-100	1,306
Other Deferred Revenue								
Other Current Liabilities	1,079	1,079					1,079	1,079
Total Current Liabilities	497,124	429,358	22,304	64	5,800	4,574	525,228	433,996
Total Non-Current Liabilities								
TOTAL LIABILITIES	497,124	429,358	22,304	64	5,800	4,574	525,228	433,996
Net Assets								
Unrestricted Net Assets	429,485	383,472	1,329,118	1,209,379	1,280,595	1,084,039	3,039,198	2,676,890
Temporarily Restricted Net Assets	66,258	51,856	229,721	234,807	70,677	66,667	366,656	353,329
Permanently Restricted Net Assets					2,071,722	1,937,501	2,071,722	1,937,501
Total Net Assets	495,743	435,328	1,558,839	1,444,186	3,422,993	3,088,207	5,477,575	4,967,720
TOTAL LIABILITIES AND NET ASSETS	992,867	864,686	1,581,143	1,444,250	3,428,793	3,092,780	6,002,803	5,401,716

Accompanying schedules are an integral part of this financial statement.

Statement of Financial Position
Period Ending: May 31, 2017

	Operating Fund		Capital Fund		Endowment Fund		Total of All Funds		
	2017	2016	2017	2016	2017	2016	2017	2016	
Standard Schedules									
Schedule 1: Contributions Receivable Current									
Contributions Receivable-Past Years									
Allowance for Uncollectible-Past Years									
Contributions Receivable-Current Year	56,601	75,541			700		57,301	75,541	
Discounted Contributions Receivable									
Allowance for Uncollectible-Current	-11,335	-9,571					-11,335	-9,571	
Net Contributions Receivable Current	45,266	65,969			700		45,966	65,969	
Schedule 2: Contributions Receivable Non-Current									
Contributions Receivable - Non-Current									
Discounted Contributions Receivable									
Allowance for Uncollectible Non-Current									
Net Contributions Receivable Non-Current									
Schedule 3: Land, Buildings & Equipment									
Land, Buildings & Equipment-Non Camp			388,319	388,319			388,319	388,319	
Accumulated Depreciation-Non Camp			-308,208	-301,092			-308,208	-301,092	
Land, Buildings & Equipment-Camps			1,536,900	1,457,042			1,536,900	1,457,042	
Accumulated Depreciation-Camps			-941,079	-889,614			-941,079	-889,614	
Construction in Progress			72,105	8,806			72,105	8,806	
Capital Leases									
Land, Buildings & Equipment			748,037	663,460			748,037	663,460	
Schedule 4: Custodial Accounts									
National Fees & Subscriptions	-355	2,479					-355	2,479	
Unit Deposits	25,594	26,612					25,594	26,612	
Order of the Arrow and NESA	33,942	32,126					33,942	32,126	
Other Custodial Accounts	1,058	885					1,058	885	
Total Custodial Accounts	60,239	62,101					60,239	62,101	
Schedule 5: Unrestricted Net Assets Designated									
Council General			55,229	55,229			55,229	55,229	
DEFERRED MAINT TRANSFER			308,309	269,848			308,309	269,848	
Total Board Designated Net Assets			363,539	325,077			363,539	325,077	
Non-Designated Net Assets	429,485	383,472	965,580	884,302	1,280,595	1,084,039	2,675,659	2,351,813	
Total Unrestricted Net Assets	429,485	383,472	1,329,118	1,209,379	1,280,595	1,084,039	3,039,198	2,676,890	
End of Standard Schedules									
			----- End of Statement -----						

MISSISSIPPI VALLEY COUNCIL NO. 141
BOY SCOUTS OF AMERICA

QUINCY, ILLINOIS

FINANCIAL STATEMENTS

DECEMBER 31, 2016 AND 2015

I N D E X

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	FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015:	
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EXECUTIVE COMMITTEE

Joe Henning	Council President
Kevin Mineart	First Vice President
Cecil Haskins	Council Commissioner
John McKillip	Treasurer
Todd Lamison	Secretary/Scout Executive
William Daniels	Vice President Finance
Brent Babyak	Vice President Program
Greg Feldberg	Vice President Endowment
Ron Teater	Vice President Administration
Sarah Fernandez	Vice President Marketing/Relationships
Bob Dickson	Vice President Human Resources/Past President
Donna Buss	Assistant Council Commissioner
Rick Atwood	Executive Committee Member

BOARD OF DIRECTORS

Rick Atwood	Joe Henning
Brent Babyak	Gregory J. Humphrey
Donna Buss	Gina Lanning
William D. Daniels	John McKillip
Robert Dickson	Jon Manley
Terri Dowell	John Mercer
Greg Dreyer	Kevin Mineart
Will Duryea	William Paxton
Greg Feldberg	Joshua Schier
Sarah Fernandez	Jeff Spear
John J. Freiburg II	Dennis Stewart
Dennis Gorman	Ronald W. Teater
Jack Gunsten	Jeff Terry
Parker Hanks	Marcel Wagner
Cecil Haskins	Kent Williams

ADVISORY COUNCIL

Charles S. Bach, Jr.
 Dan Brink
 Fred N. Cory
 Dr. Thomas C. Dickerson
 William Edwards
 William Ell
 O. Mike Hausch
 Carol Hinkle
 Patrick C. Jackson
 Jeffrey Kennedy
 James W. Miller
 Bruce Moechnig
 James Olson
 Jack Sharkey
 Jim Sholl
 Rev. Mark Spring
 S. Scot Sullivan
 Charles E. Walsh
 Daniel H. Wiedemeier

GRAY HUNTER STENN LLP

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CERTIFIED PUBLIC ACCOUNTANTS

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QUINCY, ILLINOIS 62301

(217) 222-0304 FAX (217) 222-1691

QUINCY, ILLINOIS
OAK BROOK, ILLINOIS

MARION, ILLINOIS
DEKALB, ILLINOIS

Independent Auditors' Report

To the Board of Directors of
Mississippi Valley Council No. 141
Boy Scouts of America

We have audited the accompanying financial statements of Mississippi Valley Council No. 141, Boy Scouts of America (a nonprofit organization), which comprise the statements of financial position as of December 31, 2016 and 2015, and the related statements of changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Mississippi Valley Council No. 141, Boy Scouts of America as of December 31, 2016 and 2015, and the changes in its net assets, its functional expenses, and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Dated at Quincy, Illinois
April 21, 2017

Gray Hunter Stenn LLP
Certified Public Accountants

MISSISSIPPI VALLEY COUNCIL NO. 141
BOY SCOUTS OF AMERICA
STATEMENTS OF FINANCIAL POSITION
AS AT DECEMBER 31, 2016 AND 2015

	Operating Fund		Capital Fund		Endowment Fund		Total All Funds	
	2016	2015	2016	2015	2016	2015	2016	2015
Assets								
Current Assets:								
Cash and cash equivalents	\$ 560,817	\$ 462,757	\$ 414,453	\$ 508,232	\$ 40,809	\$ 30,000	\$ 1,016,079	\$ 1,000,989
Short-term investments	19,162	19,028	-	-	-	-	19,162	19,028
Accounts receivable	-	1,425	-	-	-	-	-	1,425
Contributions receivable	64,106	53,136	-	-	-	-	64,106	53,136
Inventory	46,330	41,179	-	-	-	-	46,330	41,179
Interfund loans	7,659	7,218	-	-	(7,659)	(7,218)	-	-
Prepaid expenses	64,608	24,274	-	-	-	-	64,608	24,274
Total Current Assets	\$ 762,682	\$ 609,017	\$ 414,453	\$ 508,232	\$ 33,150	\$ 22,782	\$ 1,210,285	\$ 1,140,031
Property, Plant And Equipment - Net	\$ -	\$ -	\$ 743,126	\$ 681,315	\$ -	\$ -	\$ 743,126	\$ 681,315
Other Noncurrent Assets:								
Cash designated for long term purposes	\$ -	\$ -	\$ 441,777	\$ 269,848	\$ -	\$ -	\$ 441,777	\$ 269,848
Long-term investments	-	-	-	-	2,050,490	1,895,340	2,050,490	1,895,340
Other noncurrent assets	-	-	-	-	64,302	61,417	64,302	61,417
Beneficial interests in trusts	-	-	-	-	1,162,835	1,040,614	1,162,835	1,040,614
Total Other Noncurrent Assets	\$ -	\$ -	\$ 441,777	\$ 269,848	\$ 3,277,627	\$ 2,997,371	\$ 3,719,404	\$ 3,267,219
Total Assets	\$ 762,682	\$ 609,017	\$ 1,599,356	\$ 1,459,395	\$ 3,310,777	\$ 3,020,153	\$ 5,672,815	\$ 5,088,565
Liabilities and Net Assets								
Current Liabilities:								
Accounts payable	\$ 39,150	\$ 22,091	\$ 3,508	\$ -	\$ -	\$ -	\$ 42,658	\$ 22,091
Accrued expenses	-	-	-	-	-	-	-	-
Accrued vacation	15,757	6,404	-	-	-	-	15,757	6,404
Payroll taxes	20	-	-	-	-	-	20	-
Custodian accounts	147,096	144,978	-	-	-	-	147,096	144,978
Deferred revenue	99,789	23,257	-	-	-	-	99,789	23,257
Total Liabilities	\$ 301,812	\$ 196,730	\$ 3,508	\$ -	\$ -	\$ -	\$ 305,320	\$ 196,730
Net Assets:								
Unrestricted	\$ 345,553	\$ 328,980	\$ 1,384,542	\$ 1,235,590	\$ 1,172,504	\$ 1,021,610	\$ 2,902,599	\$ 2,586,180
Temporarily restricted	115,317	83,307	211,306	223,805	70,552	61,417	397,175	368,529
Permanently restricted	-	-	-	-	2,067,721	1,937,126	2,067,721	1,937,126
Total Net Assets	\$ 460,870	\$ 412,287	\$ 1,595,848	\$ 1,459,395	\$ 3,310,777	\$ 3,020,153	\$ 5,367,495	\$ 4,891,835
Total Liabilities And Net Assets	\$ 762,682	\$ 609,017	\$ 1,599,356	\$ 1,459,395	\$ 3,310,777	\$ 3,020,153	\$ 5,672,815	\$ 5,088,565

Exhibit "E", Notes To Financial Statements, is an integral part of this statement.

MISSISSIPPI VALLEY COUNCIL NO. 141
BOY SCOUTS OF AMERICA
STATEMENTS OF CHANGES IN NET ASSETS
YEARS ENDED DECEMBER 31, 2016 AND 2015

	Operating Fund		Capital Fund		Endowment Fund		Total All Funds	
	2016	2015	2016	2015	2016	2015	2016	2015
<u>Changes In Unrestricted Net Assets:</u>								
<u>Direct Support:</u>								
Friends of scouting	\$ 155,669	\$ 156,639	\$ -	\$ -	\$ -	\$ -	\$ 155,669	\$ 156,639
Special events	\$ 60,765	\$ 48,736	\$ -	\$ -	\$ 5,180	\$ 5,795	\$ 65,945	\$ 54,531
Less: Direct costs	(16,020)	(10,809)	-	-	(5,745)	(5,745)	(21,287)	(16,554)
Net Special Events	\$ 44,745	\$ 37,927	\$ -	\$ -	\$ (87)	\$ 50	\$ 44,658	\$ 37,977
Foundations & trusts	\$ 80,000	\$ 65,000	\$ -	\$ -	\$ -	\$ -	\$ 80,000	\$ 65,000
Project sales	23,235	17,036	-	-	-	-	23,535	17,036
Other direct support	15,621	8,694	300	-	-	-	33,298	24,319
	17,677	15,625	-	-	-	-	-	-
<u>Total Direct Support</u>	\$ 319,270	\$ 285,296	\$ 17,977	\$ 15,625	\$ (87)	\$ 50	\$ 337,160	\$ 300,971
<u>Indirect Public Support</u>								
United Way	\$ 24,470	\$ 22,780	\$ -	\$ -	\$ -	\$ -	\$ 24,470	\$ 22,780
<u>Revenue:</u>								
Sale of supplies	\$ 125,639	\$ 125,439	\$ -	\$ -	\$ -	\$ -	\$ 125,639	\$ 125,439
Less: Cost of goods sold	(80,245)	(83,225)	-	-	-	-	(80,245)	(83,225)
Net Sale of Supplies	\$ 45,394	\$ 42,214	\$ -	\$ -	\$ -	\$ -	\$ 45,394	\$ 42,214
Product sales	\$ 517,108	\$ 575,676	\$ -	\$ -	\$ -	\$ -	\$ 517,108	\$ 575,676
Less: Cost of goods sold	(102,764)	(149,746)	-	-	-	-	(102,764)	(149,746)
Less: Commissions paid	(138,561)	(162,712)	-	-	-	-	(138,561)	(162,712)
Net Product Sales	\$ 275,783	\$ 263,218	\$ -	\$ -	\$ -	\$ -	\$ 275,783	\$ 263,218
Investment income	\$ 43,150	\$ 30,904	\$ 371	\$ 14	\$ 146,709	\$ (28,641)	\$ 190,230	\$ 2,277
Camping revenues	381,139	376,112	-	-	-	-	381,139	376,112
Activity revenues	65,208	53,150	-	-	-	-	65,208	53,150
Forestry income	-	-	125,863	18,558	-	-	125,863	18,558
Other income	3,060	2,640	-	-	-	-	3,060	2,640
<u>Total Revenue</u>	\$ 813,734	\$ 768,238	\$ 126,234	\$ 18,572	\$ 146,709	\$ (28,641)	\$ 1,086,677	\$ 758,169
<u>Total Support, Revenue & Gains</u>	\$ 1,157,474	\$ 1,076,314	\$ 144,211	\$ 34,197	\$ 146,622	\$ (28,591)	\$ 1,448,307	\$ 1,081,920
<u>Net Assets Released from Restrictions</u>	\$ 62,642	\$ 66,355	\$ 49,499	\$ 2,232	\$ -	\$ -	\$ 112,141	\$ 68,587
<u>Total Support, Revenue, Gains and Amounts Released from Restrictions</u>	\$ 1,220,116	\$ 1,142,669	\$ 193,710	\$ 36,429	\$ 146,622	\$ (28,591)	\$ 1,560,448	\$ 1,150,507
<u>Expenses:</u>								
Program services	\$ 975,973	\$ 960,866	\$ 79,066	\$ 61,225	\$ -	\$ -	\$ 1,055,039	\$ 1,022,091
Management and general	39,829	30,877	5,536	3,320	-	-	45,365	34,197
Fundraising	120,591	58,070	9,862	6,244	-	-	130,453	64,314
Charter and national service fee	13,172	14,119	-	-	-	-	13,172	14,119
<u>Total Expenses</u>	\$ 1,149,565	\$ 1,063,932	\$ 94,464	\$ 70,789	\$ -	\$ -	\$ 1,244,029	\$ 1,134,721
<u>Increase In Unrestricted Net Assets</u>	\$ 70,551	\$ 78,737	\$ 99,246	\$ (34,360)	\$ 146,622	\$ (28,591)	\$ 316,419	\$ 15,786

GRAY HUNTER STENN LLP

MISSISSIPPI VALLEY COUNCIL NO. 141
BOY SCOUTS OF AMERICA
STATEMENTS OF CHANGES IN NET ASSETS
YEARS ENDED DECEMBER 31, 2016 AND 2015

	Operating Fund		Capital Fund		Endowment Fund		Total All Funds	
	2016	2015	2016	2015	2016	2015	2016	2015
<u>Changes In Temporarily Restricted Net Assets:</u>								
<u>Direct Support:</u>								
Friends of scouting	\$ 25,183	\$ 8,469	\$ -	\$ -	\$ -	\$ -	\$ 25,183	\$ 8,469
Foundations & trusts	15,000	-	2,800	-	-	-	17,800	-
Other direct support	1,919	200	34,200	36,628	6,250	-	42,369	36,828
<u>Total Direct Support</u>	\$ 42,102	\$ 8,669	\$ 37,000	\$ 36,628	\$ 6,250	\$ -	\$ 85,352	\$ 45,297
<u>Indirect Public Support</u>								
United Way	\$ 52,550	\$ 49,550	\$ -	\$ -	\$ -	\$ -	\$ 52,550	\$ 49,550
<u>Revenue</u>								
Investment income	\$ -	\$ -	\$ -	\$ -	\$ 2,885	\$ 2,978	\$ 2,885	\$ 2,978
<u>Total Support, Revenue & Gains</u>	\$ 94,652	\$ 58,219	\$ 37,000	\$ 36,628	\$ 9,135	\$ 2,978	\$ 140,787	\$ 97,825
<u>Net Assets Released from Restrictions</u>	\$ (62,642)	\$ (66,355)	\$ (49,499)	\$ (2,232)	\$ -	\$ -	\$ (112,141)	\$ (68,587)
<u>Increase In Temporarily Restricted Net Assets</u>	\$ 32,010	\$ (8,136)	\$ (12,499)	\$ 34,396	\$ 9,135	\$ 2,978	\$ 28,646	\$ 29,238
<u>Changes In Permanently Restricted Net Assets:</u>								
Other direct support	-	-	-	-	8,374	9,030	8,374	9,030
Investment income	-	-	-	-	122,221	79,225	122,221	79,225
<u>Increase In Permanently Restricted Net Assets</u>	\$ -	\$ -	\$ -	\$ -	\$ 130,595	\$ 88,255	\$ 130,595	\$ 88,255
<u>Increase In Net Assets</u>	\$ 102,561	\$ 70,601	\$ 86,747	\$ 36	\$ 286,352	\$ 62,642	\$ 475,660	\$ 133,279
<u>Net Assets, Beginning Of Year</u>								
Unrestricted	\$ 328,980	\$ 309,300	\$ 1,235,590	\$ 1,210,893	\$ 1,021,610	\$ 1,050,201	\$ 2,586,180	\$ 2,570,394
Temporarily restricted	83,307	91,443	223,805	189,409	61,417	58,439	368,529	339,291
Permanently restricted	-	-	-	-	1,937,126	1,848,871	1,937,126	1,848,871
<u>Total Net Assets, Beginning Of Year</u>	\$ 412,287	\$ 400,743	\$ 1,459,395	\$ 1,400,302	\$ 3,020,153	\$ 2,957,511	\$ 4,891,835	\$ 4,758,556
<u>Adjustments to Net Assets</u>	\$ (53,978)	\$ (59,057)	\$ 49,706	\$ 59,057	\$ 4,272	\$ -	\$ -	\$ -
<u>Net Assets, End Of Year</u>								
Unrestricted	\$ 345,553	\$ 328,980	\$ 1,384,542	\$ 1,235,590	\$ 1,172,504	\$ 1,021,610	\$ 2,902,599	\$ 2,586,180
Temporarily restricted	115,317	83,307	211,306	223,805	70,552	61,417	397,175	368,529
Permanently restricted	-	-	-	-	2,067,721	1,937,126	2,067,721	1,937,126
<u>Total Net Assets, End Of Year</u>	\$ 460,870	\$ 412,287	\$ 1,595,848	\$ 1,459,395	\$ 3,310,777	\$ 3,020,153	\$ 5,367,495	\$ 4,891,835

Exhibit "E", Notes To Financial Statements, is an integral part of this statement.

MISSISSIPPI VALLEY COUNCIL NO. 141
BOY SCOUTS OF AMERICA
STATEMENTS OF CASH FLOWS
YEARS ENDED DECEMBER 31, 2016 AND 2015

	Operating Fund		Capital Fund		Endowment Fund		Total All Funds	
	2016	2015	2016	2015	2016	2015	2016	2015
Cash Flows From Operating Activities:								
Change in net assets	\$ 102,561	\$ 70,601	\$ 86,747	\$ 36	\$ 286,352	\$ 62,642	\$ 475,660	\$ 133,279
Adjustments to reconcile change in net assets to net cash provided by operating activities:								
Depreciation and amortization	-	-	55,628	58,380	-	-	55,628	58,380
Contributions restricted for long-term purposes	-	-	(37,000)	-	(14,624)	-	(51,624)	-
Realized and unrealized (gains) losses on investments	-	-	-	(4,374)	(147,972)	37,347	(147,972)	37,347
Losses (gains) on sale of fixed assets	-	-	3,753	-	-	-	3,753	(4,374)
Change in cash surrender value of life insurance	-	-	-	-	(2,885)	(2,978)	(2,885)	(2,978)
Change in value of beneficial interests	-	-	-	-	(122,221)	(79,225)	(122,221)	(79,225)
Transfers	(53,978)	(59,057)	49,706	59,057	4,272	-	-	-
(Increase) decrease in accounts and contributions receivables	(9,545)	4,992	-	-	-	-	(9,545)	4,992
(Increase) decrease in inventories	(5,151)	4,882	-	-	-	-	(5,151)	4,882
(Increase) decrease in prepaid expenses	(40,334)	(9,352)	-	-	-	-	(40,334)	(9,352)
(Increase) decrease in cash designated for long term purposes	-	-	(171,929)	4,232	-	-	(171,929)	4,232
Increase (decrease) in account payables and accruals	26,432	(17,112)	3,508	-	-	-	29,940	(17,112)
Increase (decrease) in custodial accounts	2,118	5,103	-	-	-	-	2,118	5,103
Increase (decrease) in deferred revenues	76,532	6,318	-	-	-	-	76,532	6,318
Net Cash Provided (Used) By Operating Activities	\$ 98,635	\$ 6,375	\$ (9,587)	\$ 117,331	\$ 2,922	\$ 17,786	\$ 91,970	\$ 141,492
Cash Flows From Investing Activities:								
Purchases of property, plant, and equipment	\$ -	\$ -	\$ (121,192)	\$ (63,729)	\$ -	\$ -	\$ (121,192)	\$ (63,729)
Proceeds from sale of investments	-	-	-	8,750	309,984	321,068	309,984	329,818
Purchases of investments	(134)	(113)	-	-	(317,162)	(481,073)	(317,296)	(481,186)
Net Cash Provided (Used) By Investing Activities	\$ (134)	\$ (113)	\$ (121,192)	\$ (54,979)	\$ (7,178)	\$ (160,005)	\$ (128,504)	\$ (215,097)
Cash Flows From Financing Activities:								
Interfund loans	\$ (441)	\$ 5,665	\$ -	\$ -	\$ 441	\$ (5,665)	\$ -	\$ -
Contributions restricted for long-term purposes	-	-	37,000	-	14,624	-	51,624	-
Net Cash Provided (Used) By Financing Activities	\$ (441)	\$ 5,665	\$ 37,000	\$ -	\$ 15,065	\$ (5,665)	\$ 51,624	\$ -
Net Increase (Decrease) In Cash And Cash Equivalents	\$ 98,060	\$ 11,927	\$ (93,779)	\$ 62,352	\$ 10,809	\$ (147,884)	\$ 15,090	\$ (73,605)
Cash And Cash Equivalents At Beginning Of Year	462,757	450,830	508,232	445,880	30,000	177,884	1,000,989	1,074,594
Cash And Cash Equivalents At End of Year	\$ 560,817	\$ 462,757	\$ 414,453	\$ 508,232	\$ 40,809	\$ 30,000	\$ 1,016,079	\$ 1,000,989

Exhibit "E", Notes To Financial Statements, is an integral part of this statement.

MISSISSIPPI VALLEY COUNCIL NO. 141
BOY SCOUTS OF AMERICA
STATEMENTS OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2016

	Supporting Services				Total
	Program Services	Management and General	Fundraising	Total Supporting Services	
<u>Employee Compensation</u>					
Salaries:					
Professional	\$ 225,884	\$ 15,815	\$ 28,175	\$ 43,990	\$ 269,874
Clerical	127,544	8,930	15,909	24,839	152,383
Camp staff	122,415	-	-	-	122,415
Other	281	20	35	55	336
Employee benefits	97,133	6,800	12,115	18,915	116,048
Payroll taxes	43,266	2,468	4,397	6,865	50,131
<u>Total Employee Compensation</u>	<u>\$ 616,523</u>	<u>\$ 34,033</u>	<u>\$ 60,631</u>	<u>\$ 94,664</u>	<u>\$ 711,187</u>
<u>Other Expenses</u>					
Professional fees	21,004	1,471	2,620	4,091	25,095
Supplies	140,612	881	14,907	15,788	156,400
Telephone	11,191	695	1,238	1,933	13,124
Postage and shipping	3,368	236	2,461	2,697	6,065
Occupancy	69,572	1,298	2,312	3,610	73,182
Equipment rent and maintenance	21,924	512	913	1,425	23,349
Auto and travel	51,408	2,680	9,775	12,455	63,863
Conferences and meetings	11,897	605	2,167	2,772	14,669
Insurance	29,754	896	1,596	2,492	32,246
Specific assistance to individuals	1,955	137	244	381	2,336
Recognitions and awards	-	-	18,995	18,995	18,995
Miscellaneous	21,382	1,497	11,839	13,336	34,718
Depreciation	54,449	424	755	1,179	55,628
<u>Total Functional Expenses</u>	<u>\$ 1,055,039</u>	<u>\$ 45,365</u>	<u>\$ 130,453</u>	<u>\$ 175,818</u>	<u>\$ 1,230,857</u>
Charter and national service fee					13,172
<u>Total Expenses</u>					<u>\$ 1,244,029</u>
<u>Functional Expense Percentages</u>	85.72%	3.69%	10.60%	14.28%	100.00%

MISSISSIPPI VALLEY COUNCIL NO. 141
BOY SCOUTS OF AMERICA
STATEMENTS OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2015

	Program Services	Supporting Services			Total
		Management and General	Fundraising	Total Supporting Services	
<u>Employee Compensation</u>					
Salaries:					
Professional	\$ 226,192	\$ 12,266	\$ 23,067	\$ 35,333	\$ 261,525
Clerical	125,131	6,785	12,761	19,546	144,677
Camp staff	108,620	-	-	-	108,620
Other	29	2	3	5	34
Employee benefits	97,017	5,261	9,894	15,155	112,172
Payroll taxes	45,101	1,952	3,672	5,624	50,725
Employee related expenses	73	4	7	11	84
<u>Total Employee Compensation</u>	<u>\$ 602,163</u>	<u>\$ 26,270</u>	<u>\$ 49,404</u>	<u>\$ 75,674</u>	<u>\$ 677,837</u>
<u>Other Expenses</u>					
Professional fees	21,789	1,182	2,222	3,404	25,193
Supplies	135,324	386	727	1,113	136,437
Telephone	12,775	630	1,185	1,815	14,590
Postage and shipping	5,378	292	548	840	6,218
Occupancy	61,767	630	1,185	1,815	63,582
Equipment rent and maintenance	17,231	610	1,148	1,758	18,989
Auto and travel	51,481	2,082	3,916	5,998	57,479
Conferences and meetings	14,034	530	997	1,527	15,561
Insurance	31,147	587	1,104	1,691	32,838
Specific assistance to individuals	2,978	161	304	465	3,443
Miscellaneous	8,696	472	887	1,359	10,055
Depreciation	57,328	365	687	1,052	58,380
<u>Total Functional Expenses</u>	<u>\$ 1,022,091</u>	<u>\$ 34,197</u>	<u>\$ 64,314</u>	<u>\$ 98,511</u>	<u>\$ 1,120,602</u>
Charter and national service fee					14,119
<u>Total Expenses</u>					<u>\$ 1,134,721</u>
<u>Functional Expense Percentages</u>	91.21%	3.05%	5.74%	8.79%	100.00%

Exhibit "E", Notes To Financial Statements, is an integral part of this statement.

MISSISSIPPI VALLEY COUNCIL NO. 141BOY SCOUTS OF AMERICANOTES TO FINANCIAL STATEMENTSNote (1) Nature Of Organization And Significant Accounting Policies

Nature of Organization - The Mississippi Valley Council No. 141, Boy Scouts of America ("the Council") operates offices in Quincy, Illinois and Burlington, Iowa, including the counties of Adams, Brown, Hancock, Henderson, Pike, and Schuyler in Illinois, Clark County in Missouri and the counties of Des Moines, Henry, Lee, Louisa, and Van Buren in Iowa. The Council has two camping facilities, Saukenauk Scout Reservation and Camp Eastman. The Council is a not-for-profit Council devoted to promoting, within the territory covered by the charter from time to time granted it by the Boy Scouts of America and in accordance with the Bylaws, and Rules and Regulations of the Boy Scouts of America, the Scouting program of promoting the ability of boys and young men and women to do things for themselves and others, training them in Scoutcraft, and teaching them patriotism, courage, self-reliance, and kindred virtues, using the methods which are now in common use by the Boy Scouts of America.

Programs - The Council's programs are classified as follows:

Tigers—One-year, family-oriented program for a group of teams, each consisting of a first- grade (or 7-year-old) boy and an adult partner (usually a parent). A Tiger den is part of the Cub Scout pack.

Cub Scouts—Family and community centered approach to learning citizenship, compassion, and courage through service projects, ceremonies, games, and other activities promoting character development and physical fitness.

Boy Scouting—With the Scout Oath and Scout Law as guides, and the support of parents and religious and neighborhood Councils, Scouts develop an awareness and appreciation of their role in their community and become well-rounded young men through the advancement of the program. Scouts progress in rank through achievements, gain additional knowledge and responsibilities, and earn merit badges that introduce a lifelong hobby or a rewarding career.

Varsity Scouting—Program for young men ages 14 through 17 that provides options for those who are looking for rugged high adventure or challenging sporting activities and still want to be a part of a Scouting program that offers the advancement opportunities and values of the Boy Scouts of America. There are five fields of emphasis: advancement, high-adventure sports, personal development, service, and special programs and events.

Venturing—Provides experiences to help young men and women, ages 14 (or 13 with completion of the eighth grade) through 20, become mature, responsible, caring adults. Young teens learn leadership skills and participate in challenging outdoor activities, including having access to Boy Scout camping properties, a recognition program, and Youth Protection training.

Learning for Life—Program that enables young people to become responsible individuals by teaching positive character traits, career development, leadership, and life skills so they can make ethical choices and achieve their full potential.

Note (1) Nature Of Organization And Significant Accounting Policies (Cont'd.)

Basis of Accounting - The financial statements of the Council have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Accordingly, the accounts of the Council are reported in the following net asset categories:

Unrestricted net assets represent available resources other than donor-restricted contributions. These resources may be expended at the discretion of the board of directors.

Temporarily restricted net assets represent contributions that are restricted by the donor as to purpose or time of expenditure.

Permanently restricted net assets represent resources that have donor-imposed restrictions requiring that the principal be maintained in perpetuity but permit the Council to expend the income earned thereon. These permanently restricted net assets include endowment gifts and beneficial interests in perpetual trusts.

Fund Accounting - To ensure observance of limitations and restrictions placed on the use of available resources, the accounts of the Council are maintained in accordance with the principles of fund accounting. Under such principles, resources for various purposes are classified for accounting and reporting purposes into funds that are in accordance with specified activities or objectives.

The Council also prepares financial statements in accordance with the Financial Accounting Standards Board (FASB) standards for not-for-profit Councils (ASC 958-205 and subsections). Under these standards, the Council is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. In addition, the Council is required to present a Statement of Cash Flows.

Estimates - The preparation of the financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Management believes that these estimates and assumptions provide a reasonable basis for the fair presentation of the financial statements.

Cash And Cash Equivalents - Cash and cash equivalents are defined as highly liquid investments with original maturities of three months or less, exclusive of permanently restricted cash equivalents. The Council maintains deposits in financial institutions that may, at times, exceed federal depository insurance limits. Management believes that the Council's deposits are not subject to significant credit risk.

Accounts Receivable - Accounts receivable are recorded primarily for product sales and are reported at net realizable value if the amounts are due within one year. An allowance for doubtful accounts is based on an analysis of expected collection rates determined from experience. No allowance for doubtful accounts was considered necessary as of December 31, 2016 and 2015.

Inventory - Inventory consists of Scouting and other items available for resale and is stated at the lower of cost or market. Cost is determined using the average method.

Note (1) Nature Of Organization And Significant Accounting Policies (Cont'd.)

Investments - Investments consist primarily of assets invested in marketable equity and debt securities and money market accounts. The Council accounts for investments in accordance with the FASB standard for investments held by not-for-profit organizations. This standard requires that investments in equity securities with readily determinable fair values and all investments in debt securities be measured at fair value in the Statement of Financial Position. Fair value of marketable equity and debt securities is based on quoted market prices. The realized and unrealized gain or loss on investments is reflected in the Statement of Changes in Net Assets.

Investments are exposed to various risks such as significant world events, and interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the fair value of investments will occur in the near term and that such changes could materially affect the amounts reported in the Statement of Financial Position.

Investment Policy - The Council's investment policy intends for the Council to invest in assets that would produce results exceeding the investment's purchase price and incur a significant yield of return, while assuming a moderate level of investment risk. The Council expects its Endowment Fund, over time, to provide a reasonable rate of return. To satisfy the long-term rate-of-return objective, the Council relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Council targets a diversified asset allocation that places a greater emphasis on marketable equity and debt securities and money market accounts to achieve its long-term return objectives within prudent risk constraints.

Spending Policy - The Council's endowment spending policy defines the total funds available from the Endowment Fund in a given year (distributable net income) as up to five percent (5%) of the Endowment Fund's average fair value over the preceding three years. The Endowment Fund is to have returns greater than the proposed distribution plus management and trustee fees. If the fair value of the Endowment Fund falls to or below the amount of the Fund's donor restricted gifts, then the spending policy will be amended in accordance with the guidelines not to exceed the actual earnings of the Fund. The Executive Committee (subject to the Board of Directors' approval) may amend the spending policy.

Beneficial Interests in Trusts - The Council is the income beneficiary of various trusts that are held and controlled by independent trustees. The Council applies the revenue recognition principles found in the Not-for-Profit Entities topic of the FASB Codification. Accordingly, assets held in trust by others are recognized as an asset at the estimated fair value of the Council's beneficial interest in the assets, which approximates the present value of future cash flows, when the irrevocable trust is established and the Council is notified of its existence. The value of the Council's interests in trusts has been included as a separate line item on the Statement of Financial Position.

Property, Plant, and Equipment - Land, buildings, and equipment acquired prior to January 1, 1973, are stated at appraised values as established by officials of the Council. Land, buildings, and equipment purchased subsequent to January 1, 1973, are recorded at cost. Donated land, buildings, and equipment are recorded at the approximate fair market value of the asset on the date of donation. Improvements or betterments of a permanent nature are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred. The costs of assets retired or otherwise disposed of, and the related accumulated depreciation, are eliminated from the accounts in the year of disposal. Gains or losses resulting from property disposals are credited or charged to operations currently. Land, buildings, and equipment are depreciated using the straight-line method over the estimated useful lives of the assets. Construction in progress represents costs incurred on the construction of assets that have not been completed or placed in service as of the end of the year.

Note (1) Nature Of Organization And Summary Of Significant Accounting Policies (Cont'd.)

Contributions - Contributions receivable are recognized upon notification of a donor's unconditional promise to give to the Council. Unconditional promises to give that are expected to be collected in less than one year are measured at net realizable value because that amount results in a reasonable estimate of fair value in accordance with the *Contributions Received* section of the FASB ASC. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and are reported in the Statement of Changes in Net Assets as assets released from restrictions. Although temporarily restricted contributions typically are reported as support that increases temporarily restricted net assets, per FASB ASC 958-605-45-4, they may be reported as unrestricted support if the restrictions are met in the same reporting period, the policy is followed consistently, and the policy is disclosed.

Donated Materials - Donated land, buildings, equipment, investments, and other noncash donations are recorded as contributions at their fair market value at their date of donation. The Council reports the donations as unrestricted support, unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets must be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Council reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Donated Services - Donated services that do not either require specialized skills or enhance nonfinancial assets are not recorded in the accompanying consolidated financial statements because no objective basis is available to measure the value of such services. A substantial number of volunteers have donated significant amounts of their time to the Council's program services and its fundraising campaigns, the value of which is not recorded in the accompanying financial statements.

Interfund Loans - Income earned in the Endowment Fund which is distributable to the Operating Fund is shown as an interfund loan. The loans are satisfied as income is transferred.

Functional Allocation of Expenses - The costs of providing the various programs and supporting services have been summarized on a functional basis in the Statement of Functional Expenses. Costs that are not directly associated with providing specific services have been allocated based upon the relative time spent by employees of the Council providing those services. In accordance with the policy of the National Council of the Boy Scouts of America ("the National Council"), the payments of the charter and national service fees to the National Council are not allocated as functional expenses.

Advertising - Advertising costs are charged to operations in the period in which the advertisement is placed. Advertising for 2016 and 2015 amounted to \$7,056 and \$2,226, respectively.

Income Taxes - The Council is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code, except on net income derived from unrelated business activities. The Council is classified as a public charity and is also exempt from state income tax. The Council currently has no unrelated business income. Accordingly, no provision for income taxes has been recorded.

Note (1) Nature Of Organization And Summary Of Significant Accounting Policies (Cont'd.)

The Organization assesses whether it is more likely than not that a tax position will be sustained upon examination of the technical merits or the position, assuming the taxing authority has full knowledge of all information. If the tax position does not meet the more likely than not recognition threshold, the benefit of the tax position is not recognized in the financial statements. The Organization recorded no assets or liabilities for uncertain tax positions or unrecognized tax benefits. Federal returns for the years ended 2011 and thereafter remain subject to examination by the Internal Revenue Service.

Subsequent Events - Subsequent events have been evaluated through April 21, 2017, which is the date the financial statements were available to be issued.

Note (2) Investments

Long-term investments and other noncurrent assets at December 31, 2016 and 2015, are composed of the following:

	<u>2016</u>	<u>2015</u>
Cash and cash equivalents (permanently restricted)	\$ 8,436	\$ 11,998
Corporate and other bonds	339,733	324,522
Commodities	4,038	4,142
Equities	591,789	527,613
Real estate	4,465	4,877
Limited partnership units held by trust	1,102,029	1,022,188
Life insurance	58,588	55,703
Split-interest agreement	<u>5,714</u>	<u>5,714</u>
	<u>\$ 2,114,792</u>	<u>\$ 1,956,757</u>

Short-term investments consist of a certificate of deposit totaling \$19,162 and \$19,028 at December 31, 2016 and 2015, respectively.

Investments, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with various investments, it is reasonably possible that changes in the values of certain investments will occur in the near-term and that such changes could materially affect the amounts reported on the financial statements.

The following schedule summarizes the investment return in the Statement of Changes in Net Assets for the years ended December 31, 2016 and 2015:

	<u>2016</u>	<u>2015</u>
Interest and dividends	\$ 57,052	\$ 43,165
Net realized and unrealized gains	271,815	53,562
Investment expenses	<u>(13,531)</u>	<u>(12,247)</u>
	<u>\$ 315,336</u>	<u>\$ 84,480</u>

Income from interest and dividends on investments and realized and unrealized gains and losses on the sales of investments are recorded initially in the Endowment Fund. Distributions of investment income, gains, and losses from the Endowment Fund are recorded as income by the Operating and Capital funds in the period in which the distributions are made in accordance with the Council's spending policy.

Note (2) Investments (Cont'd.)

The above investment return is classified in the Statement of Changes in Net Assets as follows:

	<u>2016</u>	<u>2015</u>
Unrestricted	\$ 190,230	\$ 2,277
Temporarily Restricted	2,885	2,978
Permanently Restricted	<u>122,221</u>	<u>79,225</u>
	<u>\$ 315,336</u>	<u>\$ 84,480</u>

Note (3) Fair Value Measurements

Generally accepted accounting principles establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described as follows:

Level 1: Quoted prices in active markets for identical securities.

Money market and savings accounts — Composed of funds invested in savings accounts at various financial institutions and money market mutual funds. Funds invested in savings accounts are valued based on the value of deposited funds and net investment earnings less withdrawals and fees. Money market mutual funds consist primarily of domestic commercial paper and other cash management instruments, such as repurchase agreements and master notes, U.S. government and corporate obligations, and other securities of foreign issuers.

Corporate common and preferred stocks — Valued at the closing market price on the stock exchange where they are traded (primarily the New York Stock Exchange).

Debt securities, including U.S. Government, Agencies, Municipal and Corporate debt — Valued at the closing market price on the stock exchange where they are traded.

Commodities — Valued at the closing market price on the stock exchange where they are traded.

Real estate — Composed of mutual funds invested in real estate investment trusts. Valued at the closing market price on the stock exchange where they are traded.

Level 2: Other significant observable inputs (including quoted prices for similar securities, interest rates, prepayment spreads, credit risk, etc.).

Life insurance policies — Donated life insurance policies are valued at cash surrender value.

Note (3) Fair Value Measurements (Cont'd.)

Level 3: Significant unobservable inputs (including the Council's own assumptions in determining the fair value of investments).

Limited partnership units held by trust — Composed of interest in BSA Endowment Master Trust which holds units of the BSA Commingled Endowment Fund LP (BSA Fund). Investments held by the BSA Fund are valued at fair value based on the closing price for securities listed on a securities exchange, the closing bid or ask price for over-the-counter securities not listed on a securities exchange, or at cost or at a value obtained from an independent pricing service for securities not listed or traded on any exchange or on the over-the-counter market. The custodian of the investments in the BSA Fund also has the ability to determine the fair value of securities not listed or traded on any exchange or on the over-the-counter market based on available information. The BSA Fund is valued at the number of units held for the Council and the Fund's unit value.

Beneficial interests in trusts — Valued at the fair value of the Council's share of the underlying trust assets as determined by the trustee. Underlying assets consist of cash and cash equivalents, equity securities, corporate bonds, and land.

The following tables provide fair value measurement information for financial assets and liabilities measured at fair value on a recurring basis as of December 31, 2016 and 2015:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<u>December 31, 2016</u>				
Cash and cash equivalents	\$ 8,436	\$ -	\$ -	\$ 8,436
Corporate equities	591,789	-	-	591,789
Debt securities	-	339,733	-	339,733
Commodities	4,038	-	-	4,038
Real estate	4,465	-	-	4,465
Limited partnership units held by trust	-	-	1,102,029	1,102,029
Life insurance	-	58,588	-	58,588
Split-interest agreement	-	5,714	-	5,714
Beneficial interests in trusts	-	-	1,162,835	1,162,835
	<u>\$ 608,728</u>	<u>\$ 404,035</u>	<u>\$ 2,264,864</u>	<u>\$ 3,277,627</u>
<u>December 31, 2015</u>				
Cash and cash equivalents	\$ 11,998	\$ -	\$ -	\$ 11,998
Corporate equities	527,613	-	-	527,613
Debt securities	-	324,522	-	324,522
Commodities	4,142	-	-	4,142
Real estate	4,877	-	-	4,877
Limited partnership units held by trust	-	-	1,022,188	1,022,188
Life insurance	-	55,703	-	55,703
Split-interest agreement	-	5,714	-	5,714
Beneficial interests in trusts	-	-	1,040,614	1,040,614
	<u>\$ 548,630</u>	<u>\$ 385,939</u>	<u>\$ 2,062,802</u>	<u>\$ 2,997,371</u>

Note (3) Fair Value Measurements (Cont'd.)

The following table reconciles the Council's assets and liabilities classified as Level 3 measurements during the years ended December 31, 2016 and 2015:

	<u>2016</u>	<u>2015</u>
Balance, beginning of year	\$ 2,062,802	\$ 1,790,348
Purchases, issuances and settlements	8,000	204,320
Net realized and unrealized gains and losses included in earnings	<u>194,062</u>	<u>68,134</u>
Balance, end of year	<u>\$ 2,264,864</u>	<u>\$ 2,062,802</u>

The inputs and methodology used for valuing the Council's financial assets and liabilities are not indicators of the risks associated with those assets and liabilities.

Note (4) Accounts Receivable and Promises to Give

Contributions and accounts receivable at December 31, 2016 and 2015, consist of the following:

	<u>2016</u>	<u>2015</u>
Accounts Receivable	\$ -	\$ 1,425
Friends of Scouting	11,556	2,336
United Way	<u>52,550</u>	<u>50,800</u>
	<u>\$ 64,106</u>	<u>\$ 54,561</u>

Allocations from United Way of \$52,550 and \$49,550 (designated for general operating purposes of 2017 and 2016, respectively) have been recorded in the financial statements since the amounts were pledged in 2016 and 2015, respectively. All receivables are due in one year or less. At December 31, 2016 and 2015, Friends of Scouting contributions receivable were net of an allowance for uncollectible pledges of \$1,607 and \$541, respectively.

Note (5) Property, Plant, and Equipment

Property, Plant, and equipment at December 31, 2016 and 2015, consist of the following:

	<u>2016</u>	<u>2015</u>
Land	\$ 160,684	\$ 160,684
Structures and land improvements 5-30 years	1,273,862	1,265,830
Furniture and equipment 2-10 years	488,217	423,262
Construction in progress	<u>43,788</u>	<u>-</u>
	\$ 1,966,551	\$ 1,849,776
Less: Accumulated Depreciation	<u>(1,223,425)</u>	<u>(1,168,461)</u>
	<u>\$ 743,126</u>	<u>\$ 681,315</u>

Note (6) Net Assets and Restrictions

As of December 31, 2016, the board of directors has designated \$133,467 of unrestricted net assets for buildings, vehicles, road maintenance, and equipment and chemicals to maintain forested areas. As of December 31, 2016 and 2015, the board designated \$308,310 and \$269,848, respectively, of unrestricted net assets for the future maintenance and replacement of fixed assets. Unrestricted net assets of \$49,706 and \$59,057, respectively, were transferred from the operating fund to the capital fund during the years ended December 31, 2016 and 2015 and are shown as an Adjustment to Net Assets on the Statement of Activities.

Substantially all of the restrictions on net assets at the end of 2016 and 2015 are related to funds raised through the ongoing capital and endowment campaigns to help prepare the Council for future Scouting needs, charitable trusts of which the Council is a beneficiary, and United Way services funding for the next year.

Temporarily restricted net assets are available for the following purposes at December 31, 2016 and 2015:

	<u>2016</u>	<u>2015</u>
Cash surrender value of life insurance	\$ 64,302	\$ 61,417
With purpose restrictions:		
Gifts	69,017	32,507
Capital Expenditures	211,306	223,805
United Way	<u>52,550</u>	<u>50,800</u>
	<u>\$ 397,175</u>	<u>\$ 368,529</u>

Permanently restricted net assets consist of the following at December 31, 2016 and 2015:

	<u>2016</u>	<u>2015</u>
General endowment	\$ 899,172	\$ 890,798
Perpetual trusts	1,162,835	1,040,614
Split-interest agreement	<u>5,714</u>	<u>5,714</u>
	<u>\$ 2,067,721</u>	<u>\$ 1,937,126</u>

Net assets were released from donor restrictions during 2016 and 2015 by incurring expenses satisfying the restricted purposes or by the occurrence of other events specified by donors. Net assets released were donated by the following:

	<u>2016</u>	<u>2015</u>
United Way	\$ 50,800	\$ 51,325
Friends of Scouting	8,469	11,571
Other direct support	<u>52,872</u>	<u>5,691</u>
	<u>\$ 112,141</u>	<u>\$ 68,587</u>

Note (6) Net Assets and Restrictions (Cont'd.)

Knapp Family Trust - The Council is the beneficiary of a perpetual trust known as the "Knapp Family Fund" which is held by a third party. William Griffin and the State Central Bank in Keokuk, Iowa hold all trust property as co-trustees. Principal assets of the trust consist of approximately 500 acres of land and investments held in trust at the State Central Bank. The Council's beneficial interest is carried at the fair value of its share of underlying assets, which was \$1,013,069 and \$882,666 at December 31, 2016 and 2015, respectively. During the years ended December 31, 2016 and 2015, the fair value of the underlying assets of the trust increased by \$130,403 and \$84,020, respectively. At no time shall any of the principal assets of this trust be distributed to the Council as beneficiary. The Council received distributions from the trust in the amount of \$-0- during the years ended December 31, 2016 and 2015.

Seeley Trust - The Council is a 20 percent beneficiary of a perpetual trust under the wills of Mary K. Seeley and Norton F. Seeley. The F & M Bank and Trust in Burlington, Iowa holds all trust property as trustee. The assets of the trust consist of investments held in trust at the F & M Bank and Trust. The Council's beneficial interest is carried at the fair value of its share of underlying assets, which was \$149,766 and \$157,948 at December 31, 2016 and 2015, respectively. During the years ended December 31, 2016 and 2015, the fair value of the underlying assets of the trust increased by \$4,276 and decreased by \$1,032, respectively. At no time shall any of the assets of this trust be distributed to the Council as beneficiary. Income from the trust is to be used locally to promote and sponsor activities. The Council received distributions from the trust in the amount of \$12,458 and \$3,763 during the years ended December 31, 2016 and 2015, respectively.

Note (7) Endowment Fund

The Council's Endowment Fund includes donor-restricted endowment funds. As required by accounting principles generally accepted in the United States, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. Unrestricted net assets, identified by the Council's board of directors to be used for future investment and growth, are included in unrestricted net assets—board-designated.

The Council classifies as permanently restricted net assets: (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The Council has determined that the Illinois Uniform Prudent Management of Institutional Funds Act ("UPMIFA") does not apply to its endowment fund. As a result of this interpretation, the remaining portion of the endowment fund that is not classified in permanently restricted net assets is classified as unrestricted net assets. The Council considers the following factors in making a determination to appropriate or accumulate endowment funds:

- 1) The duration and preservation of the fund
- 2) The purposes of the Council and the donor-restricted endowment fund
- 3) General economic conditions
- 4) The possible effect of inflation and deflation
- 5) The expected total return from income and the appreciation of investments
- 6) Other resources of the Council
- 7) The investment policies of the Council

Note (7) Endowment Fund (Cont'd.)

Changes in the endowment net assets (deficit) for the years ended December 31, 2016 and 2015 are as follows:

	Unrestricted Board Designated	Temporarily Restricted	Permanently Restricted	Total
Net Assets, 12/31/14	\$ 1,050,201	\$ 58,439	\$ 1,848,871	\$ 2,957,511
Investment Return	(28,641)	2,978	79,225	53,562
Contributions	50	-	9,030	9,080
Appropriations	-	-	-	-
Net Assets, 12/31/15	\$ 1,021,610	\$ 61,417	\$ 1,937,126	\$ 3,020,153
Investment Return	146,709	2,885	122,221	271,815
Contributions	4,272	6,250	8,374	18,896
Appropriations	(87)	-	-	(87)
Net Assets, 12/31/16	\$ <u>1,172,504</u>	\$ <u>70,552</u>	\$ <u>2,067,721</u>	\$ <u>3,310,777</u>

Note (8) Employee Benefit Plans

The National Council has a qualified defined benefit pension plan ("the plan") administered at the National Service Center that covers employees of the National Council and local councils, including Mississippi Valley Council No. 141. The plan name is the *Boy Scouts of America Master Pension Trust – Boy Scouts of America Retirement Plan for Employees* and covers all employees who have completed one year of service and who have agreed to make contributions. Eligible employees contribute 2 percent of compensation, and the council contributes an additional 7 percent to the plan. Pension expense (excluding the contributions made by employees) was approximately \$29,968 and \$27,417 in 2016 and 2015, respectively, and covered current service cost. The actuarial information for the plan as of February 1, 2016, indicates that it is in compliance with ERISA regulations regarding funding.

The Council has established a tax deferred annuity plan covering substantially all of the employees of the Council. Participants in the plan may elect to make voluntary before-tax contributions, subject to certain limitations set forth in the Internal Revenue Code.

The Council's employees participate in a health care plan provided by the National Council. The Council pays a portion of the cost for the employees, and the employees pay the remaining portion and the cost for any of their dependents participating in the plan. During the years ended December 31, 2016 and 2015, the Council remitted approximately \$75,350 and \$74,647, respectively, on behalf of its employees to the National Council related to the health care plan.

Note (9) Compensated Absences

The Council allows full time employees to receive compensation for vacation, personal, and sick leave as workload allows. Compensated absences for paid time off are accrued as amounts may be carried forward and paid at termination of employment.

Note (10) Concentration of Credit Risk

The Council maintains its cash in bank deposit accounts that, at times, may exceed federally insured limits. Accounts are guaranteed by the Federal Deposit Insurance Corporation (FDIC) up to certain limits. At December 31, 2016, the Council had approximately \$678,000 in excess of FDIC insured limits but approximately \$469,000 of that amount was covered by a repurchase agreement with a bank. At December 31, 2015, the Council had approximately \$514,000 in excess of FDIC insured limits. The Council has not experienced any losses in such accounts.

Note (11) Related Party Transactions

Certain Council board members are directors or are employed as executives of banks where the Council maintains significant account balances. As of December 31, 2016 and 2015, total Council deposit and investment balances with these banks were \$1,667,855 and \$1,592,175, respectively.

Note (12) Hunting Leases

The Council leased a camp to outfitters during hunting season. The lease term was October 1, 2014 through December 25, 2015. The Council received \$25,500 annually in three installments of \$7,500, \$9,000 and \$9,000 on January 1, April 1 and October 1, respectively.

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Communication with Those Charged with Governance

April 21, 2017

To the Board of Directors
Mississippi Valley Council No. 141, Boy Scouts of America

We have audited the financial statements of Mississippi Valley Council No. 141, Boy Scouts of America for the year ended December 31, 2016, and have issued our report thereon dated April 21, 2017. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated December 6, 2016. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Findings

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by Mississippi Valley Council No. 141, Boy Scouts of America are described in Note (1) to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during the year. We noted no transactions entered into by the Council during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the financial statements were:

Management's estimate of the useful lives of fixed assets is based on past experience relative to the Council's fixed assets. Management's estimate of the fair market value of investments is based on quotes provided by the Council's brokers/dealers and trustees. We evaluated the key factors and assumptions used to develop these estimates in determining that they are reasonable in relation to the financial statements taken as a whole.

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. The most sensitive disclosures affecting the financial statements were:

The disclosure of investments, fair value measurements, and net assets and restrictions in Notes (2), (3), and (6) to the financial statements.

The financial statement disclosures are neutral, consistent, and clear.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. In addition, none of the misstatements detected as a result of audit procedures and corrected by management were material, either individually or in the aggregate, to the financial statements taken as a whole.

Disagreements with Management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated April 21, 2017.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Council's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Council's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Other Matters

This information is intended solely for the use of the Board of Directors and management of Mississippi Valley Council No. 141, Boy Scouts of America and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,


Gray Hunter Stenn LLP

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Communication of Internal Control Related Matters Identified in the Audit

To the Board of Directors and
Management of Mississippi Valley Council No. 141, Boy Scouts of America

In planning and performing our audit of the financial statements of Mississippi Valley Council No. 141, Boy Scouts of America as of and for the year ended December 31, 2016, in accordance with auditing standards generally accepted in the United States of America, we considered the Council's internal control over financial reporting (internal control) as a basis for designing auditing procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Council's internal control. Accordingly, we do not express an opinion on the effectiveness of the Council's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Organization's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

This communication is intended solely for the information and use of management, the Board of Directors, and others within the Council, and is not intended to be and should not be used by anyone other than these specified parties.



Gray Hunter Stenn LLP
Quincy, Illinois
April 21, 2017

2017 Budget Changes Summary

With the merge of Eagle Ridge and River Valley into a new district, Eagle Valley, it became necessary to re-evaluate our 2017 budgeted activities. When the budget was compiled in 2016, we were in the mist of organization change and decided to plan based on our history. At that time, we realized that depending on changes that may occur and that we will need to revise the budget to reflect any new structure. The following proposed revisions to our current budget are suggested to reflect the changes that have taken place.

- Changes have eliminated the need of (3) district new cub camporees and (1) Webelos Woods (net \$8,271 total) and replaced these activities with (2) Council activities (net \$7,073 total).
 - Eliminate District budgets: 135 – ER New Cub Campout, 335 – SH New Cub Activity, 435– RV New Cub Camporee, 619 – Webelos Woods
 - Add Council budgets: 627 – SSR New Cub Activity & Webelos Woods, 628 – CE New Cub Activity & Webelos Woods
- 641 – Council Boy Scout Fall Camporee – Change from net of \$75 to -0-, activity will happen again in 2018
- 410 – Not in Use (River Valley Camporee) – Change from budgeted net of \$697 to -0-. No activity as districts merged.
- 449 – Not in Use (River Valley Miscellaneous) – Change from budgeted net of \$(330) to -0-. Will include in 149.
- 149 – Eagle Valley Miscellaneous – Change from budgeted net of \$(700) to \$(1,115). Includes \$(330) from 449 and additional \$(200) in expenses for Bobcat Bonanza along with changing original plan by about \$100.
- 349 – Shoquoquon Miscellaneous – Changed from budgeted net of \$(313) to \$(513) by adding additional \$(200) in expenses for Bobcat Bonanza.
- 130 – Eagle Valley Boy Scout Fall Activity – New district activity for 2017. Budgeted for \$200 net.
- 345 – Shoquoquon Boy Scout Fall Activity – New district activity for 2017. Budgeted for \$100 net.
- 100 – change name to EV Dinner Quincy, 400 – EV Dinner Ft Madison

We did our first quarter projections for year-end 2017. Every year we put together a skeleton budget for Popcorn as the sale is at the end of the year. With the results from last year and the trails end information we have created the sales plan for 2017. We do not feel it is prudent to keep the skeleton popcorn budget as the net is too aggressive given the lackluster 2016 campaign. We propose to alter the popcorn budget as shown below.

	Actual 16	Current 17 Budget	Proposed 17 Budget	Difference
Popcorn Sale Income	\$ 404,642.00	\$ 471,000.00	\$ 420,000.00	\$ (51,000.00)
Other Income	\$ 25,700.00	\$ 25,700.00	\$ 25,000.00	\$ (700.00)
Cost of Goods Sold	\$ (119,576.00)	\$ (132,170.00)	\$ (131,000.00)	\$ 1,170.00
Commissions	\$ (88,255.00)	\$ (108,100.00)	\$ (92,400.00)	\$ 15,700.00
Expenses, Prizes, etc.	\$ (34,608.00)	\$ (22,722.00)	\$ (22,387.00)	\$ 335.00
	\$ 187,903.00	\$ 233,708.00	\$ 199,213.00	\$ (34,495.00)

At the same time we did projections, we discovered that we budgeted a little too high in several large areas below.

- Professional Staff – Part of the year without a Shoquoquon D.E. (budgeted 290,392; projected 281,320)
- Clerical Staff – Wages lower than budgeted (budgeted 170,600; projected 164,035)
- BSA Medical Expense – Several staff members changed how their medical benefit selection from what we expected. (budgeted 86,488; projected 67,769)

We propose changing the above three items from the original budget to the current projection. Doing so will allow for our 2017 budget to remain very similar in net to what was approved in December. The change will be from current budget of 15,162 to proposed new budget of 13,083. Additionally, if our projections for any of the three changes is not correct, it will be very quickly noticed in the financial statements moving forward.

Summary Budget Analysis Report
Period Ending: December 31, 2017

Operating Fund - Unrestricted	Actuals		Budget	Budget	Revised Budget
	2015	2016	2016	2017	2017
Support and Revenue					
Direct Support					
Direct Mail					
Friends of Scouting	168,211	161,962	181,350	167,320	167,320
Project Sales	17,037	22,508	22,854	20,944	18,880
Special Events - Net	37,928	44,545	34,390	48,599	48,599
Legacies and Bequests					
Foundations and Trusts	65,000	75,712	75,000	87,500	87,500
Other Direct	10,126	17,120	6,280	8,980	8,980
Total Direct Support	298,303	321,846	319,874	333,343	331,279
Associated Organizations					
United Way	74,104	61,840	70,670	76,170	76,170
Unassociated Organizations					
Other Indirect	2,028	2,527			
Government Fees and Grants					
Total Indirect Support	76,132	64,368	70,670	76,170	76,170
Revenue					
Sale of Supplies - Net	42,215	39,305	34,535	41,000	41,000
Product Sales - Net	263,217	66,628	311,096	309,512	274,682
Investment Income	30,905	36,759	26,500	29,750	29,750
Realized Gain/Loss on Investments					
Camping	376,111	366,614	383,275	390,850	390,850
Activities	53,151	64,462	72,427	136,696	135,507
Other Revenue	2,641	3,051	1,000	1,000	1,000
Total Revenue	768,240	576,819	828,833	908,808	872,789
Total Support and Revenue	1,142,675	963,033	1,219,377	1,318,321	1,280,238
Expenses					
Employee Compensation					
Salaries	514,856	448,123	555,204	591,657	576,020
Employee Benefits	112,172	96,624	123,710	131,253	112,534
Payroll Taxes Expense	50,724	41,881	55,732	51,127	51,127
Employee Related Expenses	84		1,000	1,000	1,000
Total Employee Compensation	677,836	586,628	735,646	775,037	740,681
Other Expenses					
Professional Fees	25,192	23,127	26,200	19,700	19,700
Supplies	129,080	137,277	174,109	229,839	220,595
Telephone	14,590	10,880	12,298	12,340	12,340
Postage and Shipping	6,218	4,519	6,500	6,500	6,500
Occupancy	63,084	47,411	71,934	73,470	73,470
Rental and Maintenance of Equipment	16,828	17,075	20,335	19,525	19,525
Publications and Media					
Travel	56,628	51,830	65,250	58,515	58,515
Local Conferences and Meetings	15,560	14,508	17,875	20,445	18,727
Specific Assistance to Individuals	3,443	1,242	3,010	3,446	3,446
Recognition and Awards		1,318	18,598	10,259	19,570
Interest Expense					
Insurance	32,839	28,825	37,791	36,715	36,715
Other Expenses	8,521	6,953	12,221	23,155	23,155
Charter and National Service Fee	14,119	11,855	13,172	14,218	14,217
Total Other Expenses	386,101	356,818	479,293	528,127	526,475
Total Expenses	1,063,936	943,445	1,214,940	1,303,164	1,267,156
Net Revenue / Expense	78,738	19,587	4,437	15,157	13,082

Summary Budget Analysis Report
 Period Ending: December 31, 2017

Operating Fund - Unrestricted	Actuals		Budget	Budget	Revised Budget
	Unrestricted Net Assets - Beginning of Year	309,299	328,980		
Change in Net Assets from Operations	78,738	19,587	4,437	15,157	13,082
Transfer of Assets	-59,057				
Adjustment of Net Assets					
Unrestricted Net Assets - End of Period	328,980	348,567	4,437	15,157	13,082

----- End of Statement -----



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2018 COUNCIL BUDGET-BUILDING PROCESS WORK PLAN

<u>BY DATE 2017</u>	<u>ACTION STEPS</u>
April 18	Council President Appoints Budget Committee
June 20	Treasurer Presents Budget Building Process to Executive Committee
June 30	Communication from budget committee to all key volunteers explaining process and volunteer involvement
July 15	Budget Worksheets are finalized for use
August 1	List of Cost Centers for 2018 updated including staff/volunteer responsibilities (follow up letter to anyone not included)
September 1	2018 FOS Plan completed
September 1	Invite Committee Chairs to Budget Review
September 25	Council (including District) Budgets are submitted by 9:00 a.m. 2017 projections submitted
September 26	Confirm meeting times with Committee Chairs
October 21	Budgets/projections are compiled and sent to Budget Committee
November 4	Budget Committee Hearings
November 21	Budget Presented to Executive Committee
November 23	Volunteer Chairman for any budgets with changes are contacted by budget chair
December 19	2018 Budget presented to Executive Board for approval

Program Committee Report May 2017

Meetings of the full committee (Advancement, Training, Activities, Camp Promotion) will be held approximately quarterly.
Next meeting is July 20, 2017

Annual Council Activities:

Boy Scout

- Boy Scout Summer Camp (SSR & CE)-
SSR Boy Scouts (June 2017—2 weeks)
CE Boy Scouts (July 2017—3 weeks)

Boy Scout camp is down considerably from last year. We've had a dip in out of council attendance and many of our own troops are sending smaller contingents. This is also a Jamboree year.

Staff has set up and been trained and have started the summer camping season with enthusiasm.

- Polar Bear (SSR) -January Keith Klusmeyer-Chair (I am seeking additional committee members from throughout the council) To be held Jan 26-28, 2018) No additional update at this time.
- Fall Mega Camporee (every other year—next one 2018) (I will be seeking chair and committee members from throughout the council over the summer of 2017 via direction from Todd L.)

Cub Scout

- Cub Scout Resident Camp (CE)- 1st, 2nd, 3rd weekends of June 2017—3 sessions
Two sessions have concluded with one more to go. Special thanks to the staff for an experience that is fun and exciting.
- Webelos Resident Camp (SSR)- Last week of June 2017—2 sessions
- Family STEM Camp (SSR) Parker Hanks has agreed to be chair of this event. There are about 15 or 20 volunteers so far for staff/committee. Weekend of Aug 12.
- Fall New Cub Campouts/Webelos Woods (CE & SSR) –Jim Mehaffy, Chair.
SSR—Candi Ambrose/New Cub Campout (10/13-14/2017; Travis Cooper/Webelos Woods (10/12-14/2017)
CE—Jamie Edmondson/New Cub Campout (10/21-22/2017); Matt Hadden/Webelos Woods (10/20-22/2017)
(NOTE: Matt has resigned and Jim is currently seeking a replacement)
Both programs will have the same basic program with variances as each camp allows.
- Yukon (CE) -January Scott Moore-Chair 2018. To be held Jan 20, 2018.

Camp Promotion:

Committee personally contacted (during May) most of about 30 troops who were sending less than 60% of troop to summer camp. A few more scouts were likely to sign up, but not as a result of the phone calls. There was no consistent or specific reason for not coming to camp. One troop said several were not coming because they were going to Jamboree whereas, another troop said everyone going to jamboree was also going to summer camp. A troop had several scouts who had not crossed over until May and they were getting them signed up for camp hopefully; whereas, another troop had several new scouts who crossed over in February and they were not able to convince them to attend summer camp.

Summary: There are as many reasons for not attending camp as there are scouts. There was no common obstacle. I got the impression that Scoutmasters understand the available resources and were able to overcome obstacles to camp if the scout really wanted to go to camp. The one common factor may be that some scouts are not dedicated to going to camp, have little interest, or have something they would rather be doing. I'm not sure that there is a solution to this issue because it is a personal choice.

Camp Promotion Committee will be working on a plan to promote Boy Scout summer camp to Webelos Dens this fall. Also, we have asked for 15 or 20 Boy Scouts and Cubs/Webelos to be video taped or picture taken so we can have weekly "Camp spotlights" throughout the year. We will also promote off-season camping and Program weekends on some weeks. The idea is to keep our camps in the forefront of people's minds.

Committee will also be working on additional Program weekend promotion plans and off-season use of camp promotion.

Program Launch –June 28, 2017 at SSR 5-7:30

5:00 pm: Registration & Trade show opens

5:45 - 6:30 pm: Dinner Served

Vendor Tables include valuable information on planning your program for 2017-2018, giveaways, door prizes, and more!

Breakout Sessions:

5:15 & 7:00 - Popcorn Sale Orientation

6:30 - Cool Science Activities for Den Meetings OR Best Methods on Recruiting Adult Leaders

Registration:

Dinner is provided with the FREE registration. Walk-ins will be charged \$10.00. All Executive Board members are welcome and encouraged to attend—Please pre-register. Come to browse or help.

Please encourage all units and scouters to attend this event.

Training—Mark Crooks, Council Advancement Chair

1) YPT numbers – We have 83 Top leaders trained at this time last year (Council Wide) and we are down to 68 as of now. We are working at offering adult leader trainings at summer camps and we hope that those leaders needing YPT will be in attendance.

2) OLS Chair - Terry Wallace has stepped down as the OLS Chair, however he is still interested in helping a new course director move forward. Terry is working on a list of past helpers that we may reach out to judge their interest in taking over. There was some discussion of moving to the new curriculum which reduces the overall class weekend to about a day and a half. Some draw back is it takes out some important topics like First Aid, but one advantage is we may be able to get some of the people that couldn't commit to a whole weekend. This may also allow us to "Take it on the Road" as we have had some interest in this class outside the 2 offerings. More to come on this.

3) Heather is working to put together a list of trainings that each registered leader currently has. The goal is to reach out to them and let them know what they are missing and where/when additional training may be offered (online, summer camp, etc.). This could be in the form of a post card mailing or email. We hope that by reaching out to leaders that maybe we will increase the training numbers for each of the offerings.

4) Leave No Trace - Bill Claus (SP) has created a short video on Leave No Trace and Heather has shown this at her Round Table nights. She will be sending this to Shoquoquon to be played here as well. Bill is a master educator and has offered to do presentations in Leave No Trace. Heather stated that it has gone over well.

NYLT—June 4-10 at SSR.

YPT2 is coming in the fall. This is a new Youth Protection training which will take an hour to complete. YPT2 will not be required until your current training expires. So, if you have Youth Protection training expiring in the next 2 years, now might be a good time to renew under the shorter program!

Advancements—Scott Teater, Council Advancement Chair

Boy Scout Advancements

14 Eagles through May; 352 Merit Badges earned; 153 Rank Advancements (excluding scout rank as current stats available to do not provide information on this rank) 24 out of 53 troops have had no rank advancements this year so far; 22 of the troops have not recorded any merit badges earned this year.

Boy Scout advancement is up from a year ago with 20 more rank advancements for a 3% increase.

Cub Scout Advancements

100 Arrow of Lights earned Year to Date; 772 rank Advancements earned excluding Lion rank as this information is not available from stats. 16 out of 61 (25+%) Packs have had no rank advancement this year.

Cub Scout advancement is down 13% with 193 fewer advancements than a year ago. One third of our Cub Scouts have not had a rank advancement in 2017.

Shoquoquon Bobcat Bonanza is set for 3rd Saturday (?) in September at Crapo Park in Burlington. Chairman?

Eagle Valley Bobcat Bonanza—no information provided

Bobcat Bonanza planned for districts in September to incorporate new Cubs receiving Bobcat within 30 days of joining

Council Advancements

30% Council Advancement Year to Date (Down from a year ago by approx. 7%).

Districts:

Eagle Valley:

Boy Scouts are having the horsemanship merit badge Saturday, Sept.16th. This is a one day camporee with camping overnight optional.

Shoquoquon:

Planning bus trip for Fall camporee. Des Moines zoo, Omaha zoo and Strategic Air Command (sleepover under the Thunderbirds). Scouts will be able to work on Mammal Study or Reptiles, Bird Study and Aviation merit badges. Limited to 50 scouts and 5 adults.

Upcoming Program Committee Meetings

July 20, 2017 (Budgeting and Budgeting Procedures) All 2018 Activity Committee Chairs should attend

October 19, 2017 (Calendar Prep/Strategic Plan & Succession Planning)

January 18, 2018 (Calendar review)

If anyone has questions, please email or text me. I will not be at the June meeting because I will be at Wrigley Field cheering for the Cubs. ☺

Submitted by,

Donna Buss

VP Program

Busses1640@gmail.com

309-313-2561

June 8, 2017

VP of Membership & Marketing Report – June 2017

Marketing Update:

The new website has a design and layout completed. Content and formatting are currently being developed. Updates can be seen using this demo link: <http://mississippivalleyboyscouts.flywheelsites.com/>.

Membership Update:

The field staff had a growth planning conference last month to develop a plan for fall recruitment. The recruitment plan has a four-pronged approach: Build and Adventure, New Units, Exploring Explosion, and Pilots. Build an Adventure focuses on recruitment efforts in our established Packs. Eagle Valley has a goal of 400 new Scouts, and Shoquoquon 225 Scouts. New Units will focus on new Packs, Troops, and Crews in the Council. Eagle Valley has a goal of 5 new youth and Shoquoquon has a goal of 25. Exploring Explosion will focus on bringing new Posts and Clubs into the Council. Eagle Valley has a goal of 50 new youth, and Shoquoquon has a goal of 20. Finally, Pilots focuses on new Lions. Eagle Valley has a goal of 110 new Lions and Shoquoquon has a goal of 70.

Overall the Council has a goal to be at 3% growth by November 15th (3,045 youth) by recruiting 905 new youth.

Submitted by,
Bob Dickson
VP Membership & Marketing

VP of Human Resources Report

The committee is starting to kick start efforts to work on the nomination process for next year. There are currently discussions taking place about bringing on another Board Member fairly soon. Recommendation may take place at the next full Board Meeting.

Three of our professional staff attended the National Annual Meeting with along with four volunteers from our Council. The professionals were J. David Gilbert, David Lane and Todd Lamison. Volunteers were Joe Henning, Kevin Mineart, Brent Babyak and Bill Daniels. J. David attended as he was already in town for other professional development training.

Working with senior staff to conduct an internal survey related to satisfaction regarding the workplace and benefits. This survey will be compared to last year's to help set some parameters for the upcoming discussions regarding compensation and benefits for the next budget cycle.

Respectfully submitted,

Joe Henning

June 2017 – Enterprise Committee Report

Submitted by Brent Babyak, First Vice President

Council Properties Committee:

A meeting was held on May 8th to discuss estimated costs and options for the future MVC #141 Service Center versus identified needs in the coming years. An engineering evaluation of the present property was completed and reviewed for comparison purposes to other potential options going forward. We continue to evaluate potential candidate properties in the Quincy area. To date there is no specific timeline established as we are in the early information acquisition stages.

Saukenauk Scout Reservation Properties Committee:

The five (5) Philmont Staff Cabins were utilized for the first time by the Gorman Family on June 3rd. The summer camp staff occupied them for staff development week from June 4-10, 2017 with good reviews and feedback received. Painting and staining remain to be completed. The boulder wall is currently under construction with the wall and angled roof basically completed. Rock for wall was delivered on June 10th for final phase of work. Some issues were encountered with the septic system and grease trap at the beginning of camp and a septic contractor was called out for a cleanout. It was discovered the septic system is going to need to be dug up and inspected more closely after camp. Temporary work was completed to get through the next two weeks of summer camp and Camp Callahan. Extent of repairs will be known once a full inspection can be made. We anticipate it will be necessary to tap into some Fund 2 “Deferred Maintenance” funds to complete major repairs or possible replacement during the summer months.

Camp Eastman Properties Committee:

No meeting was held for June 2017 therefore there are no updates related to either Pete’s Pond or the Staff Cabins at Camp Eastman. Updates will be covered in the July 2017 Report.

Risk Management Committee:

The committee performed the pre-camp inspections for both Saukenauk Scout Reservation and Camp Eastman.

Envision 2020 Committee:

The committee is planning the next meeting sometime the Week of July 9th-15th coinciding with Week #4 of Summer Camp at Camp Eastman. We will review the status of existing projects for the MVC #141 properties and evaluate funding opportunities and priorities on other existing projects previously identified in 2016.

Year End Surplus:

We have grown our Deferred Maintenance Fund to \$307,000. Due to some of the large deferred maintenance issues that may arise and that we are utilizing the fund yearly, we still need to grow this fund. However, we also have several yearly projects at our camps and offices that we do not invest enough funding to keep up with. This is non-building capital projects like graveling roads, replacing worn bunk beds and mattresses, helmets for climbing and replacing poorly working toilets/urinals. In order to start to address some of these projects that currently go underfunded each year, I would like to suggest that we change our year end surplus distribution policy as noted in this motion:

Motion to change the year-end surplus distribution from 75% Deferred Maintenance Fund and 25% Operational Net Assets, to 50% Deferred Maintenance Fund, 30% Yearly Expenditure Fund, and 20% Deferred Maintenance Fund. Whereas the Yearly Expenditure Fund is a board designated capital fund that is pre-approved for the Properties Committee to expend in the early first half of the next fiscal year. These funds are to be spent on non-building improvements and replacement of worn capital equipment.

Vice President of Endowment Report

The next Endowment Committee event will be a weekend excursion to the National Jamboree. Invitations have been sent to select individuals inviting them to attend. The trip will be July 20-22 with one day as visitors on the 21st.

The selection committee is forming for the Quincy Distinguished Citizen Dinner. Dennis Gorman and Don Gnuse have confirmed their participation in the selection process. We are aiming for an October/November event date.

Greg Feldberg, VP Endowment

VP of Finance & Fund Development Report – June 2017

Special Events

- Trivia Night – Budget \$6,715; Projection \$6,946
- Adventure Race – Budget \$3,268; Projection \$2,349
- Sporting Clays – Budget \$25,050. Projection \$25,634
- Top Shot – Budget \$6,315. **The date has been moved to August 4th**
- Golf Tournament – Budget \$8,301. This committee is currently forming. The confirmed date is 10/6.

Friends of Scouting- Thanks to a surprise gift, the Council has achieved its \$178,000 objective. We are currently sitting at \$188,182 which is 105.7% of goal. We are still working to reach out to historical donors to make sure they have the opportunity to give.

Discount Cards- Discount card sale has concluded, however we still have cards available. We have sold 82.16% of our Discount Card Goal.

Submitted by,
Marcel Wagner

Administration Report

June 13, 2017

BSA policy for record retention and destruction has changed effective January 1, 2016 and after review our council is not in compliance. There is an attachment with the current BSA policy.

In an effort to bring our council into the 21st century method of document retention and to alleviate storage problems at the service centers we have looked at a service provider to copy our past documents. There is a quote from a service provider for this scanning. We would purchase a unit to scan items as they are created using the office personnel.

However, it is not feasible to use our staff time to scan past documents with any hope of removing the storage problems.

It is imperative to start the process of scanning current material so the purchase of the scanner is first. Secondly, depending on funds available we should start the scanning of older documents.

I propose we purchase scanning equipment with the cost up to \$3,000 utilizing Fund 2. In addition, approve up to \$5,000 expenditure in Fund 1 to scan currently stored documents.

Submitted by, Ron Teater, VP Administration

Goal	Year	Measurement	Volunteer	Progress	Name	Email
1. Youth and Adult Membership Growth	2017	2,986 YE membership	President	2190	Kevin Mineart	kimineart@yahoo.com
1a Increase Cub Scout Recruited	2017	Tiger Density 25%	Membership Chair	20.15%	Bob Dickson	bob.dickson@blessinghealthsystem.org
1aii January Membership Drive	2017	Hold January membership drive for 9 packs in need	Membership Committee	Measured in 2017	Bob Dickson	bob.dickson@blessinghealthsystem.org
1b Growth in Exploring Membership	2017	131 YE Exploring membership	ACC Exploring	84	Joe Henning	jhenning@quincyl.gov
1ciii Unit Contacts	2017	95% of units receive 8 contacts a year	Commissioners Team	33.6% have achieved 6 visits per year with 1.68% achieving 8 visits per year.	Dennis Stewart	scouter07sm@mchsi.com
1di Service Hours	2017	Average of 20 hours per Scout is performed yearly	GTFA Committee	9,220 hours recorded as of 5-31-17 4.21 hrs/Scout as of 5-31-17	Bob Dickson	bob.dickson@blessinghealthsystem.org
2ciii Staff Retention	2017	create retention plan for performing staff	Comp and Benefits Committee	To be performed in 2017	Joe Henning	jhenning@quincyl.gov
3bi Donor Thank you plan	2017	create and implement a thank you plan for donors	FOS Committee	Pledge letter and calls	Marcel Wagner	marcelwagner357@gmail.com
3biii Council level unit & Scout recognitions	2017	create and implement a process to recognize unit and scout level accomplishments	Marketing Committee	Tiger & Arrow of Light Letters, Eagle Scout Process	Bob Dickson	bob.dickson@blessinghealthsystem.org
3di Council Committee Yearly Goals	2017	Create a process where each council committee creates yearly goals that accomplish strategic	Executive Committee	Council-Coordinated Meeting	Kevin Mineart	kimineart@yahoo.com

				Future year	
				In Progress / not completed	
				Goal Reached	
				Goal not reached	

Goal	Year	Measurement	Volunteer	Progress	Name	Email
1. Youth and Adult Membership Growth						
	2015	2,869 YE membership	President	2815	Kevin Mineart	kjmineart@yahoo.com
	2016	2,927 YE membership	President	2952	Kevin Mineart	kjmineart@yahoo.com
	2017	2,986 YE membership	President	2190	Kevin Mineart	kjmineart@yahoo.com
	2018	3,046 YE membership	President	Measured in 2018	Kevin Mineart	kjmineart@yahoo.com
	2019	3,107 YE membership	President	Measured in 2019	Kevin Mineart	kjmineart@yahoo.com
1a Increase Cub Scout Recruited	2017	Tiger Density 25%	Membership Chair	20.15%	Bob Dickson	bob.dickson@blessinghealthsystem.org
1ai Membership Committee	2015	Recruit a Committee Chair	Nominating Committee	Huebner	Bob Dickson	bob.dickson@blessinghealthsystem.org
	2016	Recruit a full committee	Membership Committee	Chair + 3 District Reps	Bob Dickson	bob.dickson@blessinghealthsystem.org
	2016	Membership Committee create process goals	Membership Committee	Fall recruitment report sent	Bob Dickson	bob.dickson@blessinghealthsystem.org
1aii January Membership Drive	2017	Hold January membership drive for 9 packs in need	Membership Committee	Measured in 2017	Bob Dickson	bob.dickson@blessinghealthsystem.org
1b Growth in Exploring Membership						
	2015	108 YE Exploring membership	ACC Exploring	150	Joe Henning	jhenning@quincyl.gov
	2016	119 YE Exploring membership	ACC Exploring	158	Joe Henning	jhenning@quincyl.gov
	2017	131 YE Exploring membership	ACC Exploring	84	Joe Henning	jhenning@quincyl.gov
	2018	144 YE Exploring membership	ACC Exploring	Measured in 2018	Joe Henning	jhenning@quincyl.gov
	2019	159 YE Exploring membership	ACC Exploring	Measured in 2019	Joe Henning	jhenning@quincyl.gov
1bi Increase opportunity to participate	2019	20 Strong Explorer Units registered	Exploring Team	Measured in 2019	Joe Henning	jhenning@quincyl.gov
	2019	10 Career fields represented in Exploring	Exploring Team	Measured in 2019	Joe Henning	jhenning@quincyl.gov
1bii Exploring volunteer committee	2015	ACC of Exploring Recruited	Commissioner Team	Hinkle	Dennis Stewart	scouter07sm@mchsi.com
	2016	Recruit a Full Exploring Team (at least 4)	Exploring Team	All Districts have an ADC of Exploring and the committee is fully manned.	Joe Henning	jhenning@quincyl.gov

Goal	Year	Measurement	Volunteer	Progress	Name	Email
Ic Unit Volunteer Growth	2019	Volunteer Survey Net Promoter Score increase	Council Commissioner	District/Council Volunteers NPS increased by 19% from Fall 2015 to Spring 2016 to 62%; Youth-facing Volunteers NPS increased by 4% from Fall 2015 to Spring 2016 to 17%	Dennis Stewart	scouter07sm@mchsi.com
Ici Registered Unit Volunteers	2019	5% increase in registered unit leaders	Commissioners Team	1-31-15 we had 1082 registered unit leaders; 5-31-17 we have 1048 registered unit leaders; a decrease of 3.14%	Dennis Stewart	cehaskins49@gmail.com
Icii Train Parents about benefits of Scouting	2018	75% of parents trained about the benefits of Scouting	Marketing Committee	Measured in 2018	Bob Dickson	bob.dickson@blessinghealthsystems.org
Iciii Unit Contacts	2017	95% of units receive 8 contacts a year	Commissioners Team		Dennis Stewart	scouter07sm@mchsi.com
	2019	Den Leader support added and tracked as part of unit contacts	Commissioners Team	Measured in 2019	Dennis Stewart	scouter07sm@mchsi.com
Iciv Increase Den Chiefs	2019	Average of 1 Den Chief per Pack	Training Committee	Measured in 2019	Donna Buss	busses1640@gmail.com
Icv Units have Program Plan	2016	Program Plans are submitted for all packs	Commissioners Team	75 Units have signed up, with 72 having completed PB & J Sessions of our 130 units.	Dennis Stewart	scouter07sm@mchsi.com
Id Council Marketing Plan	2019	Marketing Plan submitted to Executive Committee yearly	VP Marketing	2017 Initiatives presented in August 2016	Bob Dickson	bob.dickson@blessinghealthsystem.org
Idi Service Hours	2017	Average of 20 hours per Scout is performed yearly	GTFa Committee	9,220 hours recorded as of 5-31-17 4.21 hrs/Scout as of 5-31-17	Bob Dickson	bob.dickson@blessinghealthsystem.org
Idii Increase Communications to public	2016	define other actions yearly to be measured in improving public communications	Marketing Committee	Website is in the design and coding phase of development	Bob Dickson	bob.dickson@blessinghealthsystem.org

Goal	Year	Measurement	Volunteer	Progress	Name	Email
2 Council Infrastructures	2019	Evidence that processes to involve volunteers and volunteer involvement have increased through a yearly executive committee evaluation	VP of Admin	No survey produced yet	Ron Teater	ron.teater@gmail.com
2a Long Term Camp Plan	2015	Long Term Camp Plan Created and submitted to board	1st VP	Envision 2020	Brent Babyak	Brent.Babyak@princeagri.com
2ai Resident Camp Attendance	2019	5% increase in Summer Camp Attendance	Activities/Camping Committee	2014 Summer Camp attendance was 1,911. A 5% increase is 2,007. 2015 attendance was 1,840. 2016 attendance was 1,814. As of 5-31-17, attendance is 1,729	Donna Buss	busses1640@gmail.com
2aii Overall Camp Attendance	2019	Increase use of camp year round (including summer camp) to 2,400 campers per year	Activities/Camping Committee	2014 usage totaled 1,548. 2015 was 2,306. 12-31-16 was 5,894. Through 5-31-17, usage is 1,250	Donna Buss	busses1640@gmail.com
2b Direct Support	2019	Increase direct support by 25%	VP of Finance	Currently \$291,345. 12-31-14 was \$302,237. 25% increase of \$302,237 is \$377,796. We are currently \$86,451 short of the 25% increase.	Marcel Wagner	marcelwagner357@gmail.com
2bi Friends of Scouting	2019	Increase FOS giving to \$250,000	FOS Committee	NET FOS (including provision) \$177,587. Total pledges of \$188,922	Marcel Wagner	marcelwagner357@gmail.com
2bii James E. West	2019	Secure 20 new James E West	Endowment Committee	5 in 2017 + 7 in 2016 + 2 in 2015 for a total of 14	Greg Feldberg	feldbergg@stifel.com

Goal	Year	Measurement	Volunteer	Progress	Name	Email
	2019	Hold 5 Endowment Cultivation Events	Endowment Committee	Held an Estate Planning Seminar in March 2017. National Jamboree Visit is planned for July 2017.	Greg Feldberg	feldbergg@stifel.com
2c Productivity & Scouting Image	2015	Evidence that productivity has increased due to changes brought by this plan through an employee survey	VP Human Resources	No survey produced yet	Joe Henning	jhenning@quincyl.gov
2ci Council Offices	2016	Board approval of Council Office expan/relocation plan	Properties	Committee met	Keith Klusmeyer	keith@bergmannurseries.com
2cii Technology Committee	2016	recruit technology committee with a chair and 5 members	Nominating Committee	Complete	Joe Henning	jhenning@quincyl.gov
2ciii Staff Retention	2017	create retention plan for performing staff	Comp and Benefits Committee	To be performed in 2017	Joe Henning	jhenning@quincyl.gov
3 Volunteer leadership	2019	increase registered volunteers to 1,500	President	1,099	Kevin Mineart	kjmineart@yahoo.com
3a Volunteer Satisfaction	2019	Set a basis of council communication satisfaction by segments through a survey and increase this satisfaction yearly.	VP Marketing	Not Started	Bob Dickson	bob.dickson@blessinghealthsystem.org
3ai <i>Current</i> e-blast	2015	relaunch council newsletter focused on unit leaders - " <i>The Current</i> "	Marketing Committee	reaching 1,549	Bob Dickson	bob.dickson@blessinghealthsystem.org
3aii Quarterly Communication	2016	create a communication that is sent regularly to key stake holders	Marketing Committee	<i>Scouting Matters</i> reaching 2,715	Bob Dickson	bob.dickson@blessinghealthsystem.org
3b Volunteer/donor recognition	2019	implement several plans of recognition	President	2016 - Spirit of Scouting award	Kevin Mineart	kjmineart@yahoo.com
3bi Donor Thank you plan	2017	create and implement a thank you plan for donors	FOS Committee	Pledge letter and calls	Marcel Wagner	marcelwagner357@gmail.com
3bii New families Welcome	2019	design and implement a welcome process for new families	Marketing Committee	To be performed in 2019	Bob Dickson	bob.dickson@blessinghealthsystem.org
3biii Council level unit & Scout recognitions	2017	create and implement a process to recognize unit and scout level accomplishments	Marketing Committee	Tiger, Arrow of Light and Life advancement Letters, Eagle Scout Process	Bob Dickson	bob.dickson@blessinghealthsystem.org

Goal	Year	Measurement	Volunteer	Progress	Name	Email
3biv "Burn out"	2018	Create and implement a plan to prevent burn out	Nominating Committee	To be looked at in 2017	Joe Henning	jhenning@quincyl.gov
3c Direct service leaders trained	2019	Increase our registered leaders trained rate to 100%	Training Chairman	Developing New Leader Orientation/Welcome Packet Specific Training conducted at Summer Camp for over 100 leaders. Councilwide Training Day in January	Donna Buss	busses1640@gmail.com
3d Council Volunteer Structure	2016	Create and distribute a council volunteer organization chart	VP of Admin	Board Orientation	Ron Teater	ron.teater@gmail.com
3di Council Committee Yearly Goals	2017	Create a process where each council committee creates yearly goals that accomplish strategic plan objectives, JTE goals and committee specific goals	Executive Committee	Council-Coordinated Meeting	Kevin Mineart	kjmineart@yahoo.com
3dii VP & Council Committee descriptions	2016	create position descriptions for all council volunteers	Nominating Committee	Board Orientation	Bob Dickson	bob.dickson@blessinghealthsystem.org
3diii Increase volunteer involvement	2015	Budget Committee - recruit 5 volunteers to sit on committee + provide volunteer committees the chance to present their budgets to this committee	Treasurer	Process completed in 2015	John McKillip	johnm@merschmanseeds.com
	2016	Camping/Activities - recruit volunteers specifically focused on summer camp promotions + off season promotions	Program Chair	11 people recruited to perform camping promotions in the Winter/Spring of 2016	Donna Buss	busses1640@gmail.com
	2016	Sporting Clay Committee - increase committee to 7 active members	VP of Fund Development	Chair +1	Marcel Wagner	marcelwagner357@gmail.com
	2016	FOS Committee - recruit 2 council level volunteers, and increase the number of community workers to at least 10 per district	VP of Fund Development	Did not reach 10 workers in River Valley	Marcel Wagner	marcelwagner357@gmail.com

Goal	Year	Measurement	Volunteer	Progress	Name	Email
	2016	identify other committees needing a focus of volunteers for 2017, 2018 and 2019	Nominating Committee	Complete for 2017, Board Members and Nominating Committee	Joe Henning	jhenning@quincyl.gov
				Future year		
				In Progress / not completed		
				Goal Reached		
				Goal not reached		

BSA Record Retention and Destruction Policy for Local and National Councils (effective 1-1-2016)

Official records of the Boy Scouts of America must be retained for as long as they are in use or retention is necessary for historical reference or contractual or legal requirements. Records and documents outlined in this policy include paper, electronic files (including email), and voicemail records, regardless of where the document is stored, including network servers, desktop or laptop computers, handheld computers, and other wireless devices with text messaging capabilities. Records may be retained in paper or digital form. **Councils are encouraged to consider batch scanning documents into PDF format for long-term storage.**

This policy specifies a minimum retention period. If it appears prior to or at the expiration of the retention period that a record should be retained longer, then steps must be taken to safeguard the file and indicate when it will be appropriate to purge the record. This policy is intended to provide general parameters for the retention of records. Ambiguities and exceptions must be resolved by proper written approval and documentation.

It is against Boy Scouts of America policy to knowingly destroy a record or document with the intent to obstruct or influence an investigation. If notice of an ongoing investigation or a legal hold is placed on records or documents, the records or documents are to be segregated and/or duplicated and placed in a safe location until notice that the investigation is over or the legal hold is lifted. Documents subject to a litigation hold or which may relate to a pending or threatened lawsuit must be retained until the suit is resolved. If there are any questions regarding documents which may need to be retained due to a pending or threatened lawsuit, call the legal department.

Prior to the destruction of any records or documents regardless of form or how its stored, approval for the destruction shall be obtained from the department head of the originating department, the legal department and the records management team leader. Destruction approval may be accomplished by paper or digital approval and a record of the approval is to be permanently obtained in digital format. Paper records and documents containing confidential, personal, or other sensitive information shall be identified on the destruction approval form for shredding where appropriate.

Type of Document	Retention Period	Format
Corporate Records		
Articles of incorporation/bylaws	Permanent	Digital
Minutes and resolutions	Permanent	Digital
Annual reports	Permanent	Digital
Copyrights, trademarks, deeds, royalties, trusts, wills/bequests (records that are required by law for documentation)	Permanent	Original
Executive board conflict of interest	7 years	Digital
Policies and procedures	10 years after obsolete	Digital

Awards

(documents containing multiple categories, such as application to attend with integrated release from liability, should be kept the longer of the periods specified)

Eagle, Silver Buffalo, Beaver, Fawn, Wood Badge, O/A, Lifesaving, Whitney M. Young, Hornaday, etc.

Permanent

Digital

Contract Files

The contract file includes bids, performance- and acceptance-related documents including correspondence, insurance certificates, and other performance-related documents.

Expired + 10 years

Digital

Benefits

Retirement plan, refunds, window, gift history, consultants, tax annuities, SEA (Scout Executives' Alliance), consultants, tax annuities, tax folders, vendor claim reports (United Healthcare audit), pension records

Permanent

Digital

Death folders/SEA (Scout Executives' Alliance) beneficiary (request for benefits of a member)

7 years

Digital

Financial

Accounting records: General journal, general ledger — year-end file copy with supporting details, grants, fixed assets and depreciation, account notice files, chart of accounts

Permanent

Digital

Statements: Cash and investment statements, notes receivable, travel expense reports, financials, budgets, payroll records, year-end physical, credit card receipts, inventory reports, subsidiary ledgers, bank statements

7 years

Digital

Invoices: Account payable/receivable invoices, A/P control, group reports, purchase orders, internal audit reports	4 years	Digital
Tax-exempt bonds	10 years after final bond matures	Paper until maturity, then Digital
Forms	While current	Digital
Health and Safety		
Incident and investigation reports (incident specific with attachments such as plan, camp inspections, logs, etc.)	18 years	Digital
Reports, plans, inspection reports, and first-aid logs	5 years	Digital
Insurance		
Claim files (workers' compensation, liability claims, general litigation files, auto claim files)	10 years after closure	Digital
Insurance policies, actuarial studies, ESIS contracts	Permanent	Digital
Tour permits/tour and activity plans	Permanent	Digital
Membership Records		
Applications (including Eagle applications)	Permanent	Digital
Authorization and disclosure forms	Permanent	Digital
Background checks	Permanent	Digital
Ineligible files (leaders, youth, and reviews)	Permanent	Digital
Unit rosters	Permanent	Digital
Youth Protection incident and investigation reports	Permanent	Digital

Documentation/application of clearances or background checks	3 years after expired	Digital
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Personnel Records

Attendance, illness, resumes, relocation, unemployment claims, goals, promotions, and other related reports	3 years	Digital
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Conflict of Interest Policy — signed copies	7 years	Digital
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EEOC Yearly Diversity Report EEOC1	3 years	Digital
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I-9s: Employment eligibility and verification	3 years after date of hire or 1 year after termination, whichever is later	Digital
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Personnel files and individual staff records	7 years	Digital
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Personnel files and individual records of commissioned professionals or pro-tech employees terminated for cause and for persons whose commission has been denied or revoked. Chief Scout Executives' sealed personnel files.	Permanent	Digital
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Reorganization plans	5 years	Digital
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Summer camp staff files or seasonal staff files, including letters of employment	5 years	Digital
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Program

If a document is potentially identified in more than one category, such as an application to attend with integrated release from liability, the document should be kept for the longest potentially applicable period.

Boy Scouts, Cub Scouts, Learning for Life/Exploring, Leadership Support, International, Jamboree, Order of the Arrow, NESA (National Eagle Scout Association), Venturing, National Events unless otherwise specified below	5 years	Digital
Risk Acknowledgement or Release from Liability forms from program events	10 years	Digital
Talent release or photo use authorization	10 years	Digital
Advancement records	Permanent	Digital
Training records	Permanent	Digital
Friends of Scouting pledge forms	7 years	Digital
Territory transfers/council mergers	Permanent	Digital
Charter applications	Permanent	Digital
Event files	5 years	Digital
Properties		
Blueprints, maps of facilities, construction as-built drawings, construction specifications, equipment manuals and purchase documents, and engineering reports	May be transferred with ownership or 10 years after property conveyed away	Paper or Digital
Environmental reports and hazardous waste disposal records	Permanent	Digital
Security, fire safety, access, postage and delivery	Current + 3 years	Digital
Software Licenses		
Software registrations, warranties, and license agreements	Until software removed	As provided
System Backups		

Magnetic tape and similar devices. Includes security, testing, and upgrades

13 Months

Digital

Tax Records

Federal and state tax: 990, 900-T, 5500, 1099, 1042, 5227, 1041-A, 1065, 941, 945, trust returns, unclaimed property returns, tax sheltered annuity reports

Permanent

Digital

State and federal sales and payroll tax: payroll withholding, unemployment, garnishment and workers' compensation reports, sales tax returns, support, and Scout Shop detail reports (used during audits), annual license, charitable registrations, and corporate filings

7 years

Digital

Approved effective: 1/1/2016



Steven P. McGowan, General Counsel

If it is an electronic application, the data is already retained and there is no paper application to which the policy applies.

Applications contain important answers to screening questions, which may be valuable in terms of the BSA showing it is consistent in processing registration applications. Cost-effective scanning and storage make retention in digital format an efficient choice.

Paper applications should be scanned and retained in PDF format immediately after they are processed. They can be bulk-scanned into folders organized by processing date or even month or some other logical manner of organization so long as it provides the ability to narrow the search for a specific application if it is required in the future.

Any question regarding this policy may be directed to the Legal or Records Management departments.

State of Illinois Imaging Pricing

- 1: Com Microfilm will pick up your documents at your location using Com Microfilm employees. There may be a \$ ~~2.50~~ pick up fee for offices over fifty miles from Springfield, IL.
- 2: Com Microfilm will prep your documents for scanning by removing staples as well as repairing torn pages if possible, using only Com Microfilm employees and or Alice Campbell employees that have passed all required state back round checks.
- 3: Com Microfilm employees will scan your documents using only Kodak Scanners as well as Kodak Capture Pro scanning software.
- 4: Com Microfilm employees will then index the documents to the agencies requirements.
- 5: Com Microfilm will then return the images on DVD'S and or electronically if agreed upon by the agency.

The cost for the above steps are as follows:

Scanning charges will be \$.0321 cents per image
Prepping and indexing charges will be \$ 14.25 per hour
~~Programming and job set up charges will be \$ 50.00 per hour~~

A 2.5 foot box can hold up to 4,800 images that scanning cost could be \$ 154.80 and it could take up to 6 hours to prep and index, that cost would be \$ 85.50. That brings the total to \$ 240.30.

A 1 foot box can hold up to 2,800 images that scanning cost could be \$ 89.88 and take up to 4 hours to prep and index, that cost could be \$ 57.00. That brings the total to \$ 146.88.

If you have any further questions please let me know.

Mike Sulliyen



Sales Manager
Com Microfilm

Honeysuckle Spraying Report

After talking to the forester (Jeff Brown) and the invasive species action team (Sarah Fernandez [chair], Jack Freiburg, Mike, Phil, and I), we confirmed what we already knew. Both camps have a moderate to heavy infestation of honeysuckle. We asked Jeff what would it cost to hire someone to come in and get it under control. He answered first by saying that this would be a job that he wouldn't want to touch, but if he was going to bid on this, it would be between \$350-600 per acre. He did give us a name of an Agricultural Spraying company out of Astoria, IL. I contacted this gentleman and discussed how this all works. Because honeysuckle is the last plant to lose its leaves in the fall, and everything else has gone dormant, you could do an aerial spray to kill the honeysuckle. He said that most of the foresters that he works with have told him he gets about a 75-80% kill with the first spray. This is a water-soluble round-up spray that doesn't harm anything other than what it was intended to kill. You would have about a two-day re-entry time. The time for this spraying is a very short window in the late fall sometime toward the end of November.

Due to the logging the last couple of years, we thought that we would not do anything this time at Saukenauk. This would give the outfitter a year where we aren't messing with his deer season. So, we would like to spray Camp Eastman, as it has less acres than Saukenauk and we can see what kind of kill we get. I'm attaching an aerial view of Camp Eastman with the boundaries in red. This equals around 130 acres. I've also attached a quote from Curless Flying Service in the amount of \$40 per acre to spray. He did also say that you would need to do a follow up in 2 years.

We propose that we spray a 130-acre area in Camp Eastman, expending \$5,200.00 of Board Designated Funds for Forest Management and removal of Invasive Species. This fund currently has \$8,100.

Meanwhile, both rangers are working on a grid map for the main areas in camp that we can use volunteers to control the honeysuckle in the main parts of camp. We will use a spray of 10 oz. Round-up, 5 oz. Crossbow (2,4d) and 1 oz. dish soap to a gallon of water. We believe that with the brush hog on the skid loader and help from troops, we can get those areas under control.





On behalf of the Invasive Species Action Team,

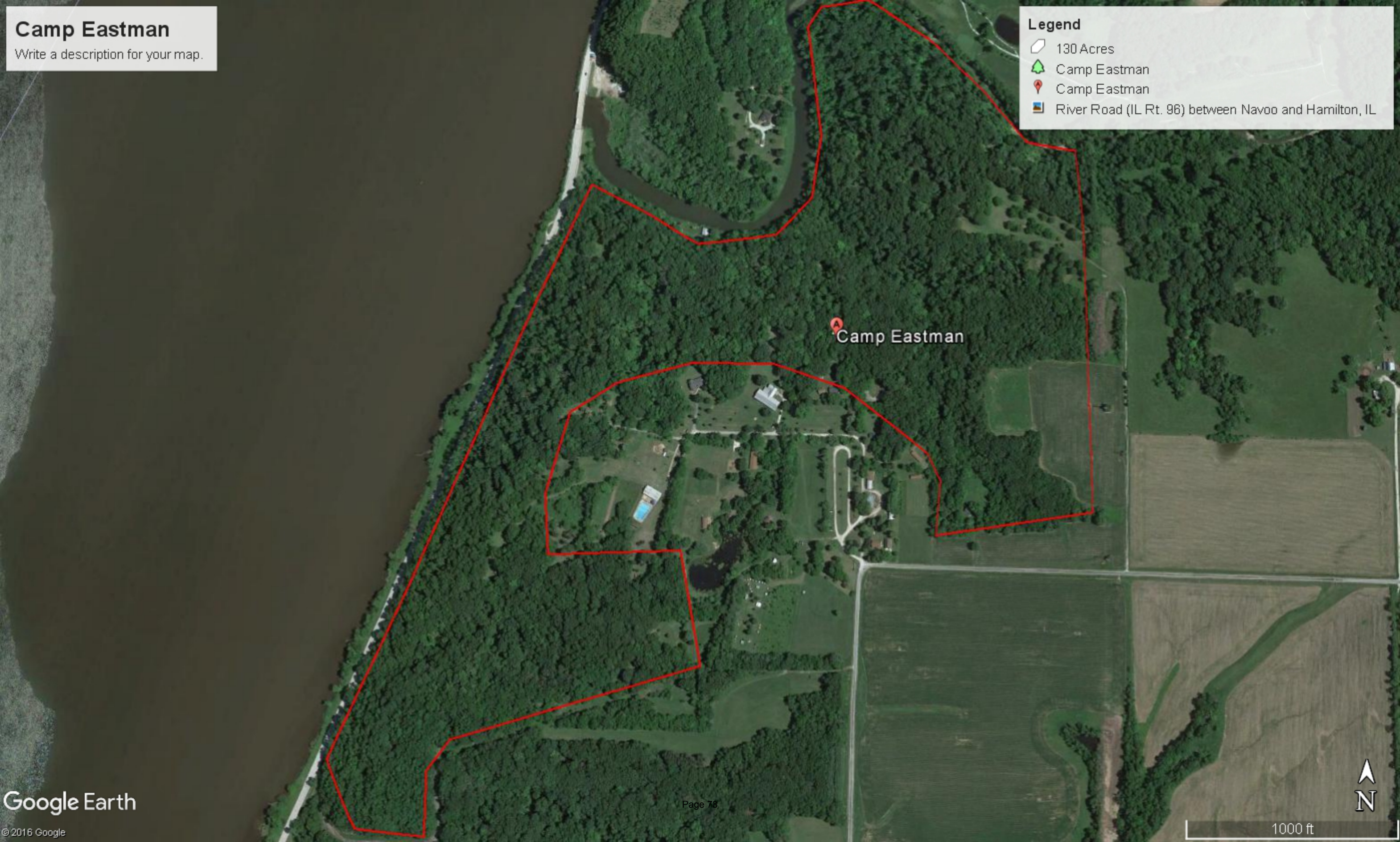
Keith Klusmeyer (CIC)
Council Properties Chairman

Camp Eastman

Write a description for your map.

Legend

-  130 Acres
-  Camp Eastman
-  Camp Eastman
-  River Road (IL Rt. 96) between Navoo and Hamilton, IL



1000 ft





CURLESS FLYING SERVICE

Agricultural Spraying & Seeding

11220 E. Bricker Rd • Astoria, IL, 61501-9156

Phone: 309/759-4826 • Fax: 309/759-4226

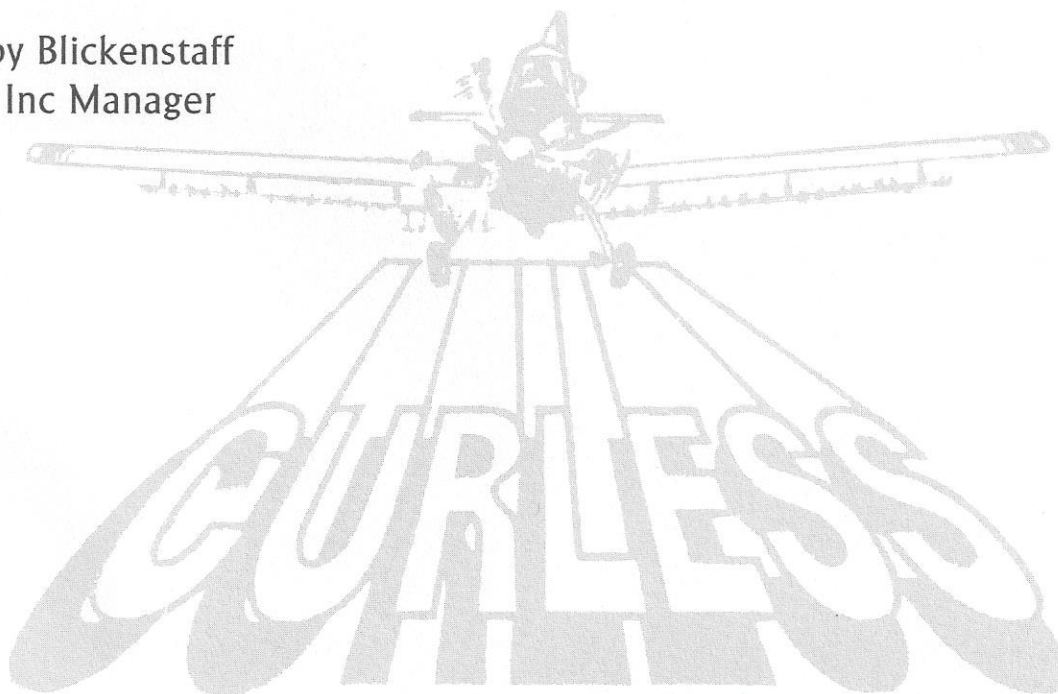
1-800-298-9078

April 21, 2017

Keith,
217-430-1432

Per our phone conversation, the price quote for
Fall Honey Suckle Spraying, at approximate 100 acres, would be,
application and chemical, \$40.00 per acre.

Bobby Blickenstaff
CFS, Inc Manager

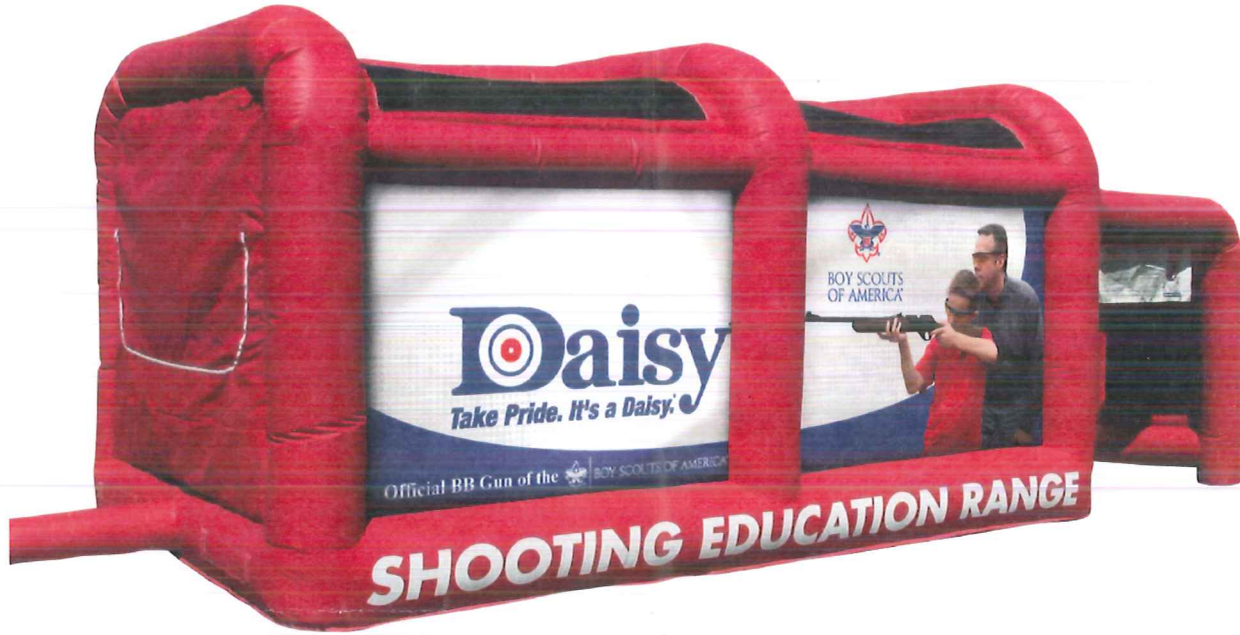




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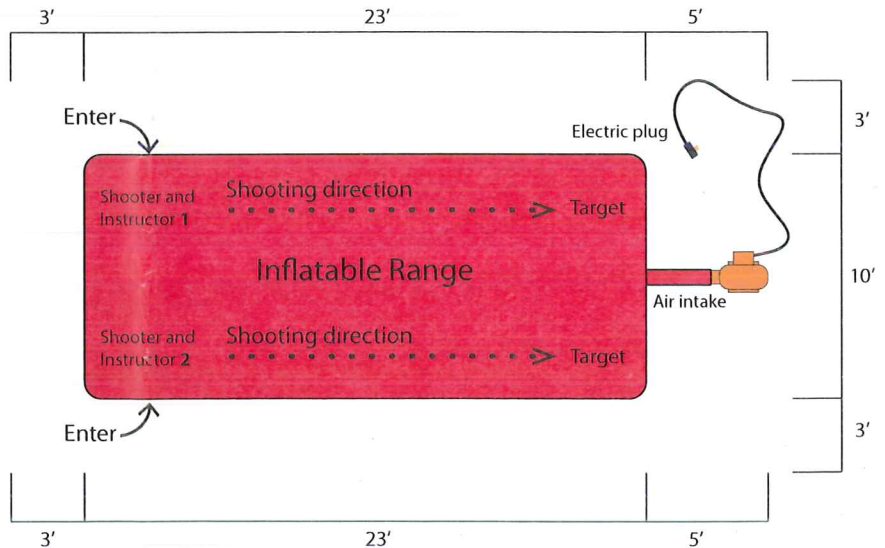


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⚠ CAUTION: Do not use this range with high velocity multi pump airguns, break barrels, firearms or even airsoft guns with velocities in excess of 350 feet per second. Doing so can cause serious damage to the range and is not safe. Do not shoot pellets in this range.



Item	Quantity	Price	Subtotal
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Total			

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Eagle Valley District Report

Overall Eagle Valley (EV) is on target in their Friends of Scouting (FOS) and Membership Goals.

Eagle Valley is currently sitting at 89.65% of their overall FOS goal of \$109,000. For the EV Community goal of \$65,000, they are sitting at \$57,195 or 87.9% of goal. Their campaign workers are continuing to follow up on past gifts received.

For the Family FOS goal of \$44,000, they are sitting at \$40,527 or 92.10% of goal. Campaign workers are continuing to follow up on past gifts received.

For membership at the end of May they are currently above on membership for cub scouting with 50 more cubs than last year at the end of May. EV is up 4 youth in Boy Scouts, down 4 youth in Venturing and down 16 youth in Explorers. Therefore, they are up 26 youth overall in membership comparing May 2016 and Ma7 2017.

Eagle Valley held their first multi-location Roundtable in May. The locations consisted of Quincy, IL for Adams Co., Carthage, IL for Hancock and Schuyler Counties, Griggsville, IL for Pike and Brown Counties and Keokuk, IA for Lee County Iowa and Clark County Missouri. While attendance was steady, we anticipate it to continue to grow as we have increased the opportunity throughout our service area. Our next Roundtable will be August 10, 2017.

Respectfully submitted,

Will Duryea

June 12, 2017

SHOQUOQUON DISTRICT REPORT JUNE 2017

District Executive *Jennifer Lepore*

District Chair *Josh Schier*

District Commissioner *Sue Hills*

JTE – Currently sitting at 975 points which positions us in Bronze.

Fund Raising

- FOS \$90,981.00 – 131.9% of Goal \$69,000.00
 - Family \$26,091.00 - 76.7%; Community \$64,890.00 – 185.4%

Community Service – 1.91 hours/scout - Silver. We are still working on making sure units enter all hours.

Membership – Membership is continuing to prepare for membership drive.

Training – A “train the trainer” is going to be offered for committee member training.

Advancement

- Boy Scouts at 17.53% - Silver.
- Eagle Board: There have been 9 Eagle Scouts this year. Several more candidates are anticipated in the coming months.
- Cub Scouts is at 51.71% - Gold. Deb Crouch is following up with a couple of units who have not reported any advancement.

Camping

- Boy Scouts 77.0% - Silver
- Cub Scouts 93.58% - Gold
- Planning is already underway for next year’s Merit Badge Conference.

Unit Contacts – 15.21% of units have required commissioner contacts – Bronze. We are making a concentrated effort to get all commissioners to report all contacts.

Unit Retention – 88.46%.

Black Hawk Lodge Board Report

The Lodge has been very busy this spring and will continue the hard work through the summer. The Lodge held their annual Spring Conclave at Camp Eastman on April 21st, 22nd and 23rd. Black Hawk Lodge had been awarded a grant from the Orders Region to help renovate Pete's Pond. We were able to start the project on the Conclave weekend. The area around the pond was cleared so that heavy machinery can now be brought in. We would like to thank BJ Kelly for all his help and guidance.

You will notice new signage at both camps this summer. I would like to recognize Black Hawk Lodge for their part in helping fund the signs. I would also like to make note that the lodge has so far this year recorded over 2,000 hours in service to our camps and communities.

We have launched a new camp program, OA Service Corps, which will begin during the 2nd week of Saukenauk Scout Reservation's summer camp. We will have 6 Order of the Arrow members spending the week at camp and providing service in the morning and enjoying camp in the afternoon. They will be building new picnic tables to be used by our camps. During this week they will also be providing an opportunity for Brotherhood conversion for any Ordeal member that are in camp.

We are looking forward to a good summer at camp and our call out ceremony at both camps. Fall Reunion will be held at Saukenauk Scout Reservation the weekend of August 18th, 19th and 20th. We are also looking forward to Section Conclave this fall.

Lodge Chief

Lodge Adviser

Staff Adviser

Jack Gunsten

Rick Atwood

Todd Lamison

Council Commissioner's Report

We had 70 units participate in the PB&J program, this spring. I met with many of these units and found they were very happy to receive the information that we shared with them. Our purpose was to show each unit's leadership the possibilities of making their units more successful by discussing with them their use of a unit calendar, unit budget, and ideas on recruiting membership. I want to thank our professional staff for their hard work and allowing volunteers, like myself, to participate in this start-up program. I look forward to the success of this year's program and to continue using this program in the following years.

Summer camp season is now here for Mississippi Valley Council. We are looking forward to having our commissioner staff at summer camp. We will have designated Commissioners who will be going through our camps, talking with units about their needs and what we can do to help them at camp. I took a walk today through Saukenauk Scout Reservation and visited with many youth and leaders, as well as staff. June has been a warm month, but I saw a smile on most everyone I visited with. I look forward to having great conversations during every week at camp, with those in attendance. If you get a chance come down to camp and see what is going on. This is a great way to clear the mind and just relax.

The commissioner team is in the process of developing a bi-monthly packet for units visits to be used by the unit commissioners of our council. My hope is to have this completed in time for our kick-off in June.

Our current JTE score for unit visits is at 26.3 %, which is silver. Unit commissioners need to be getting out and making contacts with their units this Spring. We need about an addition 26 units contacted to raise our status to Gold. It is my hope to add the PB&J contacts, as well as the unit contacts at summer camp, to raise the bar for our council and achieve the gold status.

In Scouting and Service,

Dennis Stewart | Council Commissioner



Explore

Districts

MAY 2017



JOURNEY TO EXCELLENCE

Central-A3 Mississippi Valley 141 (#141)

Quincy, IL
2017-06-08

Total Score (3000 max)

Current Year-to-Date: 2000 of 3000
Last Year-to-Date: 2200 of 3000



Overall status



Finance Membership Program Unit Service Leadership and Governance

