

MINUTES
EXECUTIVE BOARD MEETING
October 20, 2020
Zoom Videoconference

Executive Board Attendance

Greg Allen	Tej Ghosh	James Mehaffy
Brent Babyak	Dennis Gorman	Kevin Mineart
Rick Buller	CJ Heuvelmann	Bill Paxton
Donna Buss	Barbara Holthaus	Doug Peters
Lois Campbell	Greg Humphrey	Ben Schmidgall
Jason Costigan	David Janus	Jadon Schreacke
Mark Crooks	Keith Klusmeyer	Nathan Smith
Robert Dickson	Gina Lanning	Jeff Spear
John T. Dozier	Karen Mayville	Christine Tracy
Will Duryea	John McKillip	

Other Attendance

Ryan Barnes	Ricci Dula	Rosanna Voss
Bill Daniels	Bruce Moechnig	

Excused Absence

Kent Embree	Patrick Rogers	Jeff Terry
Jack Freiburg	Dennis Stewart	

Council President Brent Babyak welcomed everyone and called the meeting to order at 5:32 p.m. A quorum was declared. Brent welcomed Quincy Sales Associate Laura Dighe to the staff and stated the Mississippi Valley Council is looking forward to meeting her in person.

Action Items:

- ◆ MOTION (by Will Duryea, seconded by John McKillip) TO APPROVE JUNE 16, 2020 EXECUTIVE BOARD MINUTES AS PRESENTED. Motion carried.
- ◆ MOTION (by Keith Klusmeyer, seconded by Rick Buller) TO ACCEPT THE SEPTEMBER 15, 2020 EXECUTIVE COMMITTEE MINUTES AS PRESENTED. Motion carried.
- ◆ MOTION (by Kevin Mineart, seconded by Bill Paxton) TO ACCEPT THE RESIGNATIONS OF CHRISTIE BLIVEN AND SARAH BONANSINGA AS EXECUTIVE BOARD MEMBERS AND COUNCIL MEMBERS-AT-LARGE; TO APPROVE DENISE EMBREE AS EXECUTIVE BOARD MEMBER AND COUNCIL MEMBER-AT-LARGE BY VIRTUE OF POSITION AS EAGLE VALLEY CHAIR; TO APPROVE JADON SCHREACKE AS YOUTH EXECUTIVE BOARD MEMBER AND COUNCIL MEMBER-AT-LARGE BY VIRTUE OF POSITION AS OA LODGE CHIEF REPLACING RYAN HUSEMAN; AND, TO APPROVE CJ HEUVELMANN AS YOUTH EXECUTIVE BOARD MEMBER AND COUNCIL MEMBER-AT-LARGE BY VIRTUE OF POSITION AS TRIBE OF THE SILVER TOMAHAWK LODGE CHIEF, EXTENDING TERM FOR ONE YEAR.. Motion carried.
- ◆ MOTION (by Bob Dickson, seconded by Bill Paxton) TO APPROVE THE TREASURER'S REPORT AS PRESENTED. Motion carried.

- ◆ MOTION (by Will Duryea, seconded by Rick Buller) TO APPROVE THE REQUEST OF CEDA TRANSFER FROM CAPITAL FUND 2 TO OPERATING FUND 1 IN THE AMOUNT OF \$6,188.00 TO PAY FOR BOAT AND HVAC. Motion carried.
- ◆ MOTION (by Dennis Gorman, seconded by JT Dozier) TO APPROVE THE UTILIZATION OF UPTO \$25,000 FROM BOARD DESIGNATED FORESTRY FUNDS WHILE FIRST UTILIZING DONOR RESTRICTED FUNDS GIVEN FOR THE SSR RESTROOMS AND SHOWER HOUSE PROJECT. Motion carried.
- ◆ MOTION (by Bob Dickson, seconded by Rick Buller) TO ACCEPT VICE PRESIDENT REPORTS AS PRESENTED. Motion carried.
- ◆ MOTION (by John McKillip, seconded by JT Dozier) TO ACCEPT THE ORDER OF THE ARROW AND TRIBE OF THE SILVER TOMAHAWK REPORTS AS PRESENTED. Motion carried.

Report Items:

- ◆ Area 3 Vice President of Finance (Bill Daniels):
 - Bill briefly explained his service in Scouting. He spent thirteen years on the Mississippi Valley Council board through February 2017. In May 2017, he was elected to the Area.
 - Bill explained the National BSA organization is set up as four regions (Eastern, Northern, Southern, and Central). We are in Central Region which is composed of seven areas; we are in Area 3. There are 61 councils in the Central Region with nine in Area 3.
 - Bill measures council size by available youth. He reviews the Statement of Operations and Statement of Financial Position.
 - The Mississippi Valley Council's deficit is the smallest of all the councils in the area. We are \$41,000 up in direct support as compared to last year at this time. We have great liquidity coverage with good financial practices. The Mississippi Valley Council does not think like a not-for-profit, but a not-for-tax organization.
- ◆ Nominating Committee Updates (Kevin Mineart): The first meeting was held recently. We are working on recruiting potential new board members. The next meeting will be the first part of November.
- ◆ Treasurer's Report (Jason Costigan):
 - Statement of Operations – Total revenue came in at \$40,000. Direct support was over budget due to foundations and trusts, FOS, and special event contributions being up. Indirect support is on target. These are times such as United Way contributions. Other revenue is down due to sales of supplies, activity revenue and camping being off target. Total expenses came in at \$70,000. Salaries are under budget. Almost every bucket in "other expenses" came in under budget. Staff is doing a nice job controlling travel expenses. Program supplies also being managed well as this was well under budget. This put us at a \$30,000 deficit for the month of September and we are sitting at \$108,000 deficit for the year. We believe we should end the year around \$100,000 to \$150,00 deficit which is much better than original projections when the pandemic began – original figures were around \$250,000 deficit. We have fund sin unrestricted net assets that we are using to get us through this.
 - Statement of Financial Position – Cash in the operating fund is down due to the deficit which we already discussed. Capital cash is up year-over-year due to donations received for CE shower house and the SSR dining hall bathroom renovations.
 - Budget Committee held its first meeting last week where we reviewed a Council SWOT Analysis. We have our next meeting scheduled for next week to continue to review the 2021 budget information.
- ◆ Fund Development Report (Rick Buller):
 - Friends of Scouting – 2020: This has been an interesting and challenging year. As of October 6, 2020, we are at 84% of our campaign goal. Bob Dickson and the Eagle Valley Community

- division is over 98% of goal, and over \$6,000 ahead of same time last year. We are nearing the end of FOS, with the goal of a final report in November.
- 2021 Friends of Scouting: Rebranded to *Deliver the Promise*. It will focus on how we deliver the promise of Scouting to our youth. We will use the iceberg that was used in the Family FOS campaign in 2020 and change the wording to illustrate how we are delivering each point to our Scouts. We need a community person in Shoquoquon and a family person in Eagle Valley, as well as a council FOS chair to fill volunteer positions; any recommendations are much appreciated.
 - Golf – Are you tougher than a Scout? – Camp Point: This annual tournament was held Friday, October 2, 2020 at Camp Point, IL. Final numbers are not yet known, but we should net a little over \$5,000.
 - Golf – New tournament – Fort Madison: We started another golf outing in the northern part of the Council to try to generate additional revenue. That event was Friday, October 9th at Sheaffer Golf Course near Fort Madison, IA. Sheaffer was great to work with. We had twelve teams participate this year and the net appears to be near \$3,000. We are looking to hold this event in May next year.
 - Phantom Trivia Night: Last month, we reported ideas for this virtual event. It is still in development and we will have updates as they develop. We would send out a letter to all past attendees of the Quincy and Burlington trivia nights asking for money. We would include 25 trivia questions, consisting of five categories with five questions each. We will provide the answers for a \$5 plus donation. We would also encourage a donation of \$20.20 in honor of the 2020 pandemic.
- ◆ Vice President Reports
- Enterprise (Keith Klusmeyer):
 - Camp Eastman Properties met via Zoom for the first time since July. They discussed upcoming projects that the camp needs to focus on such as finishing up work on the new honorary cabins and building a storage area in the Scoutcraft Shelter which will be funded by CEDA. They also want to finish up the siding on the Tribe Lodge and then turn their attention to Silvertip Lodge which will need a new roof and some other work on the soffits. They asked if they could change the color of the stain from nutbrown to the color that they have been using for the other buildings in camp. I feel if they stay consistent with the color of stain, I do not have a problem with that. We want to keep as close to the brand as possible. Phil is to get the name of the stain and we will add that color to our project book. There is a lot of maintenance and upkeep for both camps, as camps have not been used as much this year. Phil has begun preparing the camp for the winter.
 - Work on the new Saukenauk dining hall sewer house is under way. Demolition of the old facility was completed, pouring of the new footings and rough plumbing is in progress. Hoping this project will be completed by the end of November. As with Eastman, this camp needs some major cleaning and maintenance. With Mike being out several weeks, we need help to get this camp ready for the winter and a good cleaning. Saukenauk was rented for a wedding on October 10th. Several volunteers went up that week before and cleaned the facilities that were being used. There are several projects that need to be finished up which were started in the spring but got halted due to the COVID-19 pandemic. We are working on finishing up those items.
 - Council Properties Committee met up at Camp Eastman the beginning of September. This committee is beginning the process of updating the Envision plan. We would like to send out surveys to all the units and ask them their opinions as to what they would like to see done in camps. With the changes made in Scouting the last several years, our priorities might have changed. Once we get this information back, we will have a strategic plan meeting and layout the next five years as we did in 2015.

- Program (Jim Mehaffy):
 - 2021 Summer Camp Dates have been set for Scouts BSA Summer Camp, Cub Scout Adventure Camp, and Webelos Adventure Camp.
 - Online Merit Badges continue to be offered. Salesmanship was presented on September 2 with 13 registered and 7 completions. Citizenship in the Nation was presented on October 7 with 38 participants including 9 out-of-council. Chess was presented on October 13 with 4 registrants. Future online merit badges include Citizenship in the World on November 4 and Citizenship in the Community on December 2.
 - Hybrid Merit Badges offered are Canoeing on August 29 at Camp Eastman with 13 attending of 16 registrants and 12 completions; First Aid online November 9 and in-person November 21 or 23 at various locations; and Environmental Science on December 5 at Camp Eastman
 - Program Days were held in August, September and October for ATV program and Cub Scout program day.
 - Digital Den Meetings held September through December. September had six Scouts participate and October has ten registered.
 - MVC River Trek Challenge is ongoing. Three troops have started the four-river challenge. Patches are available at the Scout Offices.
 - Service Challenges include Scouting for Food in October, patriotic theme in November, and Good Deed challenge in December.
 - We need to find a way to get more Scouts involved in our program opportunities. There are all great opportunities for our Scouts to continue to participate in the Scouting program. If anyone on the board has any suggestions on how to reach out to our Scouts and Scouters, please speak up during our board meeting. The only bad idea is the one left unspoken.
- ◆ Additional Reports
 - Order of the Arrow Chief (Jadon Schreacke): Lodge elections were held virtually. Vigil class of 2020 were inducted with only the inductees and staff present. A virtual Halloween event is this Friday, October 23rd with contests and trivia. Brotherhood induction will be held virtually. Continue to work with units to perform unit elections and keeping units updated with what the Lodge is doing.
 - Tribe of the Silver Tomahawk (CJ Heuvelmann): A workday was recently held at camp getting prepared for camp next year. Neolin ceremony and Winter Banquet to be held in mid-January or in February are being discussed. All officers remain the same.
- ◆ Council Commissioner Remarks (Ben Schmidgall): This year has been a bit of a challenge. We are starting to come out of it. The Program Committee and volunteers have done an excellent job. We are trying to recruit more unit commissioners.
- ◆ Scout Executive Remarks (Ricci Dula):
 - National Bankruptcy: Ricci reported that we are in the “calm before the storm”. National is waiting until November 16, 2020 to determine how many claims there are and how big the trust needs to be. For us, as of today, there are no claims from Mississippi Valley Council, the former Saukee Area Council, or the former Southeast Iowa Council. This is a testament to how well our council has worked to keep our youth safe. We are going to get through this stronger.
 - Deliver the Promise: This will be a campaign that resonates with our families and our potential donors.
 - October Scouting for Food Drive: Units will have a storefront presence or go door-to-door. The Board is challenged to buy a few non-perishables and donate to a local food bank. Take a photo and post to the Mississippi Valley Council Facebook page <https://www.facebook.com/MississippiValleyCouncil>

- Good Turn Challenge in December: This challenge is to think above oneself. Suggestions are to serve food at a shelter or give a coat.
- Membership: Our team has worked their hardest. We are in the top one-third of the nation. Out of 255 councils, we are at 25 or 28. We are definitely moving forward to deliver the promise.
- ◆ Council President Remarks (Brent Babyak): Brent reported that Patti (his wife) has been battling cancer for over four years with remission twice. About 3 ½ weeks ago, they received information that her cancer had returned; she was placed on a pretty aggressive chemotherapy treatment immediately every two weeks indefinitely. In light of this, Brent had a conversation with Ricci Dula and Will Duryea. At the end of this current year, Will agreed to take over Council President duties. Brent will continue to stay on the board. Scouting means a lot to Brent and his family. He asked that we keep Patti in our prayers. She continues to teach and will not give up. Brent thanked everyone for all they do for Scouting and their communities and wished everyone a happy Thanksgiving and holiday season.

Meeting declared adjourned at 6:31 p.m.

Respectfully submitted,



Ricci Dula
Scout Executive

Attest: 
Brent Babyak, Council President

/rcv