

MINUTES
EXECUTIVE BOARD MEETING
July 20, 2021
Camp Eastman (in person)

Executive Board Attendance

Greg Allen	Denise Embree	Matt Rinker
Fr. Steven Arisman	Kent Embree	Patrick Rogers
Rick Buller	Mark Field	Josh Schier
Mark Crooks	Keith Klusmeyer	Ben Schmidgall
Robert Dickson	James Mehaffy	Nathan Smith
John T. Dozier	Kevin Mineart	Jeff Terry
Will Duryea	Craig Nowell	
Greg Ellingson	Doug Peters	

Other Attendance

Ryan Barnes	JDavid Gilbert	Michelle Meyer
Ricci Dula	Jeff Melton	Brady Whitney

Excused Absence

Rick Atwood	Dennis Gorman	Karen Mayville
Brent Babyak	CJ Heuvelmann	John McKillip
Donna Buss	Barb Holthaus	Bill Paxton
Jason Costigan	David Janus	Marcel Wagner
Brady Frericks	Gina Lanning	

Council President, Will Duryea called the meeting to order at 6:20p.m. A quorum was declared. Will introduced J David Gilbert, the Camp Director for 2021, and asked him to share current camp updates and information to the board. J David stated that camp attendance for 2021 is at 80% from 2019 at Camp Saukenauk and 75% at Camp Eastman. Our camps also had the most out of council units attend this year from previous years. He congratulated his camp staff and the Compliance Committee for their efforts in maintaining and enforcing Covid-19 prevention protocols used at camp this year. He also thanked the Board for following these guidelines while at camp also.

Action Items:

- ◆ MOTION (by Keith Klusmeyer, seconded by Robert Dickson) TO ACCEPT THE RESIGNATION OF THOMAS DICKERSON. Motion carried.
- ◆ MOTION (by Kevin Mineart, seconded by Rick Buller) TO ACCEPT THE RESIGNATION OF MARCELL WAGNER. Motion carried.
- ◆ MOTION (by Jeff Terry, seconded by Josh Schier) TO APPROVE THE APRIL 20, 2021 EXECUTIVE BOARD MINUTES AS PRESENTED. Motion carried.
- ◆ MOTION (by Keith Klusmeyer, seconded by Robert Dickson) TO ACCEPT THE MAY 18, 2021 EXECUTIVE COMMITTEE MINUTES AS PRESENTED. Motion carried.
- ◆ MOTION (by Kevin Mineart, seconded by Jeff Terry) TO ACCEPT THE JUNE 29, 2021 EXECUTIVE BOARD MINUTES AS PRESENTED. Motion carried.

- ◆ MOTION (by Craig Nowell, seconded by Rick Buller) TO ACCEPT THE 2020 AUDIT AND 990 AS PRESENTED. Motion carried.
- ◆ MOTION (by Jeff Terry, seconded by Greg Ellingson) TO APPROVE THE JUNE 2021 FINANCIALS AND TREASURER'S REPORT AS PRESENTED. Motion carried.
- ◆ MOTION (by Kevin Mineart, seconded by Josh Schier) TO APPROVE THE ACCEPTANCE OF VICE PRESIDENT REPORTS AS PRESENTED. Motion carried.

Report Items:

2020 Audit Presentation (Brady Whitney from Gray, Hunter, Stenn)

Brady was present to give an overview of the Council's recent audit. The audit review included three sections: 1. Management Letter 2. Governance Letter 3. Audit Report and Opinion

Financial information presented to the Board:

- The Council currently has 7.4 million in net assets (1/2 are unrestricted assets)
- FOS includes \$220,000 in gifts
- PPP Loan of \$155,000 acquired in 2020
- Increase in net assets of \$262,000
- Lower program expenses due to covid
- Council has 1.1 million in liquid assets which is good
- Our endowment fund has a total of 4.57million with 1.3 having no council restrictions
- The newly developed Pat Jackson Memorial Fund has been set up
- GHS's opinion is an Unmodified Opinion (best option available) on the Council's financial statements.

Brady concluded by thanking Ryan Barnes and Ricci Dula in assisting promptly with audit.

- ◆ Treasurer Report (by Ryan Barnes for Jason Costigan): This report is for YTD of June, 2021.
 - Statement of Operations - Total revenue for June came in at \$149,600.
 - Friends of Scouting (updated to Deliver the Promise (DTP) came in slightly below budget at \$30k. A donation request letter was just sent to 500 donors.
 - There are several upcoming events that will generate income. The scout shop added additional sewing services.
 - United way support came in lower than budget
 - Total expenses for June came in at \$135,000.
 - Expenses were managed well this year. Several maintenance projects were completed before year end last year.
 - The council will strive to achieve a strong popcorn sale as well as a strong 3rd & 4th quarter to end 2021.
 - Statement of Financial Position -
 - Cash is up largely due to second round of PPP funding
 - Long term indebtedness is the PPP round 2, which we anticipate becoming a forgivable grant.
 - Total current liabilities are up largely due to deferred camp revenue for Camp Eastman that hasn't been recognized as of the end of June.
- ◆ Vice President Reports and Discussion:
 - Enterprise (Keith Klusmeyer): Keith's report concluded that these items have been completed at **Camp Eastman**: Wild Buck Shelter at T21, Silver Tomahawk Lodge stained, and framing of a corner closet at Scoutcraft shelter (funds & labor provided by CEDA). The new shower house is scheduled to begin late Aug./early Sept. Funds are raised and contract is signed. Camp Eastman

pool closed this year due to leaks with plumbing & pump problems. Structure is good. Several Board members were able to see in person the pool to access the problems.

Saukenauk: Wi-Fi at camp has been completed. Pistol Range was completed and used this year at camp. Dining Hall shower house and bathrooms have been completed. Future updates include campsite shelters and to update the latrines.

- Fund Development (Rick Buller): Rick reported Deliver the Promise (DTP) needs \$26,000 to reach its 2021 goal of \$163,140. We are up \$16,800 compared to this time last year. Last week 500 donor letters were sent out and follow up phone calls will begin in August. We made an increase on revenue from the “Are You Tougher than a Scout” golf outing in May and are about the same with the Sporting Clays event. Rick stated several upcoming events this Fall to the end of the year and asked for the Board to promote and support these upcoming events.
- Endowment (Barb Holthaus): No report available
- Marketing/Membership (Christine Tracy): No report available
- Program (Jim Mehaffy): Jim stated we had a lower number of camp participants this year, down 65 youth and 64 adults. However, we were still able to offer 3 sessions of Cub camp, 2 Webelos camp, and 4 sessions of Scouts BSA camp. Camp reviews went well – Jim asked for additional feedback from leaders. Twilight and Day camping opportunities were also added this year. There will be a health merit badge weekend coming up. Jim also mentioned it is important for leaders to get position specific training and for the Board to take their training online also.

◆ Additional Reports:

- Order of the Arrow (Jadon Schrecke):
- Tribe of the Silver Tomahawk (CJ Heuvelmann):
Jeff Melton, Adv. Council, gave a report for both lodges. Black Hawk Lodge (OA) held their Spring Conclave in April 2021 with 81 Arrowmen/candidates attending. The 2021 Fall Reunion will be August 13-15th at Saukenauk. The Tribe of the Silver Tomahawk has their Fall Conclave weekend on August 27-29th.

- ◆ Council Commissioner Remarks (Ben Schmidgall): Ben stated our main goal is getting “scouting” going again and getting revved up for Fall Recruitment. He is calling on Board members to help find unit mentors that can call on leaders of new Packs and Troops and those that are struggling. The Board is requested to have an “all hands on deck” attitude with this process and to email Ricci any names of those that would be good leaders or mentors. Will mentioned having a training and mentorship program in place will help develop strong leaders in scouting. Ricci will share the units needing mentorship with the appropriate committee.

- ◆ Scout Executive Remarks (Ricci Dula): Ricci updated the Board on the 2021 SMART Goals: SMART Goals were created from the Council’s 2020-2025 strategic plan: 1) Envision – Envision Plan was updated for 2021-2024; 2) Maximize use of facilities – have Saukenauk Scout Reservation and Camp Eastman used year-round by outside groups for events, weddings, hunting, etc.; 3) Expand legacy endowment giving – create opportunities for donors to consider supporting the council’s endowment; 4) Increase trained leaders – greatly increase the number of trained leaders to help deliver a robust program to our youth which will greatly improve youth retention and the growth of Scouting in the Mississippi Valley Council; 5) Serve more families/increase community visibility – have the council rebound from the loss of membership due to the pandemic and national bankruptcy with the objective to give every youth multiple opportunities to join the Scouting program; and, 6) Build on community partnerships – increase visibility in the community that will help develop and strengthen relationships with other organizations which will help in the future with school access, new unit opportunities, and community relationships.

Ricci is focusing on having units utilize their committee formations. This will help with the reorganization of some units that haven't met yet since covid. Membership is critical to our Council. We need support and a dedicated professional staff. Our DE, Matt Ghirarda, is working now with units. Cord Boughton is starting in August as a Membership & Marketing coordinator to help with recruiting youth to scouting. As one of the SMART goals, every youth will have at least 4 opportunities to join scouting.

- ◆ Council President Remarks (Will Duryea): Will remarked on the BSA bankruptcy status. Our LOA agreement has been made and signed. We are waiting to hear back, and negotiations are still going on nationally. Camp Eastman is a protected Council property. We are working on securing Camp Saukenauk as a protected asset also.

Other:

- ◆ Fr. Steven Arisman requested introductions since we were in person.

Meeting declared adjourned at 7:55 p.m.

Respectfully submitted,


Ricci Dula
Scout Executive

/mmm

Attest: 
Will Duryea, Council President