

MINUTES
EXECUTIVE BOARD MEETING
December 20, 2022
Videoconference

Executive Board Attendance

Greg Allen	Greg Ellingson	Keith Klusmeyer
Fr. Steven Arisman	Denise Embree	Rachel Lindeen
Brent Babyak	Kent Embree	Karen Mayville
Rick Buller	Mark Field	John McKillip
Donna Buss	Jack Frieburg	Kevin Mineart
Jason Costigan	Dennis Gorman	Craig Nowell
Mark Crooks	Greg Humphrey	Doug Peters
Robert Dickson	David Janus	Nathan Smith
Will Duryea	Cory Johnson	Jeff Terry

Other Attendance

Ricci Dula	Michelle Meyer
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Excused Absence

Lois Campbell	Brady Frericks	Josh Schier
Gina Clarke	Barb Holthaus	
Dakota Dietsch	Landon Melvin	
JT Dozier	Matt Rinker	

Council President, Will Duryea called the meeting to order at 6:00 p.m. A quorum was declared. Governance items were taken care of first which included the approval of meeting minutes and approval of the Burlington/West Burlington United Way Annual Agreement.

Action Items:

- ◆ MOTION (by Keith Klusmeyer, seconded by Greg Ellingson) TO APPROVE THE OCTOBER 18, 2022 EXECUTIVE BOARD MINUTES AS PRESENTED. Motion carried.
- ◆ MOTION (by Keith Klusmeyer, seconded by Greg Ellingson) TO APPROVE THE NOVEMBER 18, 2022 EXECUTIVE BOARD MINUTES -ELECTRONIC VOTE TO SPEND INSURANCE REPLACEMENT MONEY AS PRESENTED. Motion carried.
- ◆ MOTION (by Craig Nowell, seconded by Jeff Terry) TO ACCEPT THE NOVEMBER 15, 2022 EXECUTIVE COMMITTEE MEETING MINUTES AS PRESENTED. Motion carried.
- ◆ MOTION (by Brent Babyak, seconded by Craig Nowell) TO APPROVE THE BURLINGTON/WEST BURLINGTON UNITED WAY ANNUAL AGREEMENT AS PRESENTED. Motion carried.

- ◆ MOTION (by Robert Dickson, seconded by Dennis Gorman) TO ACCEPT THE NOVEMBER 2022 FINANCIALS AND TREASURER'S REPORT AS PRESENTED. Motion carried.
- ◆ MOTION (by Keith Klusmeyer, seconded by Dennis Gorman) TO ACCEPT THE 2023 BUDGET AS PRESENTED. Motion carried.
- ◆ MOTION (by Will Duryea, seconded by Fr. Steven Arisman) TO APPROVE THE TRANSFER OF \$100,000 FROM THE UNRESTRICTED ENDOWMENT (US BANK) TO OPERATING FUND FOR CASH FLOW NEEDS AS PRESENTED. Motion carried.
- ◆ MOTION (by Keith Klusmeyer, seconded by Rick Buller) TO ACCEPT THE VICE PRESIDENT REPORTS AS PRESENTED. Motion carried.

Treasurer's Report (Jason Costigan): Jason stated that overall YTD numbers are down for the year on special event revenue and the Deliver the Promise campaign is down \$28k. Other direct contributions are up which is good. The Council fell short with an over aggressive camp income budget which was not met. Expenses have been handled well to compensate for a shortfall. This report is YTD for November 2022.

- Statement of Operations - Total support and revenue through November is at \$873k.
 - Direct Support is at \$324k which is behind plan by \$55k.
 - Deliver the Promise (DTP) is down \$28k.
 - Net special events is down \$56k.
 - Foundations and trusts down by \$7k but other direct contributions are up \$60k.
 - Other total revenue is at \$440k, down \$164k to budget.
 - Camping income down \$131k
 - Net activities income down \$24k
 - Total expenses through YTD thru month end November is at \$962k which is \$120k better than budget.
 - With revenue YTD at \$873k and expenses at \$962k we are currently at a \$89k deficit.
- Statement of Financial Position -
 - Cash is down due to the bankruptcy payment
 - Prepaid expense is down; this is timing related due to insurance payments that have not processed yet in 2022
 - Deferred revenues are up, this is due to collected Jamboree payments
 - Land, buildings, equipment is up due to the shower house at Eastman
 - The noncurrent assets are down. This is tied into the audit where we made a GAAP allowable change to lower the valuation of the Knapp Property to better align it to the benefits we receive

Discussion & Report Items:

- Administration (Jeff Terry): The bankruptcy settlement is still ongoing. All but two Councils have contributed their required portion of the settlement to an escrow account. There have been two appeals that are currently in the court process and the settlement may not be finalized until the end of the first quarter of 2023. Our Council portion has been sent and is waiting in their escrow account.
- Endowment (Barb Holthaus): Barb was unable to attend. Dennis Gorman was able to give some information on additional endeavors that are in the process on future endowment opportunities.

- Enterprise (Keith Klusmeyer): Keith reported that Camp Eastman was able to purchase a tractor for \$43,650 with the insurance replacement money. This leaves \$12,000 for a building that will be 22x36 to house the tractor. Labor will come from volunteers to complete this project. An insurance review discussion followed, and Jack Frieburg suggested starting now by forming a special committee. It was brought to the attention that the Council should look at cyber-insurance as well during the insurance review.
- Fund Development (Rick Buller): Rick discussed how the 2022 budget fell short with a significant loss of income from special events. The first event for 2023 is the Fort Madison Trivia night on January 21, 2023. He asked for sponsorship for the event from the Board. The Board is asked to support our fundraising events by attending or promoting to others to attend.
 - Deliver the Promise (DTP) – The 2022 campaign goal is \$178,500. As of December 12, 2022 the campaign is at \$150,750 (84.5% of goal).
 - The 2023 DTP campaign has started, and each Board member should have already received their pledge card. It is crucial that the Board sets the pace at the beginning of this campaign. Rick asked the Board to turn in their 2023 pledge card as soon as they can.
 - There will be a Quincy Distinguished Citizen Dinner this year also.
- Marketing/Membership: (Karen Mayville): Karen Mayville thanked our District Executives Matt Shaw and Mimi McKinney on their enthusiasm and current momentum to meet the current membership goals of each district. 30 new Cub Scouts have registered with a goal of 33. Two new explorers have been recruited and new packs have been started. Two in Eagle Valley and one in Shoquoquon. The committee is still pursuing new packs and recruitment efforts.
- Program (Doug Peters): Doug stated that winter program activities are being planned for January, Polar Bear for Scouts BSA and Yukon for Cub Scouts. Summer camp is being planned with dates and costs available. Hiring staff will be next. There is still a push for more Scouts to attend the Jamboree 2023 Council contingent. The Council is also holding Wood Badge leadership training in April. We currently need a big push for recruitment. All Board members are also encouraged to attend. We need 30 participants to hold the class. Vickie Livingston, our training chair, is also planning some training events for leaders later in 2023.
- Order of the Arrow (Landon Melvin): Landon was unable to attend, and no report was given. The annual Winter Dinner was held last Saturday evening with special guest, Tim Reiss, the National Chief of the OA.
- Tribe of the Silver Tomahawk (Dakota Dietsch): Dakota or Aric Creelman were not able to attend but a report was given to add in the packet. It highlighted the upcoming Winter Banquet on January 7, 2023. The Tribe is looking forward to the Board coming to Camp Eastman for the Board meeting in July this year. Fundraising is continuing to repair the roof on Silvertip. They are also working on ceremony coordinating already and trail usage to the Lone Eagle Point.

Commissioner's Report (Craig Nowell): Craig commented on four items

1. The Commissioner staff will get together when they attend the Council Annual Dinner and meeting on February 25, 2023.

2. There is a commissioner college course coming up. The NST6 Annual Conference is being held in Wisconsin in March 2023. Craig is asking Board Members and Vice Presidents of committees to attend with him.
3. Craig let the Board know about the program Amazon Smile. They donate to non-profits like Mississippi Valley Council when an order is placed on Amazon and we are designated as a recipient.
4. Craig is still looking for commissioners for both districts in our Council. We have some but there are still many units to visit with. We need more volunteers.

Scout Executive Report (Ricci Dula): Ricci put an endorsement out for Wood Badge. He asked the Board to consider attending. He is excited about the energy and inspiration our new staff has. Cord Boughton, current Program Director, is focusing on a successful and safe summer camp. Promotion is currently ongoing. Matt Shaw and Mimi McKinney, our current District Executives have started their 2023 Deliver the Promise family campaigns. More volunteers are engaged this year so our outcome should be good. More volunteers are needed however to help with our special events throughout the year. This will help the events be more successful overall. Ricci concluded that he is looking forward to everyone attending the Council Annual Dinner on February 25, 2023 at the Pzazz complex in Burlington, Iowa.

Council President Report (Will Duryea): Will had to leave the meeting at 7 p.m. and Jason Costigan ended the meeting with a thank you to all the Board members for attending.

The meeting was declared adjourned at 7:09 p.m. by Jason Costigan.

Respectfully submitted,


Ricci Dula
Scout Executive

Attest:



Will Duryea, Council President

/mmm