MINUTES EXECUTIVE BOARD MEETING December 21, 2021 Zoom Meeting/In Person Quincy Office

Executive	Board	Attendance
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Greg Allen	Denise Embree	Doug Peters
Fr. Steven Arisman	Kent Embree	Patrick Rogers
Rick Buller	Jack Freiburg	Ben Schmidgall
Jason Costigan	Dennis Gorman	Jadon Schreacke
Robert Dickson	Greg Humphrey	Nathan Smith
Dakota Dietsch	Keith Klusmeyer	Jeff Spear
John T. Dozier	Karen Mayville	Jeff Terry
Will Duryea	James Mehaffy	
Greg Ellingson	Kevin Mineart	

Other Attendance

Ricci Dula	Michelle Meyer	Jack Sharkey
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Excused Absence

Brent Babyak	Mark Crooks	John McKillip
Donna Buss	Mark Field	Bill Paxton
Gina Clarke	Brady Frericks	

Council President, Will Duryea, called the meeting to order at 5:35p.m. A quorum was declared. Several Governance items were attended to right away. Aside from the approval and acceptance of past meeting minutes, The Annual Agreements for The United Way of Adams County and The United Way of Burlington/West Burlington were presented and voted upon. The State Central Bank Trust (Knapp Property) Resolution was presented for Board Approval. This updated resolution allows for future communication with State Central Bank to proceed.

Action Items:

- ♦ MOTION (by Jeff Terry, seconded by Dennis Gorman) TO APPROVE THE OCTOBER 19, 2021 EXECUTIVE BOARD MINUTES AS PRESENTED. Motion carried.
- ♦ MOTION (by Keith Klusmeyer, seconded by Kevin Mineart) TO APPROVE THE NOVEMBER 16, 2021 EXECUTIVE COMMITTEE MINUTES AS PRESENTED. Motion carried.
- ♦ MOTION (by Greg Ellingson, seconded by Dennis Gorman) TO ACCEPT THE UNITED WAY OF ADAMS COUNTY AND THE UNITED WAY OF BURLINGTON/WEST BURLINGTON 2022 ANNUAL AGREEMENTS AS PRESENTED. Motion carried.
- ♦ MOTION (by Jeff Terry, seconded by Jeff Spear) TO ACCEPT THE STATE CENTRAL BANK TRUST (KNAPP PROPERTY) RESOLUTION. Motion carried.
- ♦ MOTION (by Kevin Mineart, seconded by Rick Buller) TO APPROVE KAREN MAYVILLE AS VICE PRESIDENT OF MARKETING/MEMBERSHIP, a term remaining until renewal on February 19, 2022. Motion carried.

- ♦ MOTION (by Robert Dickson, seconded by Will Duryea) TO APPROVE THE NOVEMBER 2021 FINANCIALS AND TREASURER'S REPORT AS PRESENTED. Motion carried.
- ♦ MOTION (by Keith Klusmeyer, seconded by Jeff Terry) TO APPROVE THE 2022 BUDGET. Motion carried.
- ♦ MOTION (by Greg Ellingson, seconded by Dennis Gorman) TO APPROVE A \$500.00 END OF THE YEAR 2021 BONUS TO EACH INDIVIDUAL COUNCIL STAFF MEMBER AS PRESENTED BY THE COMP & BENEFITS COMMITTEE. Motion carried.
- ♦ MOTION (by James Mehaffy, seconded by Rick Buller) TO APPROVE A \$16,000 LUMP SUM MERIT INCREASE AT YEAR END 2021 TO BE DISTRIBUTED TO THE COUNCIL STAFF BASED UPON MERIT AT THEIR YEAR END REVIEW AS PRESENTED BY THE COMP & BENEFITS COMMITTEE. Motion carried.
- ♦ MOTION (by Will Duryea, seconded by Dennis Gorman) TO ACCEPT A LOCAL COUNCIL RESOLUTION TO DESIGNATE MISSISSIPPI VALLEY COUNCIL AS AN INSTITUTIONAL HEAD FOR COUNCIL REGISTERED UNITS AS PRESENTED. Motion carried.
- ♦ MOTION (by Keith Klusmeyer, seconded by Robert Dickson) TO APPROVE THE ACCEPTANCE OF VICE PRESIDENT REPORTS AS PRESENTED. Motion carried.
- ♦ MOTION (by Dennis Gorman, seconded by Kevin Mineart) TO APPROVE THE DEVELOPMENT OF A VICTIMS TRUST TASK FORCE COMMITTEE FOR MISSISSIPPI VALLEY COUNCIL: Will Duryea, Craig Nowell, Jason Costigan, Jeff Terry, Ryan Barnes, and Ricci Dula AS PRESENTED. Motion carried.

Report Items:

- ♦ Nominating Committee (Kevin Mineart): Kevin reported that Karen Mayville will be our new Vice President of Marketing/Membership, and everyone welcomed her expertise to the position. The nominating committee is currently finalizing their list of potential prospects. The goal is to increase the Board and its diversity of members. Ricci appreciates everyone's efforts on this task.
- Treasurer Report (Jason Costigan): This report is YTD as of November 2021.
 - Statement of Operations Total support and revenue through November came in at \$1.149M.
 - Friends of Scouting (updated to Deliver the Promise (DTP) came in slightly below budget at \$152k, just down \$2.6k for the year.
 - Indirect support was up \$166k over budget due to the employee tax retention credit.
 - Total expenses through September came in at \$1.021M.
 - Project sales, foundations, and trusts are trending ahead, while net special events fell behind.
 - The council is projecting an operational surplus at year end close to \$100k.
 - Statement of Financial Position -
 - Cash is up largely due to second round of PPP funding which posted in October.
 - No other major changes. We will report out more once we know more information on bankruptcy pay out.
 - o 2022 Budget Summary Report
 - DTP (Deliver the Promise) is increased 22k for 2022 budget.
 - Special events are increased in budgeted revenue.
 - United Way budget remains flat.
 - No PPP or tax credits are expected for 2022.
 - Improvement over the 2021 budget with an approximate 2k surplus for 2022.
- ♦ Vice President Reports and Discussion:
 - <u>Administration</u> (Jeff Terry): Jeff updated the Board on the bankruptcy status. Negotiations are being continued with chartered partners and agreements have yet to be accepted. The Adhoc

Committee for BSA Councils have kept the councils updated of the status and any pertinent changes which will be presented when given.

• Enterprise (Keith Klusmeyer):

Camp Eastman:

- The project has been started for the new CE Shower House. The plumbing and tresses will be in process soon and the project is slated to be completed by summer.
- O A HUGE Thank you was given to the volunteers who put in over 200 hours to find a pipe break and a temporary repair to the CE Pool. The water level has been tested, and the pool will be ready for summer camp. The CE property committee is pursuing efforts to develop a plan for extending repair on the aging pool. Another thank you was made to Patrick Rodgers for his efforts in this process. Keith extended an invitation to an Envision Meeting and Envision Plan update at CE on February 12th from 10-12pm.

Saukenauk: No report for Saukenauk Scout Reservation.

- Fund Development (Rick Buller):
 - Deliver the Promise (DTP) is at 96.6% of its goal of \$163,140 and is up \$23k from this time last year. The 2022 goal will be raised to \$180k with David Janus being our Community Council Chair and Gina Clarke our Family Chair. New scripts and incentives have been developed. Rick presented the 2022 Deliver the Promise Campaign letter to the Board encouraging them to pledge at the \$1000 Board Pacesetter Level. Reach out to Rick or Ricci if there are any further questions about pledging.
 - o Ending the year 2021, the fall fundraising events fell short of budget aside from the Burlington Distinguished Citizen Dinner. Next year's schedule has these events back on their normal time frame throughout the year which we believe will benefit the outcomes.
- <u>Endowment</u> (Barb Holthaus, not present): Dennis Gorman presented that a possible donor list to reach out to would be former Eagle Scouts and their parents. He also suggested promoting charitable donation giving in your will.
- Marketing/Membership (Newly elected Karen Mayville): Karen stated she will look at past marketing plans and will develop a plan that will incorporate the marketing and membership growth goals of the Council. Ricci discussed the need to vote on the acceptance of the Local Council Resolution to be able to directly charter units in the name of the Mississippi Valley Council. This is to recharter units affected with the relationship of their Charter Organizations in response to the bankruptcy.
- <u>Program</u> (Jim Mehaffy): Jim reported the Council is planning a full rebound of programs beginning in January and all summer camp activities are planned. There are new summer camp themes being offered in addition to the regular weeks. We hope that no new restrictions will be put in place in response to Covid. Ricci added that the Silver Beaver nominations are due to the Council by December 31, 2021 and the Annual Council Dinner is set for February 19, 2022 at The Pzazz complex in Burlington, IA. A sign-up link will be sent out soon.

♦ Additional Reports:

- Order of the Arrow (Jadon Schreacke): The OA held their Winter Banquet at CE this year with 87 attending the dinner. Over \$2000 was raised in an auction to help fund the OA service projects for 2022. At SSR they will repair a shelter house and roof on Jambo side. At CE a trap house is to be built to expand program opportunities. The OA will also help service several Scout events this year and have leadership development opportunities for Scouts.
- <u>Tribe of the Silver Tomahawk</u> (Dakota Dietsch): The Tribe will hold their Winter Banquet on January 8th. The OA and Tribe are forming a committee to incorporate commonality with the two honor societies. This will help support all the youth involved among both.

- ♦ Council Commissioner Remarks (Ben Schmidgall): Ben reported that the Council's recharters are almost completed. December 31, 2021 is the deadline.
- ♦ <u>Scout Executive Remarks</u> (Ricci Dula): Ricci gave a review on the Mississippi Valley SMART Goals and Strategic Vision for 2021:
 - SMART Goals included: Envision, Maximizing Use of Facilities, Expand Legacy Endowment Giving, Increase Trained Leaders, Service More Families/Increase Community Visibility. The Council did a lot of marketing and membership will be very important in 2022. The Board is asked to share contact information of those organizations that could utilize our camps and who would potentially support Scouting and MVC.
 - Strategic Vision: Through the Indirect Support and Direct Support Pillars of the Strategic Vision, the Council will work with the committees to update the SMART Goals with measurable output for 2022.
- <u>Council President Remarks</u> (Will Duryea): Will discussed the development of the Victims Trust Task Force. If anyone else would like to be on it, please let Will know. They will be developing a plan and presenting it to the Board.

Meeting was declared adjourned at 6:58 p.m.

Respectfully submitted,

Ricci Dula

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Scout Executive

Attest:

Will Duryea, Council President