

MINUTES
EXECUTIVE COMMITTEE MEETING
March 21, 2023
Quincy Scout Office/Zoom Videoconference

Attendance:

Rick Buller	Karen Mayville
Jason Costigan	Craig Nowell
Will Duryea	Doug Peters

Others:

Ricci Dula
Michelle Meyer

Council President Jason Costigan called the meeting to order at 6:02 p.m. and welcomed everyone. This was the first Executive Committee Meeting for 2023 and with the newly elected President, Jason Costigan and elected Treasurer, Will Duryea.

Action Items:

- MOTION (By Will Duryea, seconded by Craig Nowell) TO ACCEPT THE FEBRUARY 25, 2023 ANNUAL MEETING MINUTES AS PRESENTED. Motion carried.
- MOTION (by Craig Nowell, seconded by Will Duryea TO ACCEPT THE FEBRUARY 25, 2023, EXECUTIVE BOARD MINUTES AS PRESENTED. Motion carried.
- MOTION (by Rick Buller, seconded by Will Duryea) TO ACCEPT THE RESIGNATION OF CHARLES WALSH FROM THE ADVISORY BOARD. Motion carried.
- MOTION (by Rick Buller, seconded by Craig Nowell) TO ACCEPT THE FEBRUARY 2023 STATEMENT OF FINANCIAL POSITION AND STATEMENT OF OPERATIONS. Motion carried.
- MOTION (by Craig Nowell, seconded by Karen Mayville) TO ACCEPT THE TREASURER'S REPORT AS PRESENTED. Motion carried.
- MOTION (by Will Duryea, seconded by Craig Nowell) TO ACCEPT THE VICE PRESIDENT REPORTS AS PRESENTED. Motion carried.

Treasurer's Report (Will Duryea): The end of the year financial numbers is calculated with an approximate deficit of \$51,948 for 2022.

February 2023:

Statement of Operations:

Budgeted income is \$71,315 however, we're currently at \$44,283 for the year-to-date Feb 2023.

Currently, we're budgeting \$2,500 per month (\$30,000 annually) to be collected by the major gifts committee. As of February 2023, we have received nothing. Also, we usually receive a \$20,000 gift, which has yet to be pledged, or received.

Statement of Financial Position:

Consolidated net assets are down slightly to \$5,153,860. Operating cash has slightly increased to \$196,819.

Conclusion:

The strength of our balance sheet hinges on 3 things: direct donations, camping participation and large major gifts/grants. Those are the only ways we continue to have a healthy council.

Discussion & Report Items:

- Administration (Jeff Terry): Jeff was unable to attend, and no report was given.
- Endowment (Barb Holthaus): Barb was unable to attend, and no report was given.
- Enterprise (Vacant): No report was given.
- Fund Development (Rick Buller):
 - Deliver the Promise (DTP) – So far for 2023, we are at \$92,348.00 which is up from January. DTP for 2023 has great leadership among the Community Divisions and Family Divisions for EV and SH Districts. EV has all their units scheduled for their Family campaigns. Kristal gave suggestions to the fund development committee on finding the “why” – why there is success and why there are challenges for reaching the DTP campaign goals.
 - The Sporting Clays fundraiser is coming up in May and is on track to be successful. This will build momentum for the upcoming golf outings scheduled in Fort Madison and later in Camp Point. Quincy Trivia night is also coming up on April 15, 2023.
- Marketing/Membership (Karen Mayville): Karen Mayville reported that her committee met and is strategizing on membership growth. She said we need to engage volunteers and get Eagle Scouts involved. This will help to achieve the goal of 75% of Webelos crossing over into Troops. The District Executives are doing a good job this year so far. Our council is starting to see small growth. Retention is also going to be a focus for the year.
- Program (Doug Peters): The program committee meets tomorrow. The summer camp directors are Cord Boughton and Kim Thompson for Scouts BSA and Cord Boughton and Vickie Livingston for Cub camp. The leaders guides and merit badge schedules are currently being generated. The Spring Camporees are coming up along with a Shoquoquon Cub Day and an Eagle Valley Cub fishing derby. Wood Badge is happening in April and a Jamboree Contingent in July. Thirty youth and adults are attending Jamboree but we are not going to hit our budgeted monetary goal. We do have two patch sets to actively sell as a fundraiser additionally.

Commissioner’s Report (Craig Nowell): Craig reported that there are two District Commissioner trainings coming up. On April 1st there is a NST6 Annual Conference that he is not able to attend. He will be attending the Daniel Beard Commissioner College in Cedar Rapids, Iowa. Our council has no commissioners attending and there is a lower attendance for this conference. With Mimi McKinney they are looking for a new EV District Commissioner as well as volunteers who might fill a role as a unit commissioner. They will have a “friend storming” event in May.

Scout Executive Report (Ricci Dula): Ricci remarked on several different areas regarding the council.

- a. The council would like to initiate a committee for the protection of both properties, Camp Eastman and Saukenauk. This is because of the bankruptcy being almost complete and the need for secure protection of our properties.
- b. The endowment committee is focusing on bequests to fill general endowment and new community endowment goals.
- c. The council is recruiting a new VP for Enterprise.
- d. Cord is working with the risk management committee and CEDA is hoping to fundraise for the Camp Eastman pool restoration project.

Council President Report (Jason Costigan): Jason commented that he will be attending the Nation Annual Meeting May 29-June 1 held in Atlanta this year. Jason reiterated what the treasurer report had discussed that our council needs to focus on membership, camping income, and the major gifts campaign to balance the budget this year. He is working with Ricci on a monitoring tool that focuses on crucial areas. It looks at the goals and then an impact plan is devised from the goals. There are weekly updates monitored after the plan takes effect.

The meeting was declared adjourned at 6:47 p.m. by Jason Costigan.

Respectfully submitted,

Ricci Dula
Scout Executive



Attest:



Jason Costigan, Council President

/mmm